# Consolidated Financial Results for the Third Quarter 

 Ended December 31, 2015

## 1. Consolidated Financial Statements

(1) Consolidated Balance Sheets
(Millions of yen)

|  | As of March 31, 2015 | As of December 31, 2015 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 43,488 | 38,116 |
| Notes receivable, accounts receivable from completed construction contracts and other | 121,009 | 151,305 |
| Securities | 10,235 | 17,149 |
| Real estate for sale | 20,903 | 16,244 |
| Costs on uncompleted construction contracts | 10,806 | 25,070 |
| Other inventories | 424 | 797 |
| Other | 22,318 | 19,549 |
| Allowance for doubtful accounts | $(1,114)$ | $(1,248)$ |
| Total current assets | 228,072 | 266,986 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 12,179 | 11,870 |
| Machinery, vehicles, tools, furniture and fixtures, net | 709 | 613 |
| Land | 60,367 | 60,818 |
| Lease assets, net | 182 | 166 |
| Construction in progress | 122 | 224 |
| Total property, plant and equipment | 73,561 | 73,692 |
| Intangible assets | 2,969 | 3,130 |
| Investments and other assets |  |  |
| Investment securities | 185,476 | 182,516 |
| Long-term loans receivable | 765 | 619 |
| Net defined benefit asset | 2,296 | 1,778 |
| Other | 2,806 | 3,145 |
| Allowance for doubtful accounts | (506) | (479) |
| Total investments and other assets | 190,839 | 187,580 |
| Total noncurrent assets | 267,370 | 264,404 |
| Total assets | 495,442 | 531,390 |

(Millions of yen)

|  | As of March 31, 2015 | As of December 31, 2015 |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes payable, accounts payable for construction contracts and other | 107,216 | 97,017 |
| Short-term loans payable | 32,597 | 33,392 |
| Income taxes payable | 651 | 2,473 |
| Advances received on uncompleted construction contracts | 26,763 | 47,099 |
| Provision for bonuses | 3,905 | 1,392 |
| Provision for warranties for completed construction | 2,316 | 2,139 |
| Provision for loss on construction contracts | 7,576 | 3,004 |
| Provision for loss on litigation | 435 | - |
| Deposits received | 15,314 | 22,191 |
| Other | 11,992 | 12,483 |
| Total current liabilities | 208,769 | 221,193 |
| Noncurrent liabilities |  |  |
| Bonds payable | - | 10,000 |
| Long-term loans payable | 33,735 | 37,026 |
| Deferred tax liabilities | 36,252 | 35,113 |
| Deferred tax liabilities for land revaluation | 8,268 | 8,268 |
| Provision for directors' retirement benefits | 133 | 153 |
| Provision for loss on liquidation of subsidiaries and affiliates | 532 | 421 |
| Net defined benefit liability | 21,466 | 21,684 |
| Asset retirement obligations | 167 | 168 |
| Other | 3,126 | 2,923 |
| Total noncurrent liabilities | 103,684 | 115,760 |
| Total liabilities | 312,454 | 336,953 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 23,001 | 23,001 |
| Capital surplus | 25,504 | 25,588 |
| Retained earnings | 59,155 | 72,912 |
| Treasury stock | $(8,212)$ | $(8,233)$ |
| Total shareholders' equity | 99,449 | 113,269 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 74,942 | 72,961 |
| Deferred gains or losses on hedges | 3 | 1 |
| Revaluation reserve for land | 6,017 | 6,307 |
| Foreign currency translation adjustment | 40 | (550) |
| Remeasurements of defined benefit plans | 91 | 168 |
| Total accumulated other comprehensive income | 81,095 | 78,889 |
| Non-controlling interests | 2,443 | 2,278 |
| Total net assets | 182,988 | 194,436 |
| Total liabilities and net assets | 495,442 | 531,390 |

