⊕ TODA CORPORATION

Consolidated Financial Results for the Third Quarter Ended December 31, 2014



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1. Consolidated Financial Statements

(1) Consolidated Balance Sheets

		(Millions of yen)
	As of March 31, 2014	As of December 31, 2014
Assets		
Current assets		
Cash and deposits	44,296	36,114
Notes receivable, accounts receivable from completed construction contracts and other	124,056	107,12
Securities	18,050	2,20
Real estate for sale	21,385	19,95
Costs on uncompleted construction contracts	22,629	25,18
Other inventories	801	57
Other	13,590	17,65
Allowance for doubtful accounts	(795)	(932
Total current assets	244,014	207,88
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	14,022	13,54
Machinery, vehicles, tools, furniture and fixtures, net	765	70
Land	60,613	62,12
Lease assets, net	191	19
Construction in progress	10	2
Total property, plant and equipment	75,602	76,57
Intangible assets	2,868	3,00
Investments and other assets		
Investment securities	147,572	169,39
Long-term loans receivable	1,325	1,19
Net defined benefit asset	-	55
Other	3,353	2,86
Allowance for doubtful accounts	(1,227)	(971
Total investments and other assets	151,024	173,05
Total noncurrent assets	229,495	252,62
Total assets	473,510	460,51

⊕ TODA CORPORATION

	As of March 31, 2014	As of December 31, 2014
iabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	117,656	71,94
Short-term loans payable	52,353	50,53
Commercial paper	-	10,00
Income taxes payable	798	38
Advances received on uncompleted construction contracts	37,455	39,15
Provision for bonuses	2,863	1,75
Provision for warranties for completed construction	2,773	2,30
Provision for loss on construction contracts	15,545	8,77
Provision for loss on litigation	435	43
Deposits received	15,936	16,40
Other	12,933	10,6
Total current liabilities	258,752	212,30
Noncurrent liabilities		
Long-term loans payable	13,206	16,53
Deferred tax liabilities	25,102	32,93
Deferred tax liabilities for land revaluation	9,418	9,4
Provision for directors' retirement benefits	172	1:
Provision for retirement benefits	21,824	22,10
Asset retirement obligations	149	14
Other	3,004	3,1
Total noncurrent liabilities	72,877	84,5
Total liabilities	331,629	296,9
Shareholders' equity		
Capital stock	23,001	23,00
Capital surplus	25,504	25,50
Retained earnings	45,472	56,59
Treasury stock	(6,007)	(8,20
Total shareholders' equity	87,971	96,88
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	45,477	60,08
Deferred gains or losses on hedges	-	
Revaluation reserve for land	5,722	5,6
Foreign currency translation adjustment	(700)	(49
Remeasurements of defined benefit plans	(522)	(73
Total accumulated other comprehensive income	49,977	64,4
Minority interests	3,930	2,23
Total net assets	141,880	163,59
otal liabilities and net assets	473,510	460,5

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income Nine Months ended December 31, 2013 and 2014

	Nine Months ended December 31, 2013	(Millions of yen) Nine Months ended December 31, 2014
	(April 1 through December 31, 2013)	(April 1 through December 31, 2014)
Net sales		
Net sales of completed construction contracts	300,815	274,523
Net sales of real estate business and other	11,016	9,392
Total net sales	311,831	283,915
Cost of sales		
Cost of sales of completed construction contracts	281,583	250,686
Cost of sales on real estate business and other	8,357	7,111
Total cost of sales	289,940	257,797
Gross profit		
Gross profit on completed construction contracts	19,231	23,837
Gross profit on real estate business and other	2,659	2,280
Total gross profit	21,891	26,118
Selling, general and administrative expenses	14,756	16,280
Operating income	7,134	9,837
Non-operating income		
Interest income	193	320
Dividend income	1,784	1,927
Other	346	209
Total non-operating income	2,324	2,456
Non-operating expenses		
Interest expenses	614	665
Commission fee	159	167
Other	39	111
Total non-operating expenses	813	944
Ordinary income	8,644	11,349
Extraordinary income		
Gain on sales of noncurrent assets	345	266
Gain on sales of investment securities	4,161	313
Gain on bargain purchase	-	480
Other	683	1
Total extraordinary income	5,189	1,062
Extraordinary loss		
Loss on sales of noncurrent assets	2	ç
Impairment loss	288	-
Loss on valuation of investment securities	27	
Other	16	10
Total extraordinary losses	334	19
Income before income taxes	13,499	12,392
Income taxes	243	547
Income before minority interests	13,256	11,845
Minority interests in income	112	246
Net income		
net income	13,144	11,599

