

Consolidated Financial Results for the FY2020 Ended March 31, 2021



1. Overview of Operating Results, etc.

(1) Overview of Operating Results for the Fiscal Year ended March 31, 2021

During the fiscal year ended March 31, 2021, in the Japanese economy, the spread of COVID-19 had a profound impact on economic activities, resulting in deteriorating corporate income and continued uncertainty about the future. In addition, personal consumption of food, beverages, and accommodation dropped sharply, resulting in a difficult business climate overall. In the construction industry, orders from the public sector remained strong, while those from the private sector declined from the previous consolidated fiscal year due to deteriorating business sentiment.

Under these circumstances, the Toda Group's consolidated results were as follows.

Consolidated net sales decreased 2.2% year on year overall to ¥507.1 billion, mainly owing to a decrease in net sales in the architectural construction business.

In terms of operating income, gross profit decreased by 7.8% year on year to ¥64.8 billion, mainly due to a decrease in profitable projects in the architectural construction business. Selling, general and administrative expenses were ¥37.1 billion, an increase of 6.0% year on year, resulting in operating income of ¥27.6 billion, a decrease of 21.4% year on year.

Ordinary income decreased 20.7% year on year to ¥30.3 billion, with a solid contribution from interest income and dividend income on investment securities and other factors.

Profit attributable to owners of parent decreased to ¥19.7 billion, a 23.6% decrease over the previous year, in part due to a gain on sales of investment securities, despite the recording of a loss on abandonment of noncurrent assets and other losses.

The results for each segment are as follows.

The Group has changed its reporting segments effective from the consolidated fiscal year under review, and comparisons and analyses with the previous consolidated fiscal year are based on the segment classifications after the change. For details, please refer to "1. Overview of Reportable Segments" (available in Japanese only) under "(5) Notes to Consolidated Financial Statements" (Segment Information, etc.) in "3. Financial Statements and Primary Notes."

Architectural Construction Business

The segment recorded net sales of ¥328.0 billion, down 9.5% year on year. Segment operating income came to ¥9.1 billion, down 54.1%.

On a non-consolidated basis, overall orders received decreased 11.1% year on year to ¥280.4 billion, as orders from the private sector decreased 19.4% year on year, despite an increase in orders from the public sector of 34.6%.

Civil Engineering Business

The segment recorded net sales of ¥136.3 billion, up 16.5% year on year, and operating income of ¥14.1 billion, up 32.5%.

On a non-consolidated basis, overall orders received decreased 11.2% year on year to ¥135.1 billion as orders from the private sector decreased 22.3% year on year, despite an increase in orders from the public sector of 2.7%.

Investment and Development Business

The segment recorded net sales of ¥13.0 billion, down 9.3% year on year, and operating income of ¥4.2 billion, up 6.9% year on year.

Domestic Group Companies Business

The segment recorded net sales of ¥55.8 billion, up 6.8% year on year, and operating income of ¥2.2 billion,

up 12.8% year on year.

New Business

Net sales from new business totaled ¥2.0 billion, up 4.1% year on year. The segment recorded an operating loss of ¥1.0 billion, compared to the previous year's ¥0.3 billion loss.

(2) Overview of Financial Position for the Fiscal Year ended March 31, 2020

Assets, liabilities, and net assets

Assets

Total assets as of March 31, 2021, were ¥735.7 billion, up 16.0% or a ¥101.2 billion increase from the end of the previous fiscal year. The increase mainly reflects increases of ¥45.9 billion in notes receivable, accounts receivable from completed construction contracts and other, and ¥42.6 billion in investment securities, despite a decrease of ¥11.4 billion in cash and deposits.

Liabilities

Total liabilities as of March 31, 2021, were ¥423.2 billion, up 17.2% or a ¥62.1 billion increase from the end of the previous fiscal year. The major contributors to this increase in liabilities were a ¥20.0 billion increase in commercial papers and a ¥20.0 billion increase in bonds payable, despite a decrease of ¥5.0 billion in current portion of bonds.

Net assets

Total net assets as of March 31, 2021, were ¥312.5 billion, up 14.3% or a ¥39.0 billion increase from the end of the previous fiscal year, mainly due to the recording of ¥19.7 billion in profit attributable to owners of parent. The equity capital ratio was 42.1%.

(3) Overview of Cash Flows for the Fiscal Year ended March 31, 2021

Cash and cash equivalents at the end of the fiscal year totaled ¥103.7 billion, ¥21.6 billion less than at the end of the previous fiscal year.

Cash Flows from Operating Activities

Net cash used in operating activities came to ¥21.1 billion, compared with net cash provided totaling ¥77.2 billion in the previous fiscal year. The main inflows included profit before income taxes of ¥29.3 billion and a ¥8.9 billion increase in trade payables. The main outflows were a ¥46.2 billion increase in trade receivables, a ¥4.0 billion increase in costs on real estate business, and income taxes paid of ¥9.0 billion.

