# Consolidated Financial Results for the Second Quarter Ended September 30, 2013 

## 1. Consolidated Financial Statements

## (1) Consolidated Balance Sheets

(Millions of yen)

## FY2012

Second Quarter of FY2013 (As of March 31, 2013) (As of September 30, 2013)

## Assets

| Current assets |  |  |
| :--- | ---: | ---: |
| Cash and deposits | 38,782 | 34,675 |
| Notes receivable, accounts receivable from completed construction | 164,719 | 118,446 |
| contracts and other | 9,900 | 3,000 |
| Short-term investment securities | 24,845 | 22,355 |
| Real estate for sale | 20,179 | 27,417 |
| Costs on uncompleted construction contracts | 463 | 584 |
| Other inventories | 13,940 | 14,387 |
| Other | $(1,018)$ | $(915)$ |
| Allowance for doubtful accounts | 271,811 | 219,951 |
| Total current assets |  |  |

Noncurrent assets

| Property, plant and equipment |  |  |
| :---: | :---: | :---: |
| Buildings and structures, net | 16,354 | 16,006 |
| Machinery, vehicles, tools, furniture and fixtures, net | 724 | 885 |
| Land | 60,878 | 61,136 |
| Lease assets, net | 185 | 184 |
| Construction in progress | 53 | 9 |
| Total property, plant and equipment | 78,196 | 78,221 |
| Intangible assets |  |  |
| Goodwill | 316 | - |
| Other | 2,721 | 2,837 |
| Total intangible assets | 3,037 | 2,837 |
| Investments and other assets |  |  |
| Investment securities | 143,300 | 149,130 |
| Long-term loans receivable | 1,336 | 1,345 |
| Other | 4,000 | 3,681 |
| Allowance for doubtful accounts | $(1,483)$ | $(1,372)$ |
| Total investments and other assets | 147,154 | 152,784 |
| Total noncurrent assets | 228,387 | 233,844 |
| Total assets | 500,199 | 453,795 |

(Millions of yen)

|  | FY2012 <br> (As of March 31, 2013) | Second Quarter of FY2013 <br> (As of September 30, 2013) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes payable, accounts payable for construction contracts and other | 155,148 | 109,740 |
| Short-term loans payable | 41,765 | 38,918 |
| Commercial papers | 11,000 | - |
| Income taxes payable | 607 | 489 |
| Advances received on uncompleted construction contracts | 34,341 | 34,558 |
| Provision for bonuses | 1,072 | 1,559 |
| Provision for warranties for completed construction | 1,471 | 1,502 |
| Provision for loss on construction contracts | 23,195 | 15,615 |
| Provision for loss on litigation | 985 | 435 |
| Deposits received | 11,589 | 16,320 |
| Other | 12,814 | 9,279 |
| Total current liabilities | 293,993 | 228,417 |
| Noncurrent liabilities |  |  |
| Long-term loans payable | 20,652 | 20,744 |
| Deferred tax liabilities | 22,372 | 25,469 |
| Deferred tax liabilities for land revaluation | 9,557 | 9,557 |
| Provision for retirement benefits | 21,355 | 21,946 |
| Provision for directors' retirement benefits | 181 | 167 |
| Asset retirement obligations | 145 | 146 |
| Other | 3,844 | 3,824 |
| Total noncurrent liabilities | 78,110 | 81,857 |
| Total liabilities | 372,103 | 310,275 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 23,001 | 23,001 |
| Capital surplus | 25,502 | 25,504 |
| Retained earnings | 36,723 | 46,189 |
| Treasury stock | $(5,987)$ | $(5,996)$ |
| Total shareholders' equity | 79,240 | 88,699 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 40,046 | 46,255 |
| Deferred gains or losses on hedges | 1 | - |
| Revaluation reserve for land | 5,940 | 5,887 |
| Foreign currency translation adjustment | $(1,611)$ | $(1,029)$ |
| Total accumulated other comprehensive income | 44,376 | 51,113 |
| Minority interests | 4,478 | 3,707 |
| Total net assets | 128,095 | 143,519 |
| Total liabilities and net assets | 500,199 | 453,795 |