Consolidated Statements of Comprehensive Income Nine Months ended December 31, 2013 and 2014

		(Millions of yen)
	Nine Months ended December 31, 2013	Nine Months ended December 31, 2014
	(April 1 through December 31, 2013)	(April 1 through December 31, 2014)
Income before minority interests	13,256	11,845
Other comprehensive income		
Valuation difference on available-for-sale securities	16,213	14,607
Deferred gains or losses on hedges	(1)	5
Foreign currency translation adjustment	546	249
Remeasurements of defined benefit plans	-	(215)
Total other comprehensive income	16,758	14,647
Comprehensive income	30,014	26,492
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	29,879	26,199
Comprehensive income attributable to minority interests	135	292

2. (Reference) Non-consolidated Financial Statements

(1) (Reference) Non-consolidated Balance Sheets

		(Millions of yen
	As of March 31, 2014	As of December 31, 2014
Assets		
Current assets		
Cash and deposits	30,394	23,92
Notes receivable, accounts receivable from completed construction contracts and other	117,210	102,59
Securities	18,050	2,20
Real estate for sale	19,794	18,34
Costs on uncompleted construction contracts	20,950	22,15
Other inventories	424	44
Other	13,311	17,07
Allowance for doubtful accounts	(988)	(1,045
Total current assets	219,147	185,69
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	11,823	11,25
Machinery, vehicles, tools, furniture and fixtures, net	666	57
Land	56,888	57,44
Lease assets, net	186	19
Construction in progress	5	2
Total property, plant and equipment	69,570	69,49
Intangible assets	2,858	2,99
Investments and other assets		
Investment securities	148,304	169,91
Long-term loans receivable	1,298	1,17
Prepaid pension cost	-	63
Other	2,493	2,11
Allowance for doubtful accounts	(1,224)	(960
Total investments and other assets	150,872	172,87
Total noncurrent assets	223,301	245,35
Total assets	442,449	431,05

		(Millions of yen)
	As of March 31, 2014	As of December 31, 2014
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	111,148	67,279
Short-term loans payable	46,611	44,503
Commercial paper	, _	10,000
Income taxes payable	560	269
Advances received on uncompleted construction contracts	35,612	36,875
Provision for bonuses	2,704	1,575
Provision for warranties for completed construction	2,669	2,203
Provision for loss on construction contracts	15,502	8,735
Provision for loss on litigation	435	435
Deposits received	14,964	15,872
Other	12,397	10,007
Total current liabilities	242,606	197,759
Noncurrent liabilities		
Long-term loans payable	13,106	15,977
Deferred tax liabilities	24,935	32,812
Deferred tax liabilities for land revaluation	9,418	9,418
Provision for retirement benefits	20,513	20,727
Provision for directors' retirement benefits	89	104
Provision for loss on business of subsidiaries and affiliates	132	864
Asset retirement obligations	115	115
Other	2,280	2,389
Total noncurrent liabilities	70,591	82,410
Total liabilities	313,197	280,169
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus		
Legal capital surplus	25,573	25,573
Total capital surplus	25,573	25,573
Retained earnings		
Legal retained earnings	5,750	5,750
Other retained earnings		
General reserve	18,774	26,774
Retained earnings brought forward	10,964	12,300
Total retained earnings	35,489	44,825
Treasury stock	(6,007)	(8,209)
Total shareholders' equity	78,056	85,191
Valuation difference on available-for-sale securities	45,471	60,073
Deferred gains or losses on hedges	-	5
Revaluation reserve for land	5,722	5,611
Total valuation and translation adjustments	51,194	65,690
Total net assets	129,251	150,881
Total liabilities and net assets	442,449	431,050

(2) (Reference) Non-consolidated Statements of Income

		(Millions of yen)
	Nine Months ended December 31, 2013 (April 1 through December 31, 2013)(April 1 through December 31, 2013)	Nine Months ended December 31, 2014 pril 1 through December 31, 2014)
Net sales		
Net sales of completed construction contracts	278,953	254,365
Net sales of real estate business	6,860	4,366
Total net sales	285,813	258,731
Cost of sales		
Cost of sales of completed construction contracts	260,116	232,590
Cost of sales on real estate business	4,876	2,931
Total cost of sales	264,993	235,522
Gross profit		
Gross profit on completed construction contracts	18,836	21,774
Gross profit on real estate business	1,984	1,434
Total gross profit	20,820	23,209
Selling, general and administrative expenses	13,045	14,266
Operating income	7,775	8,942
Non-operating income	2,112	2,210
Non-operating expenses	762	915
Ordinary income	9,125	10,237
Extraordinary income	5,012	576
Extraordinary loss	1,113	894
Income before income taxes	13,024	9,920
Income taxes	33	105
Net income	12,991	9,815

Notes: 1. The non-consolidated financial statements are exempt from the quarterly review by auditors for statutory disclosure.