Cash Flows from Investing Activities

Net cash used in investing activities was ¥30.8 billion, compared with the ¥21.7 billion used in the previous fiscal year. The main inflow was ¥6.4 billion from sales and redemption of investment securities. The main outflows were purchases of property, plant and equipment totaling ¥25.7 billion, purchases of investment securities totaling ¥4.1 billion, and purchases of shares of affiliates accounted for using equity method totaling ¥3.6 billion.

Cash Flows from Financing Activities

Net cash provided by financing activities totaled ¥31.2 billion, compared with net cash used totaling ¥26.6 billion in the previous fiscal year. The main inflows were ¥20.0 billion in proceeds from issuance of commercial papers totaling and ¥20.0 billion in proceeds from issuance of bonds. The main outflows were ¥6.6 billion in repayments of long-term borrowings and dividends paid totaling ¥7.9 billion.

The Group's cash flow indicators are as follows.

For years ended March 31	2017	2018	2019	2020	2021
Equity ratio	41.7%	44.1%	39.9%	42.7%	42.1%
Equity ratio on a market price basis	38.3%	42.3%	31.2%	30.9%	33.8%
Number of years to redeem debt	1.2 years	3.9 years	—	1.4 years	—
Interest coverage ratio	68.3 times	23.8 times	—	76.3 times	—

Notes: Equity ratio = shareholders' equity / total assets

Equity ratio on a market price basis = market capitalization / total assets

Number of years to redeem debt = interest-bearing debt / cash flows

Interest coverage ratio = cash flows / interest payments

*The indices are calculated based on consolidated financial figures.

* Market capitalization is calculated by multiplying the stock price at the end of the fiscal year by the number of outstanding shares at the end of the fiscal year excluding treasury stock.

*Cash flows from operating activities are used for cash flows.

*Interest-bearing debt is all of the liabilities recorded on the consolidated balance sheets for which the Company is paying interest

(4) Future Outlook

With regard to the future economic situation, although there are signs of recovery mainly in exports and employment, the situation is expected to remain extremely severe due to unpredictable movements of COVID-19. In the construction industry, there are concerns that private capital investment will contract, despite expectations for increased investment in public works such as infrastructure enhancement. In addition, it is necessary to pay attention to the impact on the progress of construction work and profitability due to factors such as a slowdown in the supply of materials due to a decline in the function of the supply chain, and the implementation of measures to prevent infection.

We forecast consolidated net sales of ¥515.0 billion (up 1.6% year on year), operating income of ¥23.6 billion (down 14.8%), ordinary income of ¥25.7 billion (down 15.4%), and profit attributable to owners of parent of ¥16.9 billion (down 14.4%).

On a non-consolidated basis, we expect orders received to total ¥466.0 billion (up 8.6% year on year), net sales of ¥461.0 billion (down 0.1%), operating income of ¥21.0 billion (down 16.6%), ordinary income of ¥23.4 billion (down 16.6%), and profit of ¥15.7 billion (down 5.8%).

(5) Basic Policy on Profit Distribution and Dividends in the Fiscal Year ended March 31, 2021 and the Fiscal Year ending March 31, 2022

The Company's basic policy is to distribute profit based on business results and the business environment after giving consideration to the provision of continuous and stable dividends to shareholders and the need to secure sufficient retained earnings essential for improving the Company's competitiveness and its financial position.

In line with this basic policy, for the fiscal year ended March 31, 2021, the Company will pay an annual dividend of ¥20 per share. The Company also plans to pay an annual dividend of ¥20 per share (including an interim dividend of ¥10) for the fiscal year ending March 31, 2022.

At the 98th Ordinary General Meeting of Shareholders scheduled for June 29, 2021, the Company plans to submit a proposal to amend the Articles of Incorporation to allow the Company to pay interim dividends by resolution of the Board of Directors in order to enhance the opportunity for profit distribution to shareholders.

2. Basic Rational for Selection of Accounting Standards

The Toda Group intends to continue producing consolidated financial statements based on Japanese accounting standards to enable comparisons of the Group's consolidated statements from different fiscal years and comparisons with other companies.

The Group also intends to make an appropriate response to the International Financial Reporting Standards (IFRS) based on considerations of the situation in Japan and abroad.

3. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2020	As of March 31, 2021
Assets		
Current assets		
Cash and deposits	106,453	95,037
Notes receivable, accounts receivable from completed construction contracts and other	163,440	209,347
Securities	20,064	10,100
Real estate for sale	10,052	11,080
Costs on uncompleted construction contracts	16,488	11,010
Other inventories	3,949	8,031
Other	17,502	29,788
Allowance for doubtful accounts	(1,110)	(1,248)
Total current assets	336,841	373,147
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	29,046	40,552
Machinery, vehicles, tools, furniture and fixtures, net	3,209	6,119
Land	83,920	86,493
Lease assets, net	138	83
Construction in progress	7,959	11,622
Total property, plant and equipment	124,274	144,871
Intangible assets		
Goodwill	519	608
Other	7,976	8,876
Total intangible assets	8,495	9,484
Investments and other assets		
Investment securities	157,659	200,290
Long-term loans receivable	782	842
Net defined benefit asset	1,223	1,966
Deferred tax assets	731	637
Other	4,635	4,744
Allowance for doubtful accounts	(87)	(194)
Total investments and other assets	164,945	208,285
Total noncurrent assets	297,715	362,642
Total assets	634,557	735,789