## (2) Consolidated Statements of Income and Comprehensive Income

## Consolidated Statements of Income

Nine Months ended December 31, 2014 and 2015
(Millions of yen)

|  | Nine Months ended <br> December 31, 2014 <br> (Apr. 1 - Dec. 31, 2014) | Nine Months ended <br> December 31, 2015 <br> (Apr. 1 - Dec. 31, 2015) |
| :---: | :---: | :---: |
| Net sales |  |  |
| Net sales of completed construction contracts | 274,523 | 314,845 |
| Net sales of real estate business and other | 9,392 | 13,667 |
| Total net sales | 283,915 | 328,512 |
| Cost of sales |  |  |
| Cost of sales of completed construction contracts | 250,686 | 284,243 |
| Cost of sales on real estate business and other | 7,111 | 10,913 |
| Total cost of sales | 257,797 | 295,156 |
| Gross profit |  |  |
| Gross profit on completed construction contracts | 23,837 | 30,602 |
| Gross profit on real estate business and other | 2,280 | 2,753 |
| Total gross profit | 26,118 | 33,356 |
| Selling, general and administrative expenses | 16,280 | 17,515 |
| Operating income | 9,837 | 15,840 |
| Non-operating income |  |  |
| Interest income | 320 | 310 |
| Dividend income | 1,927 | 2,132 |
| Other | 209 | 280 |
| Total non-operating income | 2,456 | 2,724 |
| Non-operating expenses |  |  |
| Interest expenses | 665 | 701 |
| Commission fee | 167 | 145 |
| Other | 111 | 67 |
| Total non-operating expenses | 944 | 914 |
| Ordinary income | 11,349 | 17,649 |
| Extraordinary income |  |  |
| Gain on sales of noncurrent assets | 266 | 168 |
| Gain on sales of investment securities | 313 | 503 |
| Reversal of provision for loss on litigation | - | 281 |
| Gain on bargain purchase | 480 | - |
| Other | 1 | 15 |
| Total extraordinary income | 1,062 | 969 |
| Extraordinary loss |  |  |
| Loss on sales of noncurrent assets | 9 | 0 |
| Loss on abandonment of noncurrent assets | 1 | 334 |
| Loss on valuation of investment securities | - | 19 |
| Other | 8 | 0 |
| Total extraordinary losses | 19 | 355 |
| Profit before income taxes | 12,392 | 18,263 |
| Income taxes | 547 | 2,026 |
| Profit | 11,845 | 16,237 |
| Profit attributable to non-controlling interests | 246 | 39 |
| Profit attributable to owners of parent | 11,599 | 16,198 |

## Consolidated Statements of Comprehensive Income

Nine Months ended December 31, 2014 and 2015
(Millions of yen)
$\left.\begin{array}{lrrr}\hline & \begin{array}{c}\text { Nine Months ended } \\ \text { December 31, 2014 } \\ \text { (Apr. 1 - Dec. 31, 2014) }\end{array} & \begin{array}{c}\text { Nine Months ended } \\ \text { December 31, 2015 }\end{array} \\ \text { (Apr. 1 - Dec. 31, 2015) }\end{array}\right]$

## 2. (Reference) Non-consolidated Financial Statements

(1) (Reference) Non-consolidated Balance Sheets
(Millions of yen)

|  | As of March 31, 2015 | As of December 31, 2015 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 29,406 | 27,041 |
| Notes receivable, accounts receivable from completed construction contracts and other | 116,286 | 148,123 |
| Securities | 10,235 | 14,149 |
| Real estate for sale | 18,119 | 14,631 |
| Costs on uncompleted construction contracts | 8,632 | 21,999 |
| Other inventories | 315 | 408 |
| Other | 21,683 | 18,946 |
| Allowance for doubtful accounts | $(1,122)$ | $(1,274)$ |
| Total current assets | 203,557 | 244,026 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 10,901 | 10,557 |
| Machinery, vehicles, tools, furniture and fixtures, net | 581 | 522 |
| Land | 56,186 | 56,605 |
| Lease assets, net | 180 | 166 |
| Construction in progress | 82 | 157 |
| Total property, plant and equipment | 67,932 | 68,010 |
| Intangible assets | 2,973 | 3,141 |
| Investments and other assets |  |  |
| Investment securities | 185,447 | 182,308 |
| Long-term loans receivable | 746 | 726 |
| Prepaid pension cost | 1,751 | 1,261 |
| Other | 2,028 | 2,150 |
| Allowance for doubtful accounts | (503) | (599) |
| Total investments and other assets | 189,470 | 185,848 |
| Total noncurrent assets | 260,376 | 256,999 |
| Total assets | 463,933 | 501,026 |

