# Consolidated Financial Results for the Second Quarter 

Ended September 30, 2014

## 1. Consolidated Financial Statements

(1) Consolidated Balance Sheets

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | As of March 31, 2014 | As of September 30, 2014 |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 44,296 | 40,359 |
| Notes receivable, accounts receivable from completed construction contracts and other | 124,056 | 101,361 |
| Securities | 18,050 | 10,085 |
| Real estate for sale | 21,385 | 20,278 |
| Costs on uncompleted construction contracts | 22,629 | 22,141 |
| Other inventories | 801 | 559 |
| Other | 13,590 | 13,829 |
| Allowance for doubtful accounts | (795) | (925) |
| Total current assets | 244,014 | 207,690 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 14,022 | 13,668 |
| Machinery, vehicles, tools, furniture and fixtures, net | 765 | 729 |
| Land | 60,613 | 62,224 |
| Lease assets, net | 191 | 204 |
| Construction in progress | 10 | 23 |
| Total property, plant and equipment | 75,602 | 76,849 |
| Intangible assets | 2,868 | 2,870 |
| Investments and other assets |  |  |
| Investment securities | 147,572 | 160,101 |
| Long-term loans receivable | 1,325 | 1,251 |
| Net defined benefit asset | - | 740 |
| Other | 3,353 | 2,846 |
| Allowance for doubtful accounts | $(1,227)$ | (979) |
| Total investments and other assets | 151,024 | 163,960 |
| Total noncurrent assets | 229,495 | 243,680 |
| Total assets | 473,510 | $451,371$ |


|  | As of March 31, 2014 | As of September 30, 2014 |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes payable, accounts payable for construction contracts and other | 117,656 | 81,702 |
| Short-term loans payable | 52,353 | 52,577 |
| Income taxes payable | 798 | 429 |
| Advances received on uncompleted construction contracts | 37,455 | 39,871 |
| Provision for bonuses | 2,863 | 3,371 |
| Provision for warranties for completed construction | 2,773 | 2,336 |
| Provision for loss on construction contracts | 15,545 | 10,726 |
| Provision for loss on litigation | 435 | 435 |
| Deposits received | 15,936 | 14,558 |
| Other | 12,933 | 10,580 |
| Total current liabilities | 258,752 | 216,590 |
| Noncurrent liabilities |  |  |
| Long-term loans payable | 13,206 | 15,775 |
| Deferred tax liabilities | 25,102 | 30,012 |
| Deferred tax liabilities for land revaluation | 9,418 | 9,418 |
| Provision for directors' retirement benefits | 172 | 140 |
| Provision for retirement benefits | 21,824 | 21,953 |
| Asset retirement obligations | 149 | 148 |
| Other | 3,004 | 3,229 |
| Total noncurrent liabilities | 72,877 | 80,677 |
| Total liabilities | 331,629 | 297,268 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 23,001 | 23,001 |
| Capital surplus | 25,504 | 25,504 |
| Retained earnings | 45,472 | 52,917 |
| Treasury stock | $(6,007)$ | $(8,207)$ |
| Total shareholders' equity | 87,971 | 93,216 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 45,477 | 54,694 |
| Revaluation reserve for land | 5,722 | 5,618 |
| Foreign currency translation adjustment | (700) | (901) |
| Remeasurements of defined benefit plans | (522) | (665) |
| Total accumulated other comprehensive income | 49,977 | 58,744 |
| Minority interests | 3,930 | 2,141 |
| Total net assets | 141,880 | 154,102 |
| Total liabilities and net assets | 473,510 | 451,371 |