	As of March 31, 2020	As of March 31, 2021
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	105,305	114,000
Short-term loans payable	44,499	48,297
Commercial papers	-	20,000
Current portion of bonds	5,000	-
Income taxes payable	7,374	8,525
Advances received on uncompleted construction contracts	30,022	27,779
Provision for bonuses	6,409	6,957
Provision for warranties for completed construction	4,410	3,641
Provision for loss on construction contracts	3,200	2,753
Deposits received	28,618	32,717
Other	18,229	17,009
Total current liabilities	253,070	281,681
Noncurrent liabilities		
Bonds payable	30,100	50,100
Long-term loans payable	32,201	32,643
Deferred tax liabilities	11,833	24,496
Deferred tax liabilities for land revaluation	6,791	6,389
Provision for directors' retirement benefits	207	205
Provision for share allocation to directors	188	236
Provision for loss on liquidation of subsidiaries and affiliates	36	28
Net defined benefit liability	21,263	21,470
Asset retirement obligations	1,712	1,999
Other	3,656	4,003
Total noncurrent liabilities	107,991	141,573
Total liabilities	361,061	423,255
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus	26,259	26,259
Retained earnings	176,564	189,217
Treasury stock	(9,392)	(9,388)
Total shareholders' equity	216,433	229,089
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	51,954	79,474
Deferred gains or losses on hedges	(13)	108
Revaluation reserve for land	4,584	3,674
Foreign currency translation adjustment	(805)	(2,174)
Remeasurements of defined benefit plans	(1,292)	(153)
Total accumulated other comprehensive income	54,427	80,928
Non-controlling interests	2,635	2,515
Total net assets	273,496	312,533
Total liabilities and net assets	634,557	735,789

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income

Years ended March 31, 2020 and 2021

(Millions of yen)

	Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)	Year ended March 31, 2021 (April 1, 2020 through March 31, 2021)
Net sales		
Net sales of completed construction contracts	498,509	487,994
Net sales of investment and development business and other	20,174	19,140
Total net sales	518,683	507,134
Cost of sales		
Cost of sales of completed construction contracts	435,039	430,693
Cost of sales on investment and development business and other	13,300	11,553
Total cost of sales	448,340	442,246
Gross profit		
Gross profit on completed construction contracts	63,469	57,300
Gross profit on investment and development business and other	6,874	7,586
Total gross profit	70,343	64,887
Selling, general and administrative expenses	35,100	37,190
Operating income	35,243	27,697
Non-operating income		
Interest income	212	220
Dividend income	3,562	3,129
Share of profit of entities accounted for using equity method	-	31
Dividend income of insurance	238	257
Other	829	872
Total non-operating income	4,843	4,511
Non-operating expenses		
Interest expenses	1,016	965
Commission fee	457	518
Other	340	360
Total non-operating expenses	1,813	1,845
Ordinary income	38,272	30,363
Extraordinary income		
Gain on sales of noncurrent assets	30	35
Gain on sales of investment securities	1,247	2,637
Settlement received	1,174	-
Other	6	105
Total extraordinary income	2,458	2,777
Extraordinary loss		
Loss on abandonment of noncurrent assets	1,141	1,593
Impairment loss	299	1,021
Loss on sales of investment securities	39	424
Loss on valuation of investment securities	234	481
Other	71	243
Total extraordinary losses	1,785	3,764
Profit before income taxes	38,945	29,376
Income taxes-current	13,384	10,112
Income taxes-deferred	(398)	(420)
Total income taxes	12,986	9,692

(Millions of yen)

	Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)	Year ended March 31, 2021 (April 1, 2020 through March 31, 2021)
Profit	25,958	19,684
Profit attributable to non-controlling interests	112	(51)
Profit attributable to owners of parent	25,845	19,735

Consolidated Statements of Comprehensive Income

Years ended March 31, 2020 and 2021

	(Millions of yen)	
	Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)	Year ended March 31, 2021 (April 1, 2020 through March 31, 2021)
Profit	25,958	19,684
Other comprehensive income		
Valuation difference on available-for-sale securities	(15,377)	27,520
Deferred gains or losses on hedges	(41)	121
Foreign currency translation adjustment	187	(1,527)
Remeasurements of defined benefit plans	(270)	1,029
Share of other comprehensive income of entities accounted for using equity method	-	200
Total other comprehensive income	(15,501)	27,344
Comprehensive income	10,456	47,028
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	10,307	47,146
Comprehensive income attributable to non-controlling interests	149	(118)

(3) Consolidated Statements of Changes in Net Assets

Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at beginning of period	23,001	25,743	155,875	(9,438)	195,182
Changes during period					
Dividends from surplus			(6,140)		(6,140)
Profit attributable to owners of parent			25,845		25,845
Disposal of treasury stock		(24)		267	243
Purchase of treasury stock				(222)	(222)
Transfer of loss on disposal of treasury stock		24	(24)		-
Change in ownership interest of parent due to transactions with non-controlling interests		515			515
Capital increase of consolidated subsidiaries					-
Reversal of revaluation reserve for land			1,008		1,008
Net changes other than shareholders' equity					
Total changes during period	-	515	20,688	45	21,250
Balance at end of period	23,001	26,259	176,564	(9,392)	216,433