## Liabilities

Current liabilities
Notes payable, accounts payable for construction contracts and other

| 102,310 | 93,689 |
| ---: | ---: |
| 29,064 | 29,859 |
| 557 | 2,182 |
| 25,686 | 44,395 |
| 3,700 | 1,221 |
| 2,196 | 2,055 |
| 7,576 | 2,973 |
| 435 | 21,531 |
| 14,254 | 12,029 |
| 11,292 | 209,937 |
| 197,074 |  |

Noncurrent liabilities

| Bonds payable | - | 10,000 |
| :--- | ---: | ---: |
| Long-term loans payable | 30,045 | 33,658 |
| Deferred tax liabilities | 35,914 | 34,945 |
| Deferred tax liabilities for land revaluation | 8,268 | 8,268 |
| Provision for retirement benefits | 20,426 | 20,733 |
| Provision for directors' retirement benefits | 86 | 107 |
| Provision for loss on business of subsidiaries | 532 | 411 |
| and affiliates | 131 | 132 |
| Asset retirement obligations | 2,353 | 2,177 |
| Other | 97,758 | 110,434 |
| Total noncurrent liabilities | 294,832 | 320,371 |
| ntal liabilities |  |  |

Net assets
Shareholders' equity
Capital stock
23,001
23,001
Capital surplus
Legal capital surplus
Total capital surplus

| 25,573 | 25,573 |
| ---: | ---: |
| 25,573 | 25,573 |

Retained earnings
Legal retained earnings

| 5,750 | 5,750 |
| ---: | ---: |
|  |  |
| 26,774 | 36,774 |
| 15,260 | 18,539 |
| 47,785 | 61,064 |
| $(8,212)$ | $(8,233)$ |
| 88,147 | 101,405 |

Valuation and translation adjustments
Valuation difference on available-for-sale securities

74,932
72,939
Deferred gains or losses on hedges
Revaluation reserve for land
Total valuation and translation adjustments
Total net assets
Total liabilities and net assets

| 74,932 | 72,939 |
| ---: | ---: |
| 3 | 1 |
| 6,017 | 6,307 |
| 80,953 | 79,249 |
| 169,100 | 180,654 |
| 463,933 | 501,026 |

## (2) (Reference) Non-consolidated Statements of Income

(Millions of yen)

|  | Nine Months ended December 31, 2014 (Apr. 1 - Dec. 31, 2014) | Nine Months ended December 31, 2015 (Apr. 1 - Dec. 31, 2015) |
| :---: | :---: | :---: |
| Net sales |  |  |
| Net sales of completed construction contracts | 254,365 | 301,681 |
| Net sales of real estate business | 4,366 | 6,632 |
| Total net sales | 258,731 | 308,314 |
| Cost of sales |  |  |
| Cost of sales of completed construction contracts | 232,590 | 272,197 |
| Cost of sales on real estate business | 2,931 | 4,986 |
| Total cost of sales | 235,522 | 277,183 |
| Gross profit |  |  |
| Gross profit on completed construction contracts | 21,774 | 29,484 |
| Gross profit on real estate business | 1,434 | 1,646 |
| Total gross profit | 23,209 | 31,131 |
| Selling, general and administrative expenses | 14,266 | 15,582 |
| Operating income | 8,942 | 15,548 |
| Non-operating income | 2,210 | 2,464 |
| Non-operating expenses | 915 | 873 |
| Ordinary income | 10,237 | 17,139 |
| Extraordinary income | 576 | 878 |
| Extraordinary loss | 894 | 355 |
| Profit before income taxes | 9,920 | 17,662 |
| Income taxes | 105 | 1,943 |
| Profit | 9,815 | 15,719 |

Notes: 1. The non-consolidated financial statements are exempt from the quarterly review by auditors for statutory disclosure.
2. These non-consolidated financial statements were prepared pursuant to Ordinance on Terminology, Forms, and Preparation Methods of Quarterly Financial Statements, etc. and presented in accordance with Ordinance for Enforcement of the Construction Business Act, with some condensing of account entries.