2. The non-consolidated financial statements were prepared pursuant to Ordinance on Terminology, Forms, and Preparation Methods of Quarterly Financial Statements, etc. and presented in accordance with Ordinance for Enforcement of the Construction Business Act, with some condensing of account entries.

(Millions of yen)

3. Supplementary Information

(1) Summary of Consolidated Results and Forecasts

		Nine-month Pe	riod from April		[Full ye		illions of yen)
	FY2013	FY2014	YoY (b)-(a)			FY2013	FY2014	YoY (b)-(a)
	Actual (a)	Actual (b)	Amount	Percentage (%)		Actual (a)	Forecast (b)	Amount	Percentage (%)
Net sales	311,831	283,915	-27,915	-9.0		448,987	413,000	-35,987	-8.0
Construction business	300,815	274,523	-26,291	-8.7		434,958	400,800	-34,158	-7.9
Domestic	283,494	260,049	-23,444	- 8.3		411,549	381,957	-29,592	-7.2
Overseas	17,320	14,474	-2,846	- 16.4		23,409	18,843	-4,566	-19.5
Real estate business	11,016	9,392	-1,624	-14.7		14,028	12,200	-1,828	-13.0
Domestic	10,565	8,908	-1,657	- 15.7		13,420	11,571	-1,849	-13.8
Overseas	450	484	33	7.4		607	629	21	3.5
				-					
Gross profit	21,891	26,118	4,227	19.3		25,425	32,300	6,874	27.0
Profit margin	7.0 %	9.2 %				5.7 %	7.8 %		
Construction business	19,231	23,837	4,605	23.9		22,042	29,000	6,957	31.6
	6.4 %	8.7 %				5.1 %	7.2 %		
Real estate business	2,659	2,280	-378	-14.2		3,383	3,300	-83	-2.5
	24.1 %	24.3 %				24.1 %	27.0 %		
SG&A expenses	14,756	16,280	1,523	10.3		20,643	23,600	2,956	14.3
Operating income	7,134	9,837	2,703	37.9		4,782	8,700	3,917	81.9
Non-operating income	1,510	1,512	2	0.1		1,802	1,600	-202	-11.2
Ordinary income	8,644	11,349	2,705	31.3		6,584	10,300	3,715	56.4
Extraordinary income	4,854	1,042	-3,812	-78.5		4,457	600	-3,857	-86.5
Income before income taxes	13,499	12,392	-1,106	-8.2		11,041	10,900	-141	-1.3
Income taxes and minority interests	355	793	438	123.4		812	400	-412	-50.8
Net income	13,144	11,599	-1,545	-11.8		10,228	10,500	271	2.7

Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

⊕ TODA CORPORATION

(2) Summary of Non-consolidated Results and Forecasts

											(Million	s of yen)	
		Nine-month Period from April				Full Year							
		FY2013 FY2014 YoY (b)-(a)		FY2013	FY2013 FY2014 FY2014			(c)-(a)	vs. Previous forecast (c)-(b)				
		Actual (a)	Actual (b)	Amount	Percentage (%)	Actual (a)	Previous forecast Nov. 12, 2014 (b)	Revised forecast (c)	Amount	Percentage (%)	Amount	Percentage (%)	
Ore	ders received	373,943	349,492	-24,451	-6.5	462,626	385,000	430,000	-32,626	-7.1	45,000	11.7	
	Domestic	373,269	345,212	-28,056	-7.5	461,949	380,000	425,500	-36,449	-7.9	45,500	12.0	
	Overseas	674	4,279	3,605	534.7	676	5,000	4,500	3,823	565.0	-500	-10.0	
Cons	struction business	367,082	345,125	-21,957	-6.0	454,405	380,000	425,000	-29,405	-6.5	45,000	11.8	
	Architectural construction	317,573	268,245	-49,327	-15.5	357,231	290,000	325,000	-32,231	-9.0	35,000	12.1	
	Civil engineering	49,508	76,879	27,370	55.3	97,174	90,000	100,000	2,825	2.9	10,000	11.1	
Rea	l estate business	6,860	4,366	-2,493	-36.4	8,220	5,000	5,000	-3,220	-39.2	-	-	
	Net sales	285,813	258,731	-27,082	-9.5	409,513	378,000	378,000	-31,513	-7.7	-	-	
Cons	struction business	278,953	254,365	-24,588	-8.8	401,293	373,000	373,000	-28,293	-7.1	-	-	
	Architectural construction	217,147	192,316	-24,831	-11.4	314,871	285,000	285,000	-29,871	-9.5	-		
	Domestic	216,779	192,268	-24,510	-11.3	314,393	284,960	284,960	-29,433	-9.4	-	-	
	Overseas	367	47	-320	-87.0	477	40	40	-437	-91.6	-	-	
	Civil engineering	61,805	62,048	242	0.4	86,422	88,000	88,000	1,577	1.8	-	-	
	Domestic	61,724	62,048	324	0.5	86,340	87,300	87,300	959	1.1	-	-	
	Overseas	81	-	-81	-	81	700	700	618	760.0	-	-	
Rea	l estate business	6,860	4,366	-2,493	-36.4	8,220	5,000	5,000	-3,220	-39.2	-	-	
C	Bross profit	20,820	23,209	2,388	11.5	23,005	28,300	28,300	5,294	23.0	-	-	
	Profit margin	7.3 %	9.0 %			5.6 %	7.5 %	7.5 %					
Cons	struction business	18,836	21,774	2,938	15.6	20,655	26,500	26,500	5,844	28.3	-		
		6.8 %	8.6 %			5.1 %	7.1 %	7.1 %					
	Architectural construction	14,346	15,308	962	6.7	14,021	19,000	19,000	4,978	35.5	-	-	
_		6.6 %	8.0 %			4.5 %	6.7 %	6.7 %					
	Civil engineering	4,490	6,466	1,975	44.0	6,634	7,500	7,500	865	13.1	-	-	
		7.3 %	10.4 %			7.7 %	8.5 %	8.5 %					
Rea	l estate business	1,984	1,434	-549	-27.7	2,350		1,800	-550	-23.4	-	-	
	0.1	28.9 %	32.9 %			28.6 %	36.0 %	36.0 %		11.0			
	&A expenses	13,045	14,266	1,221		18,318	20,500	20,500	2,181		-	-	
	rating income	7,775	8,942	1,167		4,687	7,800	7,800	3,112		-	-	
	perating income	1,350	1,295	-54		1,582	1,400	1,400	-182		-	-	
	linary income	9,125	10,237	1,112	12.2	6,270	9,200	9,200	2,929	46.7	-	-	
	ordinary income (loss)	3,898	(317)	-4,215	-	3,016	(100)	(100)	-3,116	-	-	-	
Incom	e before income taxes	13,024	9,920	-3,103	-23.8	9,287	9,100	9,100	-187	-2.0	-	-	
In	acome taxes	33	105	72	219.8	52	(100)	(100)	-152		-	-	
Ν	Net income	12,991	9,815	-3,176	-24.4	9,235	9,200	9,200	-35	-0.4	-	-	
Divider	nd per share (yen)	-	-	-	-	5.0	5.0	5.0	-	-	-	-	

Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

(Millions of yen)

(3) Orders Received, Net Sales and Balance Brought Forward (non-consolidated)