	Accumulated other comprehensive income						Non-controlling shareholders	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	67,330	28	5,592	(955)	(1,021)	70,974	3,035	269,193
Changes during period								
Dividends from surplus								(6,140)
Profit attributable to owners of parent								25,845
Disposal of treasury stock								243
Purchase of treasury stock								(222)
Transfer of loss on disposal of treasury stock								-
Change in ownership interest of parent due to transactions with non-controlling interests								515
Capital increase of consolidated subsidiaries								-
Reversal of revaluation reserve for land								1,008
Net changes other than shareholders' equity	(15,376)	(41)	(1,008)	150	(270)	(16,547)	(400)	(16,947)
Total changes during period	(15,376)	(41)	(1,008)	150	(270)	(16,547)	(400)	4,303
Balance at end of period	51,954	(13)	4,584	(805)	(1,292)	54,427	2,635	273,496

Year ended March 31, 2021 (April 1, 2020 through March 31, 2021)

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at beginning of period	23,001	26,259	176,564	(9,392)	216,433
Changes during period					
Dividends from surplus			(7,993)		(7,993)
Profit attributable to owners of parent			19,735		19,735
Disposal of treasury stock				5	5
Purchase of treasury stock				(0)	(0)
Transfer of loss on disposal of treasury stock					-
Change in ownership interest of parent due to transactions with non-controlling interests					-
Capital increase of consolidated subsidiaries		(0)			(0)
Reversal of revaluation reserve for land			909		909
Net changes other than shareholders' equity					
Total changes during period	-	(0)	12,652	4	12,656
Balance at end of period	23,001	26,259	189,217	(9,388)	229,089

	Accumulated other comprehensive income						Non-controlling shareholders	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	51,954	(13)	4,584	(805)	(1,292)	54,427	2,635	273,496
Changes during period								
Dividends from surplus								(7,993)
Profit attributable to owners of parent								19,735
Disposal of treasury stock								5
Purchase of treasury stock								(0)
Transfer of loss on disposal of treasury stock								-
Change in ownership interest of parent due to transactions with non-controlling interests								-
Capital increase of consolidated subsidiaries								(0)
Reversal of revaluation reserve for land								909
Net changes other than shareholders' equity	27,520	121	(909)	(1,369)	1,138	26,501	(120)	26,381
Total changes during period	27,520	121	(909)	(1,369)	1,138	26,501	(120)	39,037
Balance at end of period	79,474	108	3,674	(2,174)	(153)	80,928	2,515	312,533

(4) Consolidated Statements of Cash Flows

(Millions of yen)

	Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)	Year ended March 31, 2021 (April 1, 2020 through March 31, 2021)
Cash flows from operating activities		
Profit before income taxes	38,945	29,376
Depreciation	2,994	3,834
Impairment loss	299	1,021
Amortization of goodwill	171	86
Increase (decrease) in allowance for doubtful accounts	(584)	246
Share of loss (profit) of entities accounted for using equity method	-	(31)
Increase (decrease) in retirement benefit liability	(76)	378
Decrease (increase) in retirement benefit asset	190	571
Increase (decrease) in other provisions	(545)	(584)
Loss (gain) on valuation of short-term and long-term investment securities	234	431
Loss (gain) on sales of short-term and long-term investment securities	(1,207)	(2,212)
Loss (gain) on sales of property, plant and equipment	(30)	(34)
Loss on abandonment of non-current assets	1,141	1,593
Interest and dividend income	(3,774)	(3,349)
Settlement received	(1,174)	-
Interest expenses	1,016	965
Decrease (increase) in trade receivables	62,325	(46,220)
Decrease (increase) in costs on uncompleted construction contracts	338	5,537
Decrease (increase) in real estate for sale	1,496	1,365
Decrease (increase) in costs on real estate business	(1,962)	(4,092)
Decrease (increase) in other current assets	(2,243)	(11,243)
Increase (decrease) in trade payables	(10,457)	8,981
Increase (decrease) in advances received on uncompleted construction contracts	(145)	(2,140)
Increase (decrease) in other current liabilities	1,844	161
Other, net	323	743
Subtotal	89,118	(14,615)
Interest and dividends received	3,777	3,423
Settlement package received	1,174	-
Interest paid	(1,012)	(953)
Income taxes paid	(15,786)	(9,012)
Other, net	-	18
Net cash provided by (used in) operating activities	77,271	(21,139)

(Millions of yen)

	Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)	Year ended March 31, 2021 (April 1, 2020 through March 31, 2021)
Cash flows from investing activities		
Payments into time deposits	(90)	(399)
Proceeds from withdrawal of time deposits	-	76
Purchase of property, plant and equipment	(19,023)	(25,735)
Proceeds from sales of property, plant and equipment	348	35
Payments for retirement of property, plant and equipment	(573)	(1,745)
Purchase of intangible assets	(1,309)	(1,842)
Proceeds from subsidy received	13	9
Purchase of investment securities	(5,239)	(4,190)
Proceeds from sales and redemption of investment securities	4,980	6,465
Loan advances	(410)	(101)
Collection of loans receivable	62	42
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(103)	(107)
Purchase of shares of affiliates accounted for using equity method	-	(3,643)
Payments of leasehold and guarantee deposits	(484)	(85)
Other, net	68	370
Net cash provided by (used in) investing activities	(21,762)	(30,852)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	15,187	1,224
Increase (decrease) in commercial papers	(50,000)	20,000
Proceeds from long-term borrowings	11,246	9,717
Repayments of long-term borrowings	(6,822)	(6,616)
Proceeds from issuance of bonds	10,100	20,000
Redemption of bonds	-	(5,000)
Dividends paid	(6,140)	(7,993)
Dividends paid to non-controlling interests	(3)	(2)
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	(201)	-
Purchase of treasury shares	(1)	(0)
Other, net	(49)	(49)
Net cash provided by (used in) financing activities	(26,685)	31,279
Effect of exchange rate change on cash and cash equivalents	31	(978)
Net increase (decrease) in cash and cash equivalents	28,854	(21,690)
Cash and cash equivalents at beginning of period	96,564	125,418
Cash and cash equivalents at end of period	125,418	103,727

4. Non-consolidated Financial Statements

(1) Non-consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2020	As of March 31, 2021
Assets		
Current assets		
Cash and deposits	82,538	80,149
Notes receivable-trade	1,378	216
Electronically recorded monetary claims – operating	1,674	1,653
Accounts receivable from completed construction contracts	148,604	196,472
Securities	20,064	10,000
Real estate for sale	9,873	11,076
Costs on uncompleted construction contracts	13,592	9,322
Costs on real estate business	3,012	7,095
Raw materials and supplies	531	567
Accounts receivable-other	1,413	1,659
Advances paid	13,117	18,144
Other	2,086	8,964
Allowance for doubtful accounts	(1,057)	(1,225)
Total current assets	296,830	344,096
Noncurrent assets		
Property, plant and equipment		
Buildings	39,215	48,033
Accumulated depreciation	(16,676)	(17,594)
Buildings, net	22,538	30,439
Structures	1,824	2,066
Accumulated depreciation	(1,321)	(1,371)
Structures, net	503	695
Machinery and equipment	5,941	6,410
Accumulated depreciation	(5,136)	(5,136)
Machinery and equipment, net	805	1,274
Vehicles	85	90
Accumulated depreciation	(78)	(81)
Vehicles, net	7	8
Tools, furniture and fixtures	1,858	2,020
Accumulated depreciation	(1,336)	(1,527)
Tools, furniture and fixtures, net	522	492
Land	73,863	75,433
Lease assets	306	297
Accumulated depreciation	(234)	(249)
Lease assets, net	72	47
Construction in progress	6,244	9,634
Total property, plant and equipment	104,557	118,027
Intangible assets		
Leasehold right	5,123	5,123
Software	2,071	2,038
Goodwill	-	450
Other	749	1,685
Total intangible assets	7,945	9,298

(Millions of yen)

	As of March 31, 2020	As of March 31, 2021
Investments and other assets		
Investment securities	149,484	186,874
Stocks of subsidiaries and affiliates	24,653	21,542
Investments in other securities of subsidiaries and affiliates	1,937	2,387
Investments in capital	2	23
Long-term loans receivable	3	102
Long-term loans receivable from employees	10	10
Long-term loans receivable from subsidiaries and affiliates	1,963	1,803
Claims provable in bankruptcy, claims provable in rehabilitation and other	0	0
Long-term prepaid expenses	423	356
Long-term non-operating accounts receivable	-	109
Prepaid pension cost	2,470	1,906
Other	2,814	2,891
Allowance for doubtful accounts	(95)	(201)
Total investments and other assets	183,667	217,807
Total noncurrent assets	296,169	345,133
Total assets	593,000	689,230
Liabilities		
Current liabilities		
Notes payable-trade	1,644	2,781
Electronically recorded obligations - operating	22,870	21,043
Accounts payable for construction contracts	73,799	83,193
Short-term loans payable	40,516	43,758
Commercial papers	-	20,000
Current portion of bonds	5,000	-
Lease obligations	21	17
Accounts payable-other	2,460	4,427
Income taxes payable	6,293	7,955
Advances received on uncompleted construction contracts	26,585	23,650
Deposits received	26,756	32,142
Provision for bonuses	5,850	6,478
Provision for warranties for completed construction	4,247	3,548
Provision for loss on construction contracts	3,051	2,521
Deposits received from employees	9,426	10,383
Other	5,485	1,115
Total current liabilities	234,009	263,017