## 3. Supplementary Information

(1) Summary of Consolidated Results and Forecasts

|  | Nine-month Period from April |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY2014 | FY2015 | YoY (b)-(a) |  |
|  | Actual <br> (a) | Actual <br> (b) | Amount | Percentage <br> (\%) |
| Net sales | 283,915 | 328,512 | 44,597 | 15.7 |
| Construction business | 274,523 | 314,845 | 40,322 | 14.7 |
| Domestic | 260,049 | 305,744 | 45,695 | 17.6 |
| Overseas | 14,474 | 9,101 | -5,372 | -37.1 |
| Real estate business | 9,392 | 13,667 | 4,274 | 45.5 |
| Domestic | 8,908 | 12,030 | 3,122 | 35.1 |
| Overseas | 484 | 1,636 | 1,152 | 238.1 |


| (Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: |
| Full year |  |  |  |
| FY2014 | FY2015 | YoY (b)-(a) |  |
| Actual <br> (a) | Forecast <br> (b) | Amount | Percentage <br> (\%) |
| 420,324 | 496,000 | 75,675 | 18.0 |
| 407,650 | 480,000 | 72,349 | 17.7 |
| 387,347 | 462,000 | 74,652 | 19.3 |
| 20,303 | 18,000 | -2,303 | -11.3 |
| 12,673 | 16,000 | 3,326 | 26.2 |
| 12,017 | 14,300 | 2,282 | 19.0 |
| 656 | 1,700 | 1,043 | 159.0 |


| Gross profit Profit margin | $\begin{array}{r} 26,118 \\ 9.2 \% \end{array}$ | $\begin{aligned} & 33,356 \\ & 10.2 \% \end{aligned}$ | 7,237 | 27.7 |
| :---: | :---: | :---: | :---: | :---: |
| Construction business | $\begin{array}{r} 23,837 \\ 8.7 \% \end{array}$ | $\begin{aligned} & 30,602 \\ & 9.7 \% \end{aligned}$ | 6,765 | 28.4 |
| Real estate business | $\begin{gathered} 2,280 \\ 24.3 \% \end{gathered}$ | $\begin{array}{r} 2,753 \\ 20.1 \% \end{array}$ | 472 | 20.7 |
| SG\&A expenses | 16,280 | 17,515 | 1,235 | 7.6 |
| Operating income | 9,837 | 15,840 | 6,002 | 61.0 |
| Non-operating income | 1,512 | 1,809 | 296 | 19.6 |
| Ordinary income | 11,349 | 17,649 | 6,299 | 55.5 |
| Extraordinary income | 1,042 | 614 | -428 | -41.1 |
| Profit before income taxes | 12,392 | 18,263 | 5,871 | 47.4 |
| Income taxes | 547 | 2,026 | 1,478 | 270.0 |
| Profit | 11,845 | 16,237 | 4,392 | 37.1 |
| Profit attributable to non-controlling interests | 246 | 39 | -206 | -83.9 |
| Profit attributable to owners of parent | 11,599 | 16,198 | 4,599 | 39.7 |


| 36,109 | 44,600 | 8,490 | 23.5 |
| :---: | :---: | :---: | :---: |
| 8.6 \% | 9.0 \% |  |  |
| 33,055 | 41,500 | 8,444 | 25.5 |
| 8.1 \% | 8.6 \% |  |  |
| 3,054 | 3,100 | 45 | 1.5 |
| 24.1\% | 19.4\% |  |  |
| 23,130 | 25,500 | 2,369 | 10.2 |
| 12,978 | 19,100 | 6,121 | 47.2 |
| 1,835 | 1,900 | 64 | 3.5 |
| 14,813 | 21,000 | 6,186 | 41.8 |
| 293 | 300 | 6 | 2.3 |
| 15,107 | 21,300 | 6,192 | 41.0 |
| 711 | 2,500 | 1,788 | 251.5 |
| 14,395 | 18,800 | 4,404 | 30.6 |
| 369 | - | -369 | - |
| 14,026 | 18,800 | 4,773 | 34.0 |

Notes: 1.The figures of FY 2014 Actual for "profit," "profit attributable to owners of parent," and "profit attributable to non-controlling interests" indicate "income before income taxes," "net income," and "minority interests in income," respectively.
2. These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.