## (2) Consolidated Statements of Income and Comprehensive Income

## Consolidated Statements of Income

Six Months ended September 30, 2013 and 2014

| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | Six Months ended <br> September 30, 2013 <br> (April 1 through September 30, 2013) | Six Months ended <br> September 30, 2014 <br> (April 1 through September 30, 2014) |
| Net sales |  |  |
| Net sales of completed construction contracts | 200,434 | 181,586 |
| Net sales of real estate business and other | 7,953 | 6,279 |
| Total net sales | 208,387 | 187,865 |
| Cost of sales |  |  |
| Cost of sales of completed construction contracts | 186,742 | 165,475 |
| Cost of sales on real estate business and other | 6,004 | 4,766 |
| Total cost of sales | 192,746 | 170,242 |
| Gross profit |  |  |
| Gross profit on completed construction contracts | 13,691 | 16,110 |
| Gross profit on real estate business and other | 1,948 | 1,512 |
| Total gross profit | 15,640 | 17,623 |
| Selling, general and administrative expenses | 9,747 | 10,816 |
| Operating income | 5,892 | 6,806 |
| Non-operating income |  |  |
| Interest income | 123 | 207 |
| Dividend income | 1,049 | 1,073 |
| Other | 171 | 168 |
| Total non-operating income | 1,345 | 1,449 |
| Non-operating expenses |  |  |
| Interest expenses | 412 | 445 |
| Commission fee | 136 | 144 |
| Other | 24 | 8 |
| Total non-operating expenses | 573 | 597 |
| Ordinary income | 6,665 | 7,658 |
| Extraordinary income |  |  |
| Gain on sales of noncurrent assets | 153 | 76 |
| Gain on sales of investment securities | 4,118 | 313 |
| Gain on bargain purchase | 133 | 480 |
| Other | 550 | 1 |
| Total extraordinary income | 4,955 | 872 |
| Extraordinary loss |  |  |
| Impairment loss | 288 | - |
| Loss on valuation of investment securities | 37 | - |
| Other | 6 | 19 |
| Total extraordinary losses | 332 | 19 |
| Income before income taxes | 11,288 | 8,511 |
| Income taxes | 115 | 345 |
| Income before minority interests | 11,172 | 8,166 |
| Minority interests in income | 62 | 212 |
| Net income | 11,109 | 7,953 |

## Consolidated Statements of Comprehensive Income

Six Months ended September 30, 2013 and 2014

| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | Six Months ended September 30, 2013 (April 1 through September 30, 2013) | Six Months ended September 30, 2014 (April 1 through September 30, 2014 ) |
| Income before minority interests | 11,172 | 8,166 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 6,214 | 9,218 |
| Deferred gains or losses on hedges | (1) | - |
| Foreign currency translation adjustment | 607 | (220) |
| Remeasurements of defined benefit plans | - | (143) |
| Total other comprehensive income | 6,820 | 8,853 |
| Comprehensive income | 17,993 | 17,020 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of the parent | 17,899 | 16,826 |
| Comprehensive income attributable to minority interests | 93 | 194 |

(Millions of yen)

|  | Six Months ended September 30, 2013 (April 1 through September 30, 2013) | Six Months ended September 30, 2014 (April 1 through September 30, 2014) |
| :---: | :---: | :---: |
| Net cash provided by (used in) operating activities | $(4,184)$ | $(9,365)$ |
| Net cash provided by (used in) investing activities | 8,631 | 52 |
| Net cash provided by (used in) financing activities | $(16,091)$ | $(2,499)$ |
| Effect of exchange rate change on cash and cash equivalents | 462 | (82) |
| Net increase (decrease) in cash and cash equivalents | $(11,181)$ | $(11,894)$ |
| Cash and cash equivalents at beginning of period | 48,015 | 62,061 |
| Cash and cash equivalents at end of period | 36,834 | 50,166 |

## 2. (Reference) Non-consolidated Financial Statements

(1) (Reference) Non-consolidated Balance Sheets
(Millions of yen)