1) Orders Received

1) Orders Received								ions of yen)	
	Nine-mo	nth period	Nine-mo	onth period			Previous 1	Fiscal Year	
		r. 1, 2013		or. 1, 2014			(from Apr. 1, 2013		
Business segment/Classification		31, 2013		31, 2014	Cha	ange	to Mar. 31, 2014)		
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)	Amount	Ratio (%)	
I Construction business									
(A) Architectural construction									
Domestic public sector	30,464	8.1	45,462	13.0	14,998	49.2	46,781	10.1	
Domestic private sector	287,093	76.8	221,547	63.4	-65,545	-22.8	310,431	67.1	
Overseas	16	0.0	1,235	0.4	1,219	-	18	0.0	
Subtotal	317,573	84.9	268,245	76.8	-49,327	-15.5	357,231	77.2	
(B) Civil engineering	,				,				
Domestic public sector	33,950	9.1	61,300	17.5	27,350	80.6	77,525	16.8	
Domestic private sector	14,900	4.0	12,535	3.6	-2,365	-15.9	18,990	4.1	
Overseas	658	0.2	3,043	0.9	2,385	362.5	658	0.1	
Subtotal	49,508	13.2	76,879	22.0	27,370	55.3	97,174	21.0	
(C) Total (A)+(B)	47,500	15.2	10,017	22.0	21,510	55.5	77,174	21.0	
Domestic public sector	64,414	17.2	106,763	30.5	42,349	65.7	124,306	26.9	
Domestic private sector	301,993	80.8	234,082	67.0	-67,911	-22.5	329,422	71.2	
Overseas	674	0.2		1.2		534.7	529,422 676	0.1	
			4,279		3,605				
Subtotal	367,082	98.2	345,125	98.8	-21,957	-6.0	454,405	98.2	
II Real estate business	6,860	1.8	4,366	1.2	-2,493	-36.4	8,220	1.8	
III Total (I + II)	373,943	100.0	349,492	100.0	-24,451	-6.5	462,626	100.0	
2) Net Sales							(Mill	ions of yen)	
,	Nine-mo	nth period	Nine_m(onth period				Fiscal Year	
		r. 1, 2013		or. 1, 2014				or. 1, 2013	
Business segment/Classification		31, 2013		31, 2014	Cha	ange		31, 2013	
	Amount	Ratio (%)			Amount	Percentage (%)		Ratio (%)	
I Construction business	Amount	Katio (%)	Amount	Ratio (%)	Amount	Percentage (%)	Amount	Katio (%)	
(A) Architectural construction	20.052	12.2	25 202	10.7	0.650	7.0	57 020	1.4.1	
Domestic public sector	38,053	13.3	35,393	13.7	-2,659	-7.0	57,830	14.1	
Domestic private sector	178,726	62.5	156,874	60.6	-21,851	-12.2	256,670	62.7	
Overseas	367	0.1	47	0.0	-320	-87.0	370	0.1	
Subtotal	217,147	76.0	192,316	74.3	-24,831	-11.4	314,871	76.9	
(B) Civil engineering									
Domestic public sector	50,752	17.8	47,958	18.5	-2,793	-5.5	68,609	16.8	
Domestic private sector	10,972	3.8	14,090	5.4	3,117	28.4	17,730	4.3	
Overseas	81	0.0	-	-	-81	-	81	0.0	
Subtotal	61,805	21.6	62,048	24.0	242	0.4	86,422	21.1	
(C) Total (A)+(B)									
Domestic public sector	88,805	31.1	83,352	32.2	-5,452	-6.1	126,439	30.9	
Domestic private sector	189,698	66.4	170,964	66.1	-18,733	-9.9	274,401	67.0	
Overseas	449	0.2	47	0.0	-401	-89.4	451	0.1	
Subtotal	278,953	97.6	254,365	98.3	-24,588	-8.8	401,293	98.0	
II Real estate business	6,860	2.4	4,366	1.7	-2,493	-36.4	8,220	2.0	
III Total (I + II)	285,813	100.0	258,731	100.0	-27,082	-9.5	409,513	100.0	
	205,015	100.0	230,731	100.0	27,002	7.5			
3) Balance Brought Forward							(Mill	ions of yen	
	FY 2013 3Q			014 3Q	Ch	nange	Previous Fiscal Year		
Business segment/Classification	(As of Dec	2. 31, 2013)	(As of De	c. 31, 2014)	CL	lange	(As of Ma	r. 31, 2014)	
-	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)	Amount	Ratio (%)	
I Construction business									
(A) Architectural construction									
Domestic public sector	54,098	10.0	65,201	11.0	11,102	20.5	55,132	10.9	
Domestic private sector	372,102	69.1	377,676	63.5	5,573	1.5	313,003	62.	
Overseas			1,188	0.2	1,188	-			
Subtotal	426,201	79.1	444,065	74.7	17,863	4.2	368,135	73.	
(B) Civil engineering	720,201	17.1	,005	/4./	17,005	7.2	500,155	13.	
Domestic public sector	81,581	15.1	122,071	20.5	40,489	49.6	107,299	21.3	
Domestic private sector	30,424	5.6	24,770	4.2	-5,653	-18.6	27,755	5.5	
Overseas	655	0.1	3,699	0.6	3,043	464.1	655	0.	
Subtotal	112,661	20.9	150,541	25.3	37,879	33.6	135,710	26.	
(C) Total (A)+(B)									
Domestic public sector	135,680	25.2	187,272	31.5	51,592	38.0	162,431	32.	
	100 505	747	402,446	67.7	-80	0.0	340,759	67.	
Domestic private sector	402,527	74.7	402,440						
Domestic private sector Overseas	402,527 655	/4./ 0.1	4,887	0.8	4,231	645.3	655	0.	
Domestic private sector						645.3 10.3	655 503,846		
Domestic private sector Overseas	655	0.1	4,887	0.8	4,231			0.1 100.0	