Notes: 1.The quarterly financial statements were prepared based on the Regulations on the Terminology, Format and Preparation of Quarterly Financial Statements; though they are exempt from the statutory review requirements.
2. These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.
(3) Orders Received, Net Sales and Balance Brought Forward (non-consolidated)

1) Orders Received
(Millions of yen)

| Business segment/Classification | Nine-month period from Apr. 1, 2014 to Dec. 31, 2014 |  | Nine-month period from Apr. 1, 2015 to Dec. 31, 2015 |  | Change |  | Previous Fiscal Year (from Apr. 1, 2014 to Mar. 31, 2015) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio (\%) | Amount | Ratio (\%) | Amount | Percentage (\%) | Amount | Ratio (\%) |
| I Construction business <br> (A) Architectural construction |  |  |  |  |  |  |  |  |
| Domestic public sector | 45,462 | 13.0 | 41,543 | 13.4 | -3,919 | -8.6 | 51,596 | 11.3 |
| Domestic private sector | 221,547 | 63.4 | 192,600 | 62.2 | -28,947 | -13.1 | 279,244 | 61.3 |
| Overseas | 1,235 | 0.4 | 138 | 0.0 | -1,097 | -88.8 | 1,254 | 0.3 |
| Subtotal | 268,245 | 76.8 | 234,281 | 75.6 | -33,964 | -12.7 | 332,095 | 72.9 |
| (B) Civil engineering |  |  |  |  |  |  |  |  |
| Domestic public sector | 61,300 | 17.5 | 54,292 | 17.5 | -7,008 | -11.4 | 95,936 | 21.1 |
| Domestic private sector | 12,535 | 3.6 | 14,560 | 4.7 | 2,025 | 16.2 | 17,602 | 3.9 |
| Overseas | 3,043 | 0.9 |  | - | -3,043 | - | 4,082 | 0.9 |
| Subtotal | 76,879 | 22.0 | 68,853 | 22.2 | -8,026 | -10.4 | 117,622 | 25.8 |
| (C) Total (A)+(B) |  |  |  |  |  |  |  |  |
| Domestic public sector | 106,763 | 30.5 | 95,835 | 30.9 | -10,927 | -10.2 | 147,533 | 32.4 |
| Domestic private sector | 234,082 | 67.0 | 207,161 | 66.9 | -26,921 | -11.5 | 296,847 | 65.2 |
| Overseas | 4,279 | 1.2 | 138 | 0.0 | -4,141 | -96.8 | 5,337 | 1.2 |
| Subtotal | 345,125 | 98.8 | 303,134 | 97.9 | -41,990 | -12.2 | 449,717 | 98.7 |
| II Real estate business | 4,366 | 1.2 | 6,632 | 2.1 | 2,266 | 51.9 | 5,799 | 1.3 |
| III Total (I + II) | 349,492 | 100.0 | 309,767 | 100.0 | -39,724 | -11.4 | 455,516 | 100.0 |

2) Net Sales
(Millions of yen)