## (2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income
Six Months of FY2012 and FY2013
(Millions of yen)

|  |  |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Six Months of FY2012 } \\ \text { (From April 1, 2012 } \\ \text { to September 30, 2012) } \\ \hline \end{gathered}$ | Six Months of FY2013 <br> (From April 1, 2013 <br> to September 30, 2013) |
| Net sales |  |  |
| Net sales of completed construction contracts | 205,952 | 200,434 |
| Net sales of real estate business and other | 6,877 | 7,953 |
| Total net sales | 212,830 | 208,387 |
| Cost of sales |  |  |
| Cost of sales of completed construction contracts | 210,701 | 186,742 |
| Cost of sales on real estate business and other | 5,274 | 6,004 |
| Total cost of sales | 215,976 | 192,746 |
| Gross profit |  |  |
| Gross profit (loss) on completed construction contracts | $(4,748)$ | 13,691 |
| Gross profit on real estate business and other | 1,602 | 1,948 |
| Total gross profit (loss) | $(3,145)$ | 15,640 |
| Selling, general and administrative expenses | 11,269 | 9,747 |
| Operating income (loss) | $(14,415)$ | 5,892 |
| Non-operating income |  |  |
| Interest income | 144 | 123 |
| Dividends income | 973 | 1,049 |
| Other | 175 | 171 |
| Total non-operating income | 1,292 | 1,345 |
| Non-operating expenses |  |  |
| Interest expenses | 382 | 412 |
| Other | 103 | 161 |
| Total non-operating expenses | 485 | 573 |
| Ordinary income (loss) | $(13,608)$ | 6,665 |
| Extraordinary income |  |  |
| Gain on sales of noncurrent assets | 213 | 153 |
| Gain on sales of investment securities | 293 | 4,118 |
| Other | 52 | 683 |
| Total extraordinary income | 558 | 4,955 |
| Extraordinary loss |  |  |
| Impairment loss | - | 288 |
| Loss on valuation of investment securities | 3,631 | 37 |
| Other | 56 | 6 |
| Total extraordinary losses | 3,688 | 332 |
| Income (loss) before income taxes | $(16,737)$ | 11,288 |
| Income taxes | 16,997 | 115 |
| Income (loss) before minority interests | $(33,734)$ | 11,172 |
| Minority interests in income | 89 | 62 |
| Net income (loss) | $(33,824)$ | 11,109 |

Consolidated Statements of Comprehensive Income
Six Months of FY2012 and FY2013
(Millions of yen)

|  | Six Months of FY2012 <br> (From April 1, 2012 <br> to September 30, 2012) | Six Months of FY2013 <br> (From April 1, 2013 <br> to September 30, 2013) |
| :--- | ---: | ---: |
| Income (loss) before minority interests | $(33,734)$ | 11,172 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | $(3,611)$ | 6,214 |
| Deferred gains or losses on hedges | $(103)$ | $(1)$ |
| Foreign currency translation adjustment | 40 | 607 |
| Total other comprehensive income | $(3,675)$ | 6,820 |
| Comprehensive income | $(37,410)$ | 17,993 |
| Comprehensive income attributable to |  | 17 |
| Comprehensive income attributable to owners of the parent | $(37,507)$ | 17,899 |
| Comprehensive income attributable to minority interests | 97 | 9 |

## (3) Consolidated Statements of Cash Flows

(Millions of yen)

|  |  | Six Months of FY2012 <br> (From April 1, 2012 <br> to September 30, 2012) | Six Months of FY2013 <br> (From April 1, 2013 <br> to September 30, 2013) |
| :--- | ---: | ---: | ---: |
| Net cash provided by (used in) operating activities | 5,314 | $(4,184)$ |  |
| Net cash provided by (used in) investing activities | 454 | 8,631 |  |
| Net cash provided by (used in) financing activities | $(174)$ | $(16,091)$ |  |
| Effect of exchange rate change on cash and cash equivalents | $(72)$ | 462 |  |
| Net increase (decrease) in cash and cash equivalents | 5,522 | $(11,181)$ |  |
| Cash and cash equivalents at beginning of period | 52,024 | 48,015 |  |
| Cash and cash equivalents at end of period |  | 57,546 | 36,834 |

## 2. (Reference) Non-consolidated Financial Statements

(1) (Reference) Non-consolidated Balance Sheets

FY2012
(As of March 31, 2013)
Condensed
Second Quarter FY2013
(As of September 30, 2013)