|  | As of March 31, 2014 | As of September 30, 2014 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 30,394 | 26,093 |
| Notes receivable, accounts receivable from completed construction contracts and other | 117,210 | 97,190 |
| Securities | 18,050 | 10,085 |
| Real estate for sale | 19,794 | 18,660 |
| Costs on uncompleted construction contracts | 20,950 | 18,339 |
| Other inventories | 424 | 428 |
| Other | 13,311 | 13,530 |
| Allowance for doubtful accounts | (988) | $(1,015)$ |
| Total current assets | 219,147 | 183,313 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 11,823 | 11,443 |
| Machinery, vehicles, tools, furniture and fixtures, net | 666 | 612 |
| Land | 56,888 | 57,594 |
| Lease assets, net | 186 | 201 |
| Construction in progress | 5 | 23 |
| Total property, plant and equipment | 69,570 | 69,875 |
| Intangible assets | 2,858 | 2,863 |
| Investments and other assets |  |  |
| Investment securities | 148,304 | 161,210 |
| Long-term loans receivable | 1,298 | 1,228 |
| Prepaid pension cost | - | 707 |
| Other | 2,493 | 2,089 |
| Allowance for doubtful accounts | $(1,224)$ | (974) |
| Total investments and other assets | 150,872 | 164,261 |
| Total noncurrent assets | 223,301 | 237,000 |
| Total assets | 442,449 | 420,314 |


|  | As of March 31, 2014 | As of September 30, 2014 |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes payable, accounts payable for construction contracts and other | 111,148 | 77,678 |
| Short-term loans payable | 46,611 | 44,922 |
| Income taxes payable | 560 | 275 |
| Advances received on uncompleted construction contracts | 35,612 | 36,751 |
| Provision for bonuses | 2,704 | 3,129 |
| Provision for warranties for completed construction | 2,669 | 2,250 |
| Provision for loss on construction contracts | 15,502 | 10,715 |
| Provision for loss on litigation | 435 | 435 |
| Deposits received | 14,964 | 13,614 |
| Other | 12,397 | 9,994 |
| Total current liabilities | 242,606 | 199,768 |
| Noncurrent liabilities |  |  |
| Long-term loans payable | 13,106 | 15,151 |
| Deferred tax liabilities | 24,935 | 29,867 |
| Deferred tax liabilities for land revaluation | 9,418 | 9,418 |
| Provision for directors' retirement benefits | 89 | 93 |
| Provision for retirement benefits | 20,513 | 20,474 |
| Provision for loss on business of subsidiaries and affiliates | 132 | 212 |
| Asset retirement obligations | 115 | 115 |
| Other | 2,280 | 2,499 |
| Total noncurrent liabilities | 70,591 | 77,834 |
| Total liabilities | 313,197 | 277,603 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 23,001 | 23,001 |
| Capital surplus |  |  |
| Legal capital surplus | 25,573 | 25,573 |
| Total capital surplus | 25,573 | 25,573 |
| Retained earnings |  |  |
| Legal retained earnings | 5,750 | 5,750 |
| Other retained earnings |  |  |
| General reserve | 18,774 | 26,774 |
| Retained earnings brought forward | 10,964 | 9,512 |
| Total retained earnings | 35,489 | 42,037 |
| Treasury stock | $(6,007)$ | $(8,207)$ |
| Total shareholders' equity | 78,056 | 82,405 |
| Valuation and translation adjustments |  |  |
| Valuation difference on available-for-sale securities | 45,471 | 54,687 |
| Revaluation reserve for land | 5,722 | 5,618 |
| Total valuation and translation adjustments | 51,194 | 60,305 |
| Total net assets | 129,251 | 142,710 |
| Total liabilities and net assets | 442,449 | 420,314 |

(Millions of yen)

|  | Six Months ended September 30, 2013 (April 1 through September 30, 2013) | Six Months ended <br> September 30, 2014 <br> (April 1 through September 30, 2014) |
| :---: | :---: | :---: |
| Net sales |  |  |
| Net sales of completed construction contracts | 186,758 | 169,425 |
| Net sales of real estate business | 5,128 | 3,094 |
| Total net sales | 191,886 | 172,519 |
| Cost of sales |  |  |
| Cost of sales of completed construction contracts | 173,155 | 154,746 |
| Cost of sales on real estate business | 3,649 | 2,149 |
| Total cost of sales | 176,804 | 156,896 |
| Gross profit |  |  |
| Gross profit on completed construction contracts | 13,602 | 14,678 |
| Gross profit on real estate business | 1,478 | 944 |
| Total gross profit | 15,081 | 15,623 |
| Selling, general and administrative expenses | 8,591 | 9,377 |
| Operating income | 6,489 | 6,245 |
| Non-operating income | 1,278 | 1,286 |
| Non-operating expenses | 539 | 570 |
| Ordinary income | 7,229 | 6,961 |
| Extraordinary income | 4,820 | 386 |
| Extraordinary loss | 1,113 | 241 |
| Income before income taxes | 10,936 | 7,106 |
| Income taxes | 22 | 73 |
| Net income | 10,914 | 7,033 |