	As of March 31, 2020	As of March 31, 2021
Noncurrent liabilities		
Bonds payable	30,000	50,000
Long-term loans payable	32,054	30,043
Lease obligations	54	36
Deferred tax liabilities	11,876	24,251
Deferred tax liabilities for land revaluation	6,791	6,389
Provision for retirement benefits	19,838	20,219
Provision for directors' retirement benefits	125	127
Provision for share allocation to directors	188	236
Provision for loss on business of subsidiaries and affiliates	250	427
Asset retirement obligations	446	444
Other	2,517	2,922
Total noncurrent liabilities	104,142	135,100
Total liabilities	338,152	398,118
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus		
Legal capital surplus	25,573	25,573
Total capital surplus	25,573	25,573
Retained earnings		
Legal retained earnings	5,750	5,750
Other retained earnings		
Reserve for construction	50,000	50,000
General reserve	71,774	91,774
Retained earnings brought forward	31,610	21,187
Total retained earnings	159,135	168,712
Treasury stock	(9,392)	(9,388)
Total shareholders' equity	198,317	207,899
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	51,957	79,430
Deferred gains or losses on hedges	(11)	108
Revaluation reserve for land	4,584	3,674
Total valuation and translation adjustments	56,530	83,213
Total net assets	254,848	291,112
Total liabilities and net assets	593,000	689,230

(2) Non-consolidated Statements of Income

	(Millions of yen)	
	Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)	Year ended March 31, 2021 (April 1, 2020 through March 31, 2021)
Net sales		
Net sales of completed construction contracts	458,550	448,130
Net sales of investment and development business and other	12,865	13,249
Total net sales	471,416	461,380
Cost of sales		
Cost of sales of completed construction contracts	399,938	395,887
Cost of sales on investment and development business and other	7,995	7,631
Total cost of sales	407,933	403,519
Gross profit		
Gross profit on completed construction contracts	58,612	52,242
Gross profit on investment and development business and other	4,870	5,618
Total gross profit	63,482	57,861
Selling, general and administrative expenses		
Directors' compensations	406	440
Provision for stock payments for directors	38	53
Employees' salaries and allowances	10,515	10,970
Provision for bonuses	4,508	4,255
Provision for directors' retirement benefits	47	99
Retirement benefit expenses	923	1,250
Legal welfare expenses	1,612	1,693
Welfare expenses	681	724
Repair and maintenance	407	235
Stationery expenses	2,059	1,968
Correspondence and transportation expenses	1,089	763
Power utilities expenses	120	84
Research study expenses	1,683	2,438
Advertising expenses	330	324
Provision of allowance for doubtful accounts	(251)	293
Entertainment expenses	798	499
Contribution	172	197
Rents	1,821	1,886
Depreciation	420	545
Amortization of goodwill	-	69
Taxes and dues	1,698	2,201
Insurance expenses	34	35
Miscellaneous expenses	1,791	1,637
Total selling, general and administrative expenses	30,911	32,671
Operating income	32,571	25,189

(Millions of yen)

	Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)	Year ended March 31, 2021 (April 1, 2020 through March 31, 2021)
Non-operating income		
Interest income	44	60
Interest on securities	0	0
Dividend income	3,528	3,413
Dividend income of insurance	238	257
Miscellaneous income	682	819
Total non-operating income	4,494	4,550
Non-operating expenses		
Interest expenses	927	790
Interest on bonds	108	165
Commission fee	456	518
Miscellaneous expenses	310	196
Total non-operating expenses	1,802	1,670
Ordinary income	35,262	28,069
Extraordinary income		
Gain on sales of noncurrent assets	11	18
Gain on sales of investment securities	1,246	2,610
Settlement received	1,174	-
Other	4	84
Total extraordinary income	2,437	2,713
Extraordinary loss		
Loss on abandonment of noncurrent assets	1,133	1,603
Impairment loss	299	88
Loss on valuation of investment securities	232	431
Loss on valuation of stocks of subsidiaries and affiliates	76	3,005
Provision for loss on business of subsidiaries and associates	87	176
Other	104	634
Total extraordinary losses	1,933	5,939
Profit before income taxes	35,766	24,843
Income taxes-current	11,762	8,987
Income taxes-deferred	(166)	(804)
Total income taxes	11,595	8,182
Profit	24,170	16,660

(3) Non-consolidated Statements of Changes in Net Assets

Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)

(Millions of yen)

	Shareholders' equity								
	Capital stock	Capital surplus			Retained earnings				Total retained earnings
		Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings			
						Reserve for construction	General reserve	Retained earnings brought forward	
Balance at beginning of period	23,001	25,573	-	25,573	5,750	50,000	56,774	27,596	140,121
Changes during period									
Provision of general reserve							15,000	(15,000)	
Dividends from surplus								(6,140)	(6,140)
Profit								24,170	24,170
Disposal of treasury stock			(24)	(24)					
Purchase of treasury stock									
Transfer of loss on disposal of treasury stock			24	24				(24)	(24)
Reversal of revaluation reserve for land								1,008	1,008
Net changes other than shareholders' equity									
Total changes during period	-	-	-	-	-	-	15,000	4,014	19,014
Balance at end of period	23,001	25,573	-	25,573	5,750	50,000	71,774	31,610	159,135