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 21,433 | 21,695 |
| Notes receivable, accounts receivable from completed construction contracts and other | 158,344 | 114,819 |
| Short-term investment securities | 9,900 | 3,000 |
| Real estate for sale | 23,235 | 20,767 |
| Costs on uncompleted construction contracts | 19,294 | 24,821 |
| Other inventories | 312 | 426 |
| Other | 15,473 | 14,173 |
| Allowance for doubtful accounts | $(2,768)$ | (932) |
| Total current assets | 245,226 | 198,771 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 14,308 | 13,808 |
| Machinery, vehicles, tools, furniture and fixtures, net | 618 | 773 |
| Land | 57,543 | 57,443 |
| Lease assets, net | 179 | 179 |
| Construction in progress | 53 | 4 |
| Total property, plant and equipment | 72,704 | 72,208 |
| Intangible assets | 2,752 | 2,823 |
| Investments and other assets |  |  |
| Investment securities | 143,751 | 149,773 |
| Long-term loans receivable | 1,287 | 1,312 |
| Other | 3,073 | 2,833 |
| Allowance for doubtful accounts | $(1,472)$ | $(1,368)$ |
| Total investments and other assets | 146,639 | 152,549 |
| Total noncurrent assets | 222,096 | 227,581 |
| Total assets | 467,322 | 426,352 |

TODA CORPORATION
(Millions of yen)

FY2012
(As of March 31, 2013) Condensed

Second Quarter FY2013
(As of September 30, 2013)

## Liabilities

Current liabilities

| Notes payable, accounts payable for construction contracts and other | 149,332 | 105,140 |
| :---: | :---: | :---: |
| Short-term loans payable | 31,298 | 32,073 |
| Commercial papers | 11,000 | - |
| Income taxes payable | 512 | 403 |
| Advances received on uncompleted construction contracts | 33,349 | 32,943 |
| Provision for bonuses | 873 | 1,316 |
| Provision for warranties for completed construction | 1,440 | 1,484 |
| Provision for loss on construction contracts | 23,143 | 15,492 |
| Provision for loss on litigation | 985 | 435 |
| Deposits received | 10,675 | 15,423 |
| Other | 12,139 | 8,839 |
| Total current liabilities | 274,752 | 213,553 |
| Noncurrent liabilities |  |  |
| Long-term loans payable | 20,652 | 20,744 |
| Deferred tax liabilities | 22,132 | 25,297 |
| Deferred tax liabilities for land revaluation | 9,557 | 9,557 |
| Provision for retirement benefits | 20,555 | 21,155 |
| Provision for directors' retirement benefits | 99 | 89 |
| Provision for loss on business of subsidiaries and affiliates | 199 | 1,029 |
| Asset retirement obligations | 114 | 114 |
| Other | 3,103 | 3,103 |
| Total noncurrent liabilities | 76,416 | 81,092 |
| Total liabilities | 351,168 | 294,645 |

Net assets

| Shareholders' equity |  |  |
| :---: | :---: | :---: |
| Capital stock | 23,001 | 23,001 |
| Capital surplus |  |  |
| Legal capital surplus | 25,573 | 25,573 |
| Total capital surplus | 25,573 | 25,573 |
| Retained earnings |  |  |
| Legal retained earnings | 5,750 | 5,750 |
| Other retained earnings |  |  |
| General reserve | 83,274 | 18,774 |
| Retained earnings brought forward | $(61,432)$ | 12,478 |
| Total retained earnings | 27,592 | 37,003 |
| Treasury stock | $(5,987)$ | $(5,996)$ |
| Total shareholders' equity | 70,180 | 79,582 |
| Valuation and translation adjustments |  |  |
| Valuation difference on available-for-sale securities | 40,032 | 46,237 |
| Deferred gains or losses on hedges | 1 | - |
| Revaluation reserve for land | 5,940 | 5,887 |
| Total valuation and translation adjustments | 45,974 | 52,124 |
| Total net assets | 116,154 | 131,706 |
| Total liabilities and net assets | 467,322 | 426,352 |

## (2) (Reference) Non-consolidated Statements of Income

(Millions of yen)

| Net sales | Six Months of FY2012 <br> (From April 1, 2012 <br> to September 30, 2012) | Six Months of FY2013 <br> (From April 1, 2013 <br> to September 30, 2013) |
| :--- | ---: | ---: |
| Net sales of completed construction contracts |  | 193,122 |