Notes: 1. The non-consolidated financial statements are exempt from the quarterly review by auditors for statutory disclosure.
2. The non-consolidated financial statements were prepared pursuant to Ordinance on Terminology, Forms, and Preparation Methods of Quarterly Financial Statements, etc. and presented in accordance with Ordinance for Enforcement of the Construction Business Act, with some condensing of account entries.

## 3. Supplementary Information

(1) Summary of Consolidated Results and Forecasts


Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

|  | Six-month Period from April |  |  |  |  |  |  | Full Year |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2013 <br> Actual <br> (a) | FY2014 <br> Previous <br> forecast <br> Aug. 7, 2014 <br> (b) | FY2014 <br> Actual <br> (c) | YoY (c)-(a) |  | vs. Previous forecast <br> (c)-(b) |  | FY2013 <br> Actual <br> (a) | FY2014 <br> Previous <br> forecast <br> Aug. 7, 2014 <br> (b) |  | YoY (c)-(a) |  | vs. Previous forecast(c)-(b) |  |
|  |  |  |  | Amount | Percentage <br> (\%) | Amount | Percentage <br> (\%) |  |  |  | Amount | Percentage <br> (\%) | Amount | Percentage <br> (\%) |
| Orders received | 322,733 | 177,800 | 224,002 | -98,731 | -30.6 | 46,202 | 26.0 | 462,626 | 366,800 | 385,000 | -77,626 | -16.8 | 18,200 | 5.0 |
| Domestic | 322,719 | 177,300 | 223,958 | -98,761 | -30.6 | 46,658 | 26.3 | 461,949 | 365,300 | 380,000 | -81,949 | -17.7 | 14,700 | 4.0 |
| Overseas | 14 | 500 | 44 | 29 | 201.9 | -455 | -91.1 | 676 | 1,500 | 5,000 | 4,323 | 638.9 | 3,500 | 233.3 |
| Construction business | 317,605 | 175,000 | 220,908 | -96,697 | -30.4 | 45,908 | 26.2 | 454,405 | 360,000 | 380,000 | -74,405 | -16.4 | 20,000 | 5.6 |
| Architectural construction | 288,028 | 120,000 | 160,332 | -127,695 | -44.3 | 40,332 | 33.6 | 357,231 | 280,000 | 290,000 | -67,231 | -18.8 | 10,000 | 3.6 |
| Civil <br> engineering | 29,577 | 55,000 | 60,576 | 30,998 | 104.8 | 5,576 | 10.1 | 97,174 | 80,000 | 90,000 | -7,174 | -7.4 | 10,000 | 12.5 |
| Real estate business | 5,128 | 2,800 | 3,094 | -2,033 | -39.7 | 294 | 10.5 | 8,220 | 6,800 | 5,000 | -3,220 | -39.2 | -1,800 | -26.5 |