	Shareholders' equity		Valuation and translation adjustments				Total net assets
	Treasury stock	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Total valuation and translation adjustments	
Balance at beginning of period	(9,438)	179,257	67,289	29	5,592	72,912	252,170
Changes during period							
Provision of general reserve		-					-
Dividends from surplus		(6,140)					(6,140)
Profit		24,170					24,170
Disposal of treasury stock	267	243					243
Purchase of treasury stock	(222)	(222)					(222)
Transfer of loss on disposal of treasury stock		-					-
Reversal of revaluation reserve for land		1,008					1,008
Net changes other than shareholders' equity			(15,332)	(41)	(1,008)	(16,381)	(16,381)
Total changes during period	45	19,059	(15,332)	(41)	(1,008)	(16,381)	2,678
Balance at end of period	(9,392)	198,317	51,957	(11)	4,584	56,530	254,848

Year ended March 31, 2020 (April 1, 2019 through March 31, 2020)

(Millions of yen)

	Shareholders' equity								
	Capital stock	Capital surplus			Retained earnings				Total retained earnings
		Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings			
						Reserve for construction	General reserve	Retained earnings brought forward	
Balance at beginning of period	23,001	25,573	-	25,573	5,750	50,000	71,774	31,610	159,135
Changes during period									
Provision of general reserve							20,000	(20,000)	-
Dividends from surplus								(7,993)	(7,993)
Profit								16,660	16,660
Disposal of treasury stock									
Purchase of treasury stock									
Transfer of loss on disposal of treasury stock									
Reversal of revaluation reserve for land								909	909
Net changes other than shareholders' equity									
Total changes during period	-	-	-	-	-	-	20,000	(10,422)	9,577
Balance at end of period	23,001	25,573	-	25,573	5,750	50,000	91,774	21,187	168,712

	Shareholders' equity		Valuation and translation adjustments				Total net assets
	Treasury stock	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Total valuation and translation adjustments	
Balance at beginning of period	(9,392)	198,317	51,957	(11)	4,584	56,530	254,848
Changes during period							
Provision of general reserve		-					-
Dividends from surplus		(7,993)					(7,993)
Profit		16,660					16,660
Disposal of treasury stock	5	5					5
Purchase of treasury stock	(0)	(0)					(0)
Transfer of loss on disposal of treasury stock		-					-
Reversal of revaluation reserve for land		909					909
Net changes other than shareholders' equity			27,472	119	(909)	26,682	26,682
Total changes during period	4	9,581	27,472	119	(909)	26,682	36,263
Balance at end of period	(9,388)	207,899	79,430	108	3,674	83,213	291,112

(1) Summary of Consolidated Results and Forecasts

(Millions of yen)

	Six-month Period from April					Full Year							
	FY2019	FY2020	FY2021	YoY (b)-(a)		FY2019	FY2020	FY2020	YoY (b)-(a)		FY2021	YoY (c)-(b)	
	Actual	Actual (a)	Forecast (b)	Amount	Percentage (%)	Actual (a)	Revised forecast Nov. 13, 2020	Actual (b)	Amount	Percentage (%)	Forecast (c)	Amount	Percentage (%)
Net sales	235,365	214,514	230,000	15,485	7.2	518,683	492,000	507,134	-11,549	-2.2	515,000	7,865	1.6
Construction business	218,480	197,364	202,500	5,135	2.6	470,144	439,300	455,907	-14,236	-3.0	453,000	-2,907	-0.6
Architectural construction	167,903	138,787	136,500	-2,287	-1.6	354,685	309,300	322,808	-31,876	-9.0	313,000	-9,808	-3.0
Civil engineering	50,577	58,576	66,000	7,423	12.7	115,459	130,000	133,098	17,639	15.3	140,000	6,901	5.2
Investment and development business	3,537	2,526	12,000	9,473	374.9	13,480	11,500	12,184	-1,296	-9.6	21,000	8,815	72.4
Domestic Group companies	12,527	13,678	14,000	321	2.3	33,131	38,100	37,035	3,904	11.8	37,200	164	0.4
New business	819	944	1,500	555	58.7	1,927	3,100	2,006	79	4.1	3,800	1,793	89.4
Gross profit	31,469	23,195	24,300	1,104	4.8	70,343	61,100	64,887	-5,455	-7.8	61,500	-3,387	-5.2
Profit margin	12.3 %	10.8 %	10.6 %			13.6 %	12.4 %	12.8 %			11.9 %		
SG&A expenses	15,925	17,089	17,300	210	1.2	35,100	37,000	37,190	2,089	6.0	37,900	709	1.9
Operating income	15,544	6,105	7,000	894	14.6	35,243	24,100	27,697	-7,545	-21.4	23,600	-4,097	-14.8
Non-operating income	1,367	1,314	800	-514	-39.1	3,029	2,800	2,666	-363	-12.0	2,100	-566	-21.2
Ordinary income	16,911	7,419	7,800	380	5.1	38,272	26,900	30,363	-7,908	-20.7	25,700	-4,663	-15.4
Extraordinary income	1,282	-550	-	550	-	672	-1,300	-987	-1,659	-	-	987	-
Profit before income taxes	18,194	6,869	7,800	930	13.5	38,945	25,600	29,376	-9,568	-24.6	25,700	-3,676	-12.5
Income taxes	5,841	2,422	2,600	177	7.3	12,986	8,500	9,692	-3,294	-25.4	8,800	-892	-9.2
Profit	12,353	4,446	5,200	753	16.9	25,958	17,100	19,684	-6,274	-24.2	16,900	-2,784	-14.1
Profit attributable to non-controlling interests	66	1	-	-1	-	112	-	-51	-164	-	-	-51	-
Profit attributable to owners of parent	12,286	4,444	5,200	755	17.0	25,845	17,100	19,735	-6,109	-23.6	16,900	-2,835	-14.4