## 3. Supplementary Information

## (1) Summary of Consolidated Results and Forecasts

|  | Six Months |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2012 | FY2013 | FY2013 | YoY |  | vs. Initial forecast |  |
|  | Actual | Initial forecast | Actual | Amount | Percentage | Amount | Percentage |
| Net sales | 212,830 | 203,000 | 208,387 | -4,443 | -2.1 | 5,387 | 2.7 |
| Construction business | 205,952 | 197,000 | 200,434 | -5,518 | -2.7 | 3,434 | 1.7 |
| Domestic | 196,439 | 184,420 | 189,115 | -7,324 | -3.7 | 4,695 | 2.5 |
| Overseas | 9,513 | 12,580 | 11,319 | 1,806 | 19.0 | -1,260 | -10.0 |
| Real estate business | 6,877 | 6,000 | 7,953 | 1,075 | 15.6 | 1,953 | 32.6 |
| Domestic | 6,643 | 5,720 | 7,654 | 1,010 | 15.2 | 1,934 | 33.8 |
| Overseas | 234 | 280 | 299 | 64 | 27.6 | 19 | 6.8 |


| Full Year |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY2012 | FY2013 | FY2013 | YoY |  | vs. Initial forecast |  |
| Actual | Initial forecast | Revised forecast announced on Oct. <br> 29, 2013 | Amount | Percentage | Amount | Percentage |
| 497,048 | 444,000 | 450,000 | -47,048 | -9.5 | 6,000 | 1.4 |
| 483,649 | 432,000 | 437,300 | -46,349 | -9.6 | 5,300 | 1.2 |
| 463,042 | 403,620 | 411,900 | -51,142 | -11.0 | 8,280 | 2.1 |
| 20,606 | 28,380 | 25,400 | 4,793 | 23.3 | -2,980 | -10.5 |
| 13,399 | 12,000 | 12,700 | -699 | -5.2 | 700 | 5.8 |
| 12,924 | 11,430 | 12,100 | -824 | -6.4 | 670 | 5.9 |
| 474 | 570 | 600 | 125 | 26.5 | 30 | 5.3 |


| Gross profit Profit margin | $\begin{array}{r} (3,145) \\ -1.5 \% \end{array}$ | $\begin{array}{r} 10,100 \\ 5.0 \% \end{array}$ | $\begin{array}{r} 15,640 \\ 7.5 \% \end{array}$ | 18,786 | - | 5,540 | 54.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction business | $\begin{array}{r} (4,748) \\ -2.3 \% \end{array}$ | $\begin{gathered} 8,300 \\ 4.2 \% \end{gathered}$ | $\begin{array}{r} 13,691 \\ 6.8 \% \end{array}$ | 18,440 | - | 5,391 | 65.0 |
| Real estate business | $\begin{aligned} & 1,602 \\ & 23.3 \% \end{aligned}$ | $\begin{aligned} & 1,800 \\ & 30.0 \% \end{aligned}$ | $\begin{gathered} 1,948 \\ 24.5 \% \end{gathered}$ | 345 | 21.6 | 148 | 8.3 |
| SG\&A <br> expenses | 11,269 | 10,500 | 9,747 | -1,521 | -13.5 | -752 | -7.2 |
| Operating income (loss) | $(14,415)$ | (400) | 5,892 | 20,308 | - | 6,292 | - |
| Non-operating income (loss) | 807 | 640 | 772 | -34 | -4.3 | 132 | 20.7 |
| Ordinary income (loss) | $(13,608)$ | 240 | 6,665 | 20,273 | - | 6,425 | - |
| Extraordinary income (loss) | $(3,129)$ | 4,000 | 4,623 | 7,752 | - | 623 | 15.6 |
| Income (loss) before income taxes | $(16,737)$ | 4,240 | 11,288 | 28,025 | - | 7,048 | 166.2 |
| Income taxes and minority interests | 17,086 | 440 | 178 | -16,908 | -99.0 | -261 | -59.4 |
| Net income (loss) | $(33,824)$ | 3,800 | 11,109 | 44,934 | - | 7,309 | 192.4 |


| $\begin{array}{r} (24,643) \\ -5.0 \% \end{array}$ | $\begin{array}{r} 24,300 \\ 5.5 \% \end{array}$ | $\begin{array}{r} 26,100 \\ 5.8 \% \end{array}$ | 50,743 | - | 1,800 | 7.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(27,124)$ | 20,900 | 22,800 | 49,924 | - | 1,900 | 9.1 |
| -5.6\% | 4.8\% | 5.2\% |  |  |  |  |
| 2,481 | 3,400 | 3,300 | 818 | 33.0 | -100 | -2.9 |
| 18.5\% | 28.3\% | 26.0\% |  |  |  |  |
| 22,354 | 21,000 | 21,400 | -954 | -4.3 | 400 | 1.9 |
| $(46,997)$ | 3,300 | 4,700 | 51,697 | - | 1,400 | 42.4 |
| 1,415 | 1,300 | 1,300 | -115 | -8.2 | - | - |
| $(45,581)$ | 4,600 | 6,000 | 51,581 | - | 1,400 | 30.4 |
| $(2,295)$ | 4,000 | 4,500 | 6,795 | - | 500 | 12.5 |
| $(47,876)$ | 8,600 | 10,500 | 58,376 | - | 1,900 | 22.1 |
| 17,408 | 1,000 | 500 | -16,908 | -97.1 | -500 | -50.0 |
| $(65,285)$ | 7,600 | 10,000 | 75,285 | - | 2,400 | 31.6 |

Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.
(Millions of yen)

|  | Six Months |  |  |  |  |  |  | Full Year |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2012 | FY2013 | FY2013 | YoY |  | vs. Initial forecast |  | FY2012 | FY2013 | FY2013 | YoY |  | vs. Initial forecast |  |
|  | Actual | Initial forecast | Actual | Amount | Percentage | Amount | Percentage | Actual | Initial forecast | Revised <br> forecast <br> announced <br> on Oct. <br> 29,2013 | Amount | Percentage | Amount | Percentage |
| Orders received | 154,092 | 155,000 | 322,733 | 168,641 | 109.4 | 167,733 | 108.2 | 346,775 | 336,000 | 422,000 | 75,224 | 21.7 | 86,000 | 25.6 |
| Domestic | 154,088 | 155,000 | 322,719 | 168,630 | 109.4 | 167,719 | 108.2 | 346,734 | 334,000 | 420,900 | 74,165 | 21.4 | 86,900 | 26.0 |
| Overseas | 3 | - | 14 | 11 | 317.3 | 14 | - | 40 | 2,000 | 1,100 | 1,059 | - | -900 | -45.0 |
| Construction business | 149,964 | 152,000 | 317,605 | 167,641 | 111.8 | 165,605 | 109.0 | 339,067 | 330,000 | 415,000 | 75,932 | 22.4 | 85,000 | 25.8 |
| Architectural construction | 115,371 | 120,000 | 288,028 | 172,656 | 149.7 | 168,028 | 140.0 | 255,882 | 250,000 | 335,000 | 79,117 | 30.9 | 85,000 | 34.0 |
| Civil engineering | 34,593 | 32,000 | 29,577 | -5,015 | -14.5 | -2,422 | -7.6 | 83,185 | 80,000 | 80,000 | -3,185 | -3.8 | - | - |
| Real estate business | 4,127 | 3,000 | 5,128 | 1,000 | 24.2 | 2,128 | 70.9 | 7,708 | 6,000 | 7,000 | -708 | -9.2 | 1,000 | 16.7 |
| Net sales | 197,250 | 183,000 | 191,886 | -5,364 | -2.7 | 8,886 | 4.9 | 460,293 | 400,000 | 408,000 | -52,293 | -11.4 | 8,000 | 2.0 |
| Construction business | 193,122 | 180,000 | 186,758 | -6,364 | -3.3 | 6,758 | 3.8 | 452,585 | 394,000 | 401,000 | -51,585 | -11.4 | 7,000 | 1.8 |
| Architectural construction | 157,508 | 150,000 | 143,937 | -13,570 | -8.6 | -6,062 | -4.0 | 368,725 | 314,000 | 316,000 | -52,725 | -14.3 | 2,000 | 0.6 |
| Domestic | 156,939 | 149,649 | 143,573 | -13,366 | -8.5 | -6,075 | -4.1 | 367,367 | 313,000 | 315,510 | -51,857 | -14.1 | 2,510 | 0.8 |
| Overseas | 569 | 351 | 364 | -204 | -36.0 | 13 | 3.8 | 1,358 | 1,000 | 490 | -868 | -63.9 | -510 | -51.0 |
| Civil engineering | 35,614 | 30,000 | 42,820 | 7,206 | 20.2 | 12,820 | 42.7 | 83,859 | 80,000 | 85,000 | 1,140 | 1.4 | 5,000 | 6.3 |
| Domestic | 35,522 | 29,921 | 42,739 | 7,216 | 20.3 | 12,818 | 42.8 | 83,630 | 79,400 | 84,890 | 1,259 | 1.5 | 5,490 | 6.9 |
| Overseas | 91 | 79 | 81 | -10 | -11.2 | 2 | 3.0 | 228 | 600 | 110 | -118 | -51.9 | -490 | -81.7 |
| Real estate business | 4,127 | 3,000 | 5,128 | 1,000 | 24.2 | 2,128 | 70.9 | 7,708 | 6,000 | 7,000 | -708 | -9.2 | 1,000 | 16.7 |
| Gross profit <br> Profit margin | $\begin{array}{r} (4,531) \\ -2.3 \% \end{array}$ | $\begin{array}{r} 8,100 \\ 4.4 \% \end{array}$ | $\begin{array}{r} 15,081 \\ 7.9 \% \end{array}$ | 19,613 | - | 6,981 | 86.2 | $\begin{array}{r} (27,373) \\ -5.9 \% \end{array}$ | $\begin{array}{r} 20,000 \\ 5.0 \% \end{array}$ | $\begin{array}{r} \hline 23,000 \\ 5.6 \% \end{array}$ | 50,373 | - | 3,000 | 15.0 |