| Net sales | 191,886 | 183,000 | 172,519 | -19,366 | -10.1 | -10,480 | -5.7 | 409,513 | 391,000 | 378,000 | -31,513 | -7.7 | -13,000 | -3.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction business | 186,758 | 180,200 | 169,425 | -17,333 | -9.3 | -10,774 | -6.0 | 401,293 | 384,200 | 373,000 | -28,293 | -7.1 | -11,200 | -2.9 |
| Architectural construction | 143,937 | 130,200 | 127,133 | -16,804 | -11.7 | -3,066 | -2.4 | 314,871 | 294,200 | 285,000 | -29,871 | -9.5 | -9,200 | -3.1 |
| Domestic | 143,573 | 130,200 | 127,124 | -16,448 | -11.5 | -3,075 | -2.4 | 314,393 | 294,200 | 284,960 | -29,433 | -9.4 | -9,240 | -3.1 |
| Overseas | 364 |  | 8 | -355 | -97.7 | 8 |  | 477 |  | 40 | -437 | -91.6 | 40 |  |
| Civil <br> engineering | 42,820 | 50,000 | 42,291 | -528 | -1.2 | -7,708 | -15.4 | 86,422 | 90,000 | 88,000 | 1,577 | 1.8 | -2,000 | -2.2 |
| Domestic | 42,739 | 49,800 | 42,291 | -447 | -1.0 | -7,508 | -15.1 | 86,340 | 89,500 | 87,300 | 959 | 1.1 | -2,200 | -2.5 |
| Overseas | 81 | 200 |  | -81 |  | -200, |  | 81 | 500 | 700 | 618 | 760.0 | 200 | 40.0 |
| Real estate business | 5,128 | 2,800 | 3,094 | -2,033 | -39.7 | 294 | 10.5 | 8,220 | 6,800 | 5,000 | -3,220 | -39.2 | -1,800 | -26.5 |


| Gross profit Profit margin | $\begin{array}{r} 15,081 \\ 7.9 \% \end{array}$ | $\begin{array}{r} 13,400 \\ 7.3 \% \end{array}$ | $\begin{array}{r} 15,623 \\ 9.1 \% \end{array}$ | 541 | 3.6 | 2,223 | 16.6 | $\begin{array}{r}23,005 \\ 5.6 \% \\ \hline\end{array}$ | 24,600 $6.3 \%$ | $\begin{array}{r} 28,300 \\ 7.5 \% \end{array}$ | 5,294 | 23.0 | 3,700 | 15.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction business | $\begin{array}{r} 13,602 \\ 7.3 \% \end{array}$ | $\begin{array}{r} 12,500 \\ 6.9 \% \end{array}$ | $\begin{array}{r} 14,678 \\ 8.7 \% \end{array}$ | 1,075 | 7.9 | 2,178 | 17.4 | $\begin{array}{r} 20,655 \\ 5.1 \% \end{array}$ | $\begin{array}{r} 22,500 \\ 5.9 \% \end{array}$ | $\begin{array}{r} 26,500 \\ 7.1 \% \end{array}$ | 5,844 | 28.3 | 4,000 | 17.8 |
| Architectural construction | $\begin{array}{r} 10,545 \\ 7.3 \% \end{array}$ | $\begin{aligned} & 8,500 \\ & 6.5 \% \end{aligned}$ | $\begin{array}{r} 10,150 \\ 8.0 \% \end{array}$ | -395 | -3.7 | 1,650 | 19.4 | $\begin{array}{r} 14,021 \\ 4.5 \% \end{array}$ | $\begin{array}{r} 15,500 \\ 5.3 \% \end{array}$ | $\begin{array}{r} 19,000 \\ 6.7 \% \end{array}$ | 4,978 | 35.5 | 3,500 | 22.6 |
| Civil engineering | $\begin{gathered} 3,057 \\ 7.1 \% \end{gathered}$ | $\begin{gathered} 4,000 \\ 8.0 \% \end{gathered}$ | $\begin{gathered} 4,527 \\ 10.7 \% \end{gathered}$ | 1,470 | 48.1 | 527 | 13.2 | $\begin{gathered} 6,634 \\ 7.7 \% \end{gathered}$ | $\begin{gathered} 7,000 \\ 7.8 \% \end{gathered}$ | $\begin{gathered} 7,500 \\ 8.5 \% \end{gathered}$ | 865 | 13.1 | 500 | 7.1 |
| Real estate business | $\begin{array}{r} 1,478 \\ 28.8 \% \end{array}$ | $\begin{array}{r} 900 \\ 32.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 944 \\ 30.5 \% \\ \hline \end{array}$ | -533 | -36.1 | 44 | 5.0 | $\begin{array}{r} 2,350 \\ 28.6 \% \end{array}$ | $\begin{array}{r} 2,100 \\ 30.9 \% \end{array}$ | $\begin{array}{r} 1,800 \\ 36.0 \% \end{array}$ | -550 | -23.4 | -300 | -14.3 |
| SG\&A expenses | 8,591 | 9,700 | 9,377 | 785 | 9.1 | -322 | -3.3 | 18,318 | 20,000 | 20,500 | 2,181 | 11.9 | 500 | 2.5 |
| Operating income (loss) | 6,489 | 3,700 | 6,245 | -243 | -3.8 | 2,545 | 68.8 | 4,687 | 4,600 | 7,800 | 3,112 | 66.4 | 3,200 | 69.6 |
| Non-operating income | 739 | 700 | 716 | -23 | -3.2 | 16 | 2.3 | 1,582 | 1,400 | 1,400 | -182 | -11.6 |  |  |
| Ordinary income (loss) | 7,229 | 4,400 | 6,961 | -267 | -3.7 | 2,561 | 58.2 | 6,270 | 6,000 | 9,200 | 2,929 | 46.7 | 3,200 | 53.3 |
| Extraordinary income | 3,707 | 300 | 144 | -3,562 | -96.1 | -155 | -51.7 | 3,016 | 300 | (100) | -3,116 | - | -400 |  |
| Income (loss) before income taxes | 10,936 | 4,700 | 7,106 | -3,830 | -35.0 | 2,406 | 51.2 | 9,287 | 6,300 | 9,100 | -187 | -2.0 | 2,800 | 44.4 |
| Income taxes | 22 | 100 | 73 | 50 | 224.6 | -26 | -26.8 | 52 | (100) | (100) | -152 | - |  |  |
| Net income (loss) | 10,914 | 4,600 | 7,033 | -3,880, | -35.6 | 2,433 | 52.9 | 9,235 | 6,400 | 9,200 | -35 | -0.4 | 2,800 | 43.8 |
| Dividend per share (yen) | $-$ |  |  | - | - | - |  | 5.0 | 5.0 | 5.0 |  | - |  | - |