| Business segment/Classification | Nine-month period from Apr. 1, 2014 to Dec. 31, 2014 |  | Nine-month period from Apr. 1, 2015 to Dec. 31, 2015 |  | Change |  | Previous Fiscal Year (from Apr. 1, 2014 to Mar. 31, 2015) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio (\%) | Amount | Ratio (\%) | Amount | Percentage (\%) | Amount | Ratio (\%) |
| I Construction business |  |  |  |  |  |  |  |  |
| (A) Architectural construction |  |  |  |  |  |  |  |  |
| Domestic public sector | 35,393 | 13.7 | 31,228 | 10.1 | -4,165 | -11.8 | 53,089 | 13.8 |
| Domestic private sector | 156,874 | 60.6 | 208,623 | 67.7 | 51,748 | 33.0 | 233,657 | 60.9 |
| Overseas | 47 | 0.0 | 710 | 0.2 | 662 | - | 66 | 0.0 |
| Subtotal | 192,316 | 74.3 | 240,562 | 78.0 | 48,246 | 25.1 | 286,814 | 74.7 |
| (B) Civil engineering |  |  |  |  |  |  |  |  |
| Domestic public sector | 47,958 | 18.5 | 51,556 | 16.7 | 3,597 | 7.5 | 66,098 | 17.2 |
| Domestic private sector | 14,090 | 5.4 | 8,738 | 2.8 | -5,351 | -38.0 | 25,071 | 6.5 |
| Overseas |  | - | 824 | 0.3 | 824 | - | 45 | 0.0 |
| Subtotal | 62,048 | 24.0 | 61,119 | 19.8 | -929 | -1.5 | 91,215 | 23.8 |
| (C) Total (A)+(B) |  |  |  |  |  |  |  |  |
| Domestic public sector | 83,352 | 32.2 | 82,784 | 26.9 | -567 | -0.7 | 119,187 | 31.1 |
| Domestic private sector | 170,964 | 66.1 | 217,362 | 70.5 | 46,397 | 27.1 | 258,729 | 67.4 |
| Overseas | 47 | 0.0 | 1,534 | 0.5 | 1,486 |  | 112 | 0.0 |
| Subtotal | 254,365 | 98.3 | 301,681 | 97.8 | 47,316 | 18.6 | 378,030 | 98.5 |
| II Real estate business | 4,366 | 1.7 | 6,632 | 2.2 | 2,266 | 51.9 | 5,799 | 1.5 |
| III Total (I + II) | 258,731 | 100.0 | 308,314 | 100.0 | 49,582 | 19.2 | 383,829 | 100.0 |

3) Balance Brought Forward
(Millions of yen)

| Business segment/Classification | $\begin{gathered} \text { FY } 2014 \text { 3Q } \\ \text { (As of Dec. 31, 2014) } \end{gathered}$ |  | $\begin{gathered} \text { FY } 2015 \text { 3Q } \\ \text { (As of Dec. 31, 2015) } \end{gathered}$ |  | Change |  | Previous Fiscal Year (As of Mar. 31, 2015) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio (\%) | Amount | Ratio (\%) | Amount | Percentage (\%) | Amount | Ratio (\%) |
| I Construction business <br> (A) Architectural construction |  |  |  |  |  |  |  |  |
| Domestic public sector | 65,201 | 11.0 | 63,954 | 11.1 | -1,247 | -1.9 | 53,639 | 9.3 |
| Domestic private sector | 377,676 | 63.5 | 342,566 | 59.4 | -35,109 | -9.3 | 358,589 | 62.3 |
| Overseas | 1,188 | 0.2 | 615 | 0.1 | -572 | -48.2 | 1,188 | 0.2 |
| Subtotal | 444,065 | 74.7 | 407,136 | 70.6 | -36,929 | -8.3 | 413,417 | 71.8 |
| (B) Civil engineering |  |  |  |  |  |  |  |  |
| Domestic public sector | 122,071 | 20.5 | 141,303 | 24.5 | 19,232 | 15.8 | 138,567 | 24.1 |
| Domestic private sector | 24,770 | 4.2 | 24,679 | 4.3 | -91 | -0.4 | 18,856 | 3.3 |
| Overseas | 3,699 | 0.6 | 3,868 | 0.7 | 169 | 4.6 | 4,692 | 0.8 |
| Subtotal | 150,541 | 25.3 | 169,851 | 29.4 | 19,309 | 12.8 | 162,117 | 28.2 |
| (C) Total (A)+(B) |  |  |  |  |  |  |  |  |
| Domestic public sector | 187,272 | 31.5 | 205,258 | 35.6 | 17,985 | 9.6 | 192,207 | 33.4 |
| Domestic private sector | 402,446 | 67.7 | 367,245 | 63.6 | -35,201 | -8.7 | 377,446 | 65.6 |
| Overseas | 4,887 | 0.8 | 4,484 | 0.8 | -403 | -8.3 | 5,880 | 1.0 |
| Subtotal | 594,607 | 100.0 | 576,987 | 100.0 | -17,619 | -3.0 | 575,534 | 100.0 |
| II Real estate business |  |  | - |  |  | - | - |  |
| III Total (I+ II) | 594,607 | 100.0 | 576,987 | 100.0 | -17,619 | -3.0 | 575,534 | 100.0 |