| Construction business | $\begin{array}{r} \hline(5,746) \\ -3.0 \% \end{array}$ | $\begin{gathered} \hline 7,000 \\ 3.9 \% \end{gathered}$ | $\begin{array}{r} 13,602 \\ 7.3 \% \end{array}$ | 19,348 | - | 6,602 | 94.3 | $\begin{array}{r} (28,947) \\ -6.4 \% \end{array}$ | $\begin{array}{r} \hline 18,000 \\ 4.6 \% \end{array}$ | $\begin{array}{r} \hline 21,000 \\ 5.2 \% \end{array}$ | 49,947 | - | 3,000 | 16.7 |
| Architectural construction | $\begin{array}{r} \hline(7,361) \\ -4.7 \% \end{array}$ | $\begin{gathered} \hline 6,000 \\ 4.0 \% \end{gathered}$ | $\begin{array}{r} \hline 10,545 \\ 7.3 \% \end{array}$ | 17,906 | - | 4,545 | 75.8 | $\begin{array}{r} \hline(30,992) \\ -8.4 \% \end{array}$ | 13,000 4.1\% | $\begin{array}{r} 16,000 \\ 5.1 \% \end{array}$ | 46,992 | - | 3,000 | 23.1 |
| Civil engineering | $\begin{array}{r} \hline 1,614 \\ 4.5 \% \end{array}$ | $\begin{array}{r} \hline 1,000 \\ 3.3 \% \end{array}$ | $\begin{array}{r} \hline 3,057 \\ 7.1 \% \end{array}$ | 1,442 | 89.3 | 2,057 | 205.7 | $\begin{array}{r} \hline 2,044 \\ 2.4 \% \end{array}$ | $\begin{gathered} \hline 5,000 \\ 6.3 \% \end{gathered}$ | $\begin{array}{r} \hline 5,000 \\ 5.9 \% \end{array}$ | 2,955 | 144.6 | - | - |
| Real estate business | $\begin{aligned} & \hline 1,214 \\ & 29.4 \% \end{aligned}$ | $\begin{aligned} & \hline 1,100 \\ & 36.7 \% \end{aligned}$ | $\begin{aligned} & \hline 1,478 \\ & 28.8 \% \end{aligned}$ | 264 | 21.8 | 378 | 34.4 | $\begin{aligned} & 1,574 \\ & 20.4 \% \end{aligned}$ | $\begin{gathered} \hline 2,000 \\ 33.3 \% \end{gathered}$ | $\begin{aligned} & \hline 2,000 \\ & 28.6 \% \end{aligned}$ | 425 | 27.0 | - | - |
| SG\&A expenses | 10,237 | 9,000 | 8,591 | -1,646 | -16.1 | -408 | -4.5 | 20,109 | 18,000 | 18,500 | -1,609 | -8.0 | 500 | 2.8 |
| Operating income (loss) | $(14,769)$ | (900) | 6,489 | 21,259 | - | 7,389 | - | $(47,482)$ | 2,000 | 4,500 | 51,982 | - | 2,500 | 125.0 |
| Non-operating income (loss) | 727 | 650 | 739 | 12 | 1.7 | 89 | 13.8 | 1,211 | 1,300 | 1,300 | 88 | 7.3 | - | - |
| $\begin{gathered} \text { Ordinary } \\ \text { income (loss) } \end{gathered}$ | $(14,042)$ | (250) | 7,229 | 21,271 | - | 7,479 | - | $(46,270)$ | 3,300 | 5,800 | 52,070 | - | 2,500 | 75.8 |
| Extraordinary income (loss) | $(3,094)$ | 4,000 | 3,707 | 6,801 | - | -292 | -7.3 | $(2,750)$ | 4,000 | 3,750 | 6,500 | - | -250 | -6.3 |
| Income (loss) before income taxes | $(17,136)$ | 3,750 | 10,936 | 28,073 | - | 7,186 | 191.6 | $(49,021)$ | 7,300 | 9,550 | 58,571 | - | 2,250 | 30.8 |
| Income taxes | 17,410 | 150 | 22 | -17,388 | -99.9 | -127 | -85.0 | 17,315 | 300 | 50 | -17,265 | -99.7 | -250 | -83.3 |
| $\begin{gathered} \hline \text { Net income } \\ \text { (loss) } \\ \hline \end{gathered}$ | $(34,547)$ | 3,600 | 10,914 | 45,461 | - | 7,314 | 203.2 | $(66,337)$ | 7,000 | 9,500 | 75,837 | - | 2,500 | 35.7 |
| Dividend per share (yen) | - | - | - | - | - | - | - | 5.0 | 5.0 | 5.0 | -1.0 | -20.0 | -1.0 | -20.0 |

Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.
(3) Orders Received, Net Sales and Balance Brought Forward (non-consolidated)

| 1) Orders Received |  |  |  |  | (Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business Segment/Classification | Six Months from Apr. 1, 2012 to Sep. 30, 2012 |  | Six Monthsfrom Apr. 1, 2013to Sep. 30, 2013 |  | Change |  | Previous Fiscal Year (from Apr. 1, 2012 to Mar. 31, 2013) |  |
|  | Amount | Ratio (\%) | Amount | Ratio (\%) | Amount | Percentage | Amount | Ratio (\%) |
| I Construction business (A) Architectural construction |  |  |  |  |  |  |  |  |
| Domestic public sector | 18,780 | 12.2 | 23,193 | 7.2 | 4,412 | 23.5 | 43,675 | 12.6 |
| Domestic private sector | 96,587 | 62.7 | 264,822 | 82.1 | 168,234 | 174.2 | 212,173 | 61.2 |
| Overseas | 3 | 0.0 | 12 | 0.0 | 8 | 253.5 | 33 | 0.0 |
| Subtotal | 115,371 | 74.9 | 288,028 | 89.2 | 172,656 | 149.7 | 255,882 | 73.8 |
| (B) Civil engineering |  |  |  |  |  |  |  |  |
| Domestic public sector | 27,290 | 17.7 | 17,591 | 5.5 | -9,699 | -35.5 | 68,352 | 19.7 |
| Domestic private sector | 7,303 | 4.7 | 11,984 | 3.7 | 4,681 | 64.1 | 14,825 | 4.3 |
| Overseas | - | - | 2 | 0.0 | 2 | - | 7 | 0.0 |
| Subtotal | 34,593 | 22.4 | 29,577 | 9.2 | -5,015 | -14.5 | 83,185 | 24.0 |
| (C) Total (A)+(B) |  |  |  |  |  |  |  |  |
| Domestic public sector | 46,070 | 29.9 | 40,784 | 12.6 | -5,286 | -11.5 | 112,027 | 32.3 |
| Domestic private sector | 103,890 | 67.4 | 276,806 | 85.8 | 172,916 | 166.4 | 226,998 | 65.5 |
| Overseas | 3 | 0.0 | 14 | 0.0 | 11 | 317.3 | 40 | 0.0 |
| Subtotal | 149,964 | 97.3 | 317,605 | 98.4 | 167,641 | 111.8 | 339,067 | 97.8 |
| II Real estate business | 4,127 | 2.7 | 5,128 | 1.6 | 1,000 | 24.2 | 7,708 | 2.2 |
| III Total (I + II) | 154,092 | 100.0 | 322,733 | 100.0 | 168,641 | 109.4 | 346,775 | 100.0 |