[^0](3) Orders Received, Net Sales and Balance Brought Forward (non-consolidated)

1) Orders Received
(Millions of yen)

| Business segment/Classification | Six-month Period from Apr. 1, 2013 to Sep. 30,2013 |  | Six-month Period from Apr. 1, 2014 to Sep. 30,2014 |  | Change |  | Previous Fiscal Year (from Apr. 1, 2013 to Mar. 31, 2014) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio (\%) | Amount | Ratio (\%) | Amount | Percentage (\%) | Amount | Ratio (\%) |
| I Construction business |  |  |  |  |  |  |  |  |
| Domestic public sector | 23,193 | 7.2 | 38,136 | 17.0 | 14,942 | 64.4 | 46,781 | 10.1 |
| Domestic private sector | 264,822 | 82.1 | 122,151 | 54.5 | -142,670 | -53.9 | 310,431 | 67.1 |
| Overseas | 12 | 0.0 | 44 | 0.0 | 32 | 256.4 | 18 | 0.0 |
| Subtotal | 288,028 | 89.2 | 160,332 | 71.6 | -127,695 | -44.3 | 357,231 | 77.2 |
| (B) Civil engineering |  |  |  |  |  |  |  |  |
| Domestic public sector | 17,591 | 5.5 | 49,705 | 22.2 | 32,114 | 182.6 | 77,525 | 16.8 |
| Domestic private sector | 11,984 | 3.7 | 10,871 | 4.9 | -1,113 | -9.3 | 18,990 | 4.1 |
| Overseas | 2 | 0.0 | - | - | -2 | - | 658 | 0.1 |
| Subtotal | 29,577 | 9.2 | 60,576 | 27.0 | 30,998 | 104.8 | 97,174 | 21.0 |
| (C) Total (A)+(B) |  |  |  |  |  |  |  |  |
| Domestic public sector | 40,784 | 12.6 | 87,841 | 39.2 | 47,057 | 115.4 | 124,306 | 26.9 |
| Domestic private sector | 276,806 | 85.8 | 133,022 | 59.4 | -143,784 | -51.9 | 329,422 | 71.2 |
| Overseas | 14 | 0.0 | 44 | 0.0 | 29 | 201.9 | 676 | 0.1 |
| Subtotal | 317,605 | 98.4 | 220,908 | 98.6 | -96,697 | -30.4 | 454,405 | 98.2 |
| II Real estate business | 5,128 | 1.6 | 3,094 | 1.4 | -2,033 | -39.7 | 8,220 | 1.8 |
| III Total (I + II) | 322,733 | 100.0 | 224,002 | 100.0 | -98,731 | -30.6 | 462,626 | 100.0 |

2) Net Sales

| Business segment/Classification | Six-month Period <br> from Apr. 1, 2013 <br> to Sep. 30, 2013 |  | Six-month Period from Apr. 1, 2014 to Sep. 30, 2014 |  | Change |  | Previous Fiscal Year (from Apr. 1, 2013 to Mar. 31, 2014) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio (\%) | Amount | Ratio (\%) | Amount | Percentage (\%) | Amount | Ratio (\%) |
| I Construction business <br> (A) Architectural construction Domestic public sector Domestic private sector Overseas Subtotal | $\begin{array}{r} 27,133 \\ 116,439 \\ 364 \\ 143,937 \\ \hline \end{array}$ | $\begin{array}{r} 14.1 \\ 60.7 \\ 0.2 \\ 75.0 \\ \hline \end{array}$ | $\begin{array}{r} 24,476 \\ 102,648 \\ 8 \\ 127,133 \\ \hline \end{array}$ | $\begin{array}{r} 14.2 \\ 59.5 \\ 0.0 \\ 73.7 \\ \hline \end{array}$ | $\begin{array}{r} -2,657 \\ -13,791 \\ -355 \\ -16,804 \\ \hline \end{array}$ | $\begin{array}{r} -9.8 \\ -11.8 \\ -97.7 \\ -11.7 \\ \hline \end{array}$ | $\begin{array}{r} 57,830 \\ 256,670 \\ 370 \\ 314,871 \\ \hline \end{array}$ | 14.1 62.7 0.1 76.9 |
| (B) Civil engineering Domestic public sector Domestic private sector Overseas Subtotal | $\begin{array}{r} 35,461 \\ 7,277 \\ 81 \\ 42,820 \\ \hline \end{array}$ | $\begin{array}{r}18.5 \\ 3.8 \\ 0.0 \\ 22.3 \\ \hline\end{array}$ | $\begin{array}{r} 33,065 \\ 9,226 \\ - \\ 42,291 \\ \hline \end{array}$ | $\begin{array}{r}19.2 \\ 5.3 \\ - \\ 24.5 \\ \hline\end{array}$ | $\begin{array}{r} -2,396 \\ 1,949 \\ -81 \\ -528 \\ \hline \end{array}$ | -6.8 26.8 - -1.2 | $\begin{array}{r} 68,609 \\ 17,730 \\ 81 \\ 86,422 \\ \hline \end{array}$ | $\begin{array}{r}16.8 \\ 4.3 \\ 0.0 \\ 21.1 \\ \hline\end{array}$ |
| (C) Total (A)+(B) <br> Domestic public sector Domestic private sector Overseas Subtotal | $\begin{array}{r} 62,595 \\ 123,717 \\ 445 \\ 186,758 \end{array}$ | $\begin{array}{r}32.6 \\ 64.5 \\ 0.2 \\ 97.3 \\ \hline\end{array}$ | 57,541 111,875 8 169,425 | $\begin{array}{r}33.4 \\ 64.8 \\ 0.0 \\ 98.2 \\ \hline 1\end{array}$ | $\begin{array}{r} -5,053 \\ -11,841 \\ -437 \\ -17,333 \\ \hline \end{array}$ | -8.1 -9.6 -98.1 -9.3 | $\begin{array}{r} 126,439 \\ 274,401 \\ 451 \\ 401,293 \end{array}$ | 30.9 67.0 0.1 98.0 |
| II Real estate business | 5,128 | 2.7 | 3,094 | 1.8 | -2,033 | -39.7 | 8,220 | 2.0 |
| III Total ( + II) | 191,886 | 100.0 | 172,519 | 100.0 | -19,366 | -10.1 | 409,513 | 100.0 |