| 2) Net Sales |  |  |  |  | (Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business Segment/Classification | Six Monthsfrom Apr. 1, 2012to Sep. 30, 2012 |  | Six Monthsfrom Apr. 1, 2013to Sep. 30, 2013 |  | Change |  | Previous Fiscal Year (from Apr. 1, 2012 to Mar. 31, 2013) |  |
|  | Amount | Ratio (\%) | Amount | Ratio (\%) | Amount | Percentage | Amount | Ratio (\%) |
| I Construction business <br> (A) Architectural construction |  |  |  |  |  |  |  |  |
| Domestic public sector | 33,936 | 17.2 | 27,133 | 14.1 | -6,802 | -20.0 | 86,034 | 18.7 |
| Domestic private sector | 123,003 | 62.4 | 116,439 | 60.7 | -6,563 | -5.3 | 281,333 | 61.1 |
| Overseas | 569 | 0.3 | 364 | 0.2 | -204 | -36.0 | 1,358 | 0.3 |
| Subtotal | 157,508 | 79.9 | 143,937 | 75.0 | -13,570 | -8.6 | 368,725 | 80.1 |
| (B) Civil engineering |  |  |  |  |  |  |  |  |
| Domestic public sector | 28,894 | 14.6 | 35,461 | 18.5 | 6,567 | 22.7 | 65,787 | 14.3 |
| Domestic private sector | 6,628 | 3.4 | 7,277 | 3.8 | 649 | 9.8 | 17,843 | 3.9 |
| Overseas | 91 | 0.0 | 81 | 0.0 | -10 | -11.2 | 228 | 0.0 |
| Subtotal | 35,614 | 18.1 | 42,820 | 22.3 | 7,206 | 20.2 | 83,859 | 18.2 |
| (C) Total (A)+(B) |  |  |  |  |  |  |  |  |
| Domestic public sector | 62,830 | 31.9 | 62,595 | 32.6 | -235 | -0.4 | 151,821 | 33.0 |
| Domestic private sector | 129,631 | 65.7 | 123,717 | 64.5 | -5,914 | -4.6 | 299,176 | 65.0 |
| Overseas | 660 | 0.3 | 445 | 0.2 | -215 | -32.5 | 1,587 | 0.3 |
| Subtotal | 193,122 | 97.9 | 186,758 | 97.3 | -6,364 | -3.3 | 452,585 | 98.3 |
| II Real estate business | 4,127 | 2.1 | 5,128 | 2.7 | 1,000 | 24.2 | 7,708 | 1.7 |
| III Total (I + II) | 197,250 | 100.0 | 191,886 | 100.0 | -5,364 | -2.7 | 460,293 | 100.0 |


| 3) Balance Brought Forward |  |  |  |  | (Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business Segment/Classification | $\begin{gathered} \text { FY2012 2Q } \\ \text { (As of Sep. 30, 2012) } \\ \hline \end{gathered}$ |  | FY2013 2Q(As of Sep. 30, 2013) |  | Change |  | Previous Fiscal Year (As of Mar. 31, 2013) |  |
|  | Amount | Ratio (\%) | Amount | Ratio (\%) | Amount | Percentage | Amount | Ratio (\%) |
| I Construction business <br> (A) Architectural construction |  |  |  |  |  |  |  |  |
| Domestic public sector | 88,889 | 17.1 | 57,746 | 9.9 | -31,143 | -35.0 | 61,687 | 13.7 |
| Domestic private sector | 306,480 | 58.8 | 412,118 | 70.9 | 105,638 | 34.5 | 263,736 | 58.5 |
| Overseas | 1,111 | 0.2 | - | - | -1,111 | - | 351 | 0.1 |
| Subtotal | 396,481 | 76.1 | 469,865 | 80.8 | 73,384 | 18.5 | 325,775 | 72.3 |
| (B) Civil engineering |  |  |  |  |  |  |  |  |
| Domestic public sector | 94,002 | 18.0 | 80,513 | 13.8 | -13,489 | -14.3 | 98,171 | 21.8 |
| Domestic private sector | 30,401 | 5.8 | 31,202 | 5.4 | 801 | 2.6 | 26,708 | 5.9 |
| Overseas | 208 | 0.0 | - | - | -208 | - | 79 | 0.0 |
| Subtotal | 124,612 | 23.9 | 111,716 | 19.2 | -12,895 | -10.3 | 124,959 | 27.7 |
| (C) Total (A)+(B) |  |  |  |  |  |  |  |  |
| Domestic public sector | 182,892 | 35.1 | 138,260 | 23.8 | -44,632 | -24.4 | 159,859 | 35.5 |
| Domestic private sector | 336,881 | 64.6 | 443,321 | 76.2 | 106,440 | 31.6 | 290,444 | 64.4 |
| Overseas | 1,319 | 0.3 | - | - | -1,319 | - | 430 | 0.1 |
| Subtotal | 521,094 | 100.0 | 581,582 | 100.0 | 60,488 | 11.6 | 450,734 | 100.0 |
| II Real estate business | - | - | - | - | - | - | - | - |
| III Total (I + II) | 521,094 | 100.0 | 581,582 | 100.0 | 60,488 | 11.6 | 450,734 | 100.0 |