| 3) Balance Brought Forward |  |  |  |  |  |  | (Millions of yen) |  |
| Business segment/Classification | FY 2013 2Q(As of Sep. 30, 2013) |  | $\begin{gathered} \text { FY } 2014 \text { 2Q } \\ \text { (As of Sep. 30, 2014) } \\ \hline \end{gathered}$ |  | Change |  | Previous Fiscal Year (As of Mar. 31, 2014) |  |
|  | Amount | Ratio (\%) | Amount | Ratio (\%) | Amount | Percentage (\%) | Amount | Ratio (\%) |
| I Construction business <br> (A) Architectural construction Domestic public sector Domestic private sector Overseas Subtotal | $\begin{array}{r} 57,746 \\ 412,118 \\ - \\ 469,865 \\ \hline \end{array}$ | 9.9 70.9 - 80.8 | $\begin{array}{r} 68,792 \\ 332,506 \\ 36 \\ 401,334 \\ \hline \end{array}$ | 12.4 59.9 0.0 72.3 | $\begin{array}{r} 11,045 \\ -79,612 \\ 36 \\ -68,530 \\ \hline \end{array}$ | 19.1 -19.3 - -14.6 | $\begin{array}{r} 55,132 \\ 313,003 \\ - \\ 368,135 \\ \hline \end{array}$ | 10.9 62.1 - 73.1 |
| (B) Civil engineering Domestic public sector Domestic private sector Overseas Subtotal | $\begin{array}{r} 80,513 \\ 31,202 \\ - \\ 111,716 \\ \hline \end{array}$ | 13.8 5.4 - 19.2 | $\begin{array}{r} 125,369 \\ 27,970 \\ 655 \\ 153,995 \\ \hline \end{array}$ | $\begin{array}{r}22.6 \\ 5.0 \\ 0.1 \\ 27.7 \\ \hline\end{array}$ | $\begin{array}{r} 44,856 \\ -3,232 \\ 655 \\ 42,279 \\ \hline \end{array}$ | $\begin{array}{r}55.7 \\ -10.4 \\ - \\ 37.8 \\ \hline\end{array}$ | $\begin{array}{r} 107,299 \\ 27,755 \\ 655 \\ 135,710 \\ \hline \end{array}$ | $\begin{array}{r}21.3 \\ 5.5 \\ 0.1 \\ 26.9 \\ \hline\end{array}$ |
| (C) Total (A)+(B) <br> Domestic public sector Domestic private sector Overseas Subtotal | $\begin{array}{r} 138,260 \\ 443,321 \\ - \\ 581,582 \end{array}$ | $\begin{array}{r} 23.8 \\ 76.2 \\ - \\ 100.0 \\ \hline \end{array}$ | $\begin{array}{r} 194,161 \\ 360,476 \\ 691 \\ 555,330 \end{array}$ | $\begin{array}{r} 35.0 \\ 64.9 \\ 0.1 \\ 100.0 \end{array}$ | $\begin{array}{r} 55,901 \\ -82,845 \\ 691 \\ -26,251 \end{array}$ | 40.4 -18.7 - -4.5 | $\begin{array}{r} 162,431 \\ 340,759 \\ 655 \\ 503,846 \end{array}$ | 32.2 67.6 0.1 100.0 |
| II Real estate business | - | - | - | - | - | - | - | - |
| III Total ( + II) | 581,582 | 100.0 | 555,330 | 100.0 | -26,251 | -4.5 | 503,846 | 100.0 |


[^0]:    Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties.
    Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