Notes: 1. These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

2. Net sales are based on business segments and intercompany sales are eliminated.

(2) Summary of Non-consolidated Results and Forecasts

(Millions of yen)

	Six-month Period from April					Full Year							
	FY2019	FY2020	FY2021	YoY (b)-(a)		FY2019	FY2020	FY2020	YoY (b)-(a)		FY2021	YoY (c)-(b)	
	Actual	Actual (a)	Forecast (b)	Amount	Percentage (%)	Actual (a)	Revised forecast Nov. 13, 2020	Actual (b)	Amount	Percentage (%)	Forecast (c)	Amount	Percentage (%)
Orders received	183,889	171,638	167,000	-4,638	-2.7	480,475	428,500	428,916	-51,558	-10.7	466,000	37,083	8.6
Construction business	181,056	169,101	155,000	-14,101	-8.3	467,609	417,000	415,666	-51,943	-11.1	445,000	29,333	7.1
Domestic architectural construction	118,210	122,075	104,000	-18,075	-14.8	314,831	285,000	278,128	-36,703	-11.7	317,000	38,871	14.0
Domestic civil engineering	60,568	46,849	50,000	3,150	6.7	150,209	120,000	134,888	-15,321	-10.2	120,000	-14,888	-11.0
Overseas	2,278	176	1,000	823	467.8	2,568	12,000	2,649	81	3.2	8,000	5,350	201.9
Investment and development business and other	2,832	2,537	12,000	9,462	373.0	12,865	11,500	13,249	384	3.0	21,000	7,750	58.5
Net sales	214,361	196,323	208,000	11,676	5.9	471,416	441,500	461,380	-10,036	-2.1	461,000	-380	-0.1
Construction business	211,528	193,786	196,000	2,213	1.1	458,550	430,000	448,130	-10,420	-2.3	440,000	-8,130	-1.8
Domestic architectural construction	159,857	134,692	129,200	-5,492	-4.1	341,030	299,700	313,718	-27,312	-8.0	297,700	-16,018	-5.1
Domestic civil engineering	48,999	58,222	65,000	6,777	11.6	112,353	127,300	132,004	19,651	17.5	136,300	4,295	3.3
Overseas	2,672	872	1,800	927	106.4	5,167	3,000	2,407	-2,759	-53.4	6,000	3,592	149.2
Investment and development business and other	2,832	2,537	12,000	9,462	373.0	12,865	11,500	13,249	384	3.0	21,000	7,750	58.5
Gross profit	28,544	20,262	21,200	937	4.6	63,482	54,000	57,861	-5,621	-8.9	54,000	-3,861	-6.7
Profit margin	13.3 %	10.3 %	10.2 %			13.5 %	12.2 %	12.5 %			11.7 %		
Construction business	27,566	19,422	19,000	-422	-2.2	58,612	49,500	52,242	-6,370	-10.9	49,000	-3,242	-6.2
Domestic architectural construction	21,101	13,040	11,960	-1,080	-8.3	40,386	30,000	30,947	-9,439	-23.4	27,875	-3,072	-9.9
Domestic civil engineering	6,092	6,389	7,000	610	9.6	17,478	19,500	19,566	2,087	11.9	20,900	1,333	6.8
Overseas	371	-7	40	47	-	747	0	1,728	980	131.3	225	-1,503	-87.0
Investment and development business and other	977	840	2,200	1,359	161.8	4,870	4,500	5,618	748	15.4	5,000	-618	-11.0
Profit margin	34.5 %	33.1 %	18.3 %			37.9 %	39.1 %	42.4 %			23.8 %		
SG&A expenses	14,104	15,102	15,000	-102	-0.7	30,911	32,200	32,671	1,759	5.7	33,000	328	1.0
Operating income	14,439	5,160	6,200	1,039	20.1	32,571	21,800	25,189	-7,381	-22.7	21,000	-4,189	-16.6
Non-operating income	1,252	1,582	1,100	-482	-30.5	2,691	2,700	2,879	188	7.0	2,400	-479	-16.7
Ordinary income	15,691	6,743	7,300	556	8.3	35,262	24,500	28,069	-7,193	-20.4	23,400	-4,669	-16.6
Extraordinary income	1,271	-640	-	640	-	504	-1,300	-3,226	-3,730	-	-	3,226	-
Profit before income taxes	16,963	6,102	7,300	1,197	19.6	35,766	23,200	24,843	-10,923	-30.5	23,400	-1,443	-5.8
Income taxes	5,360	1,955	2,200	245	-12.5	11,595	7,400	8,182	-3,412	-29.4	7,700	-482	-5.9
Profit	11,603	4,147	5,100	952	23.0	24,170	15,800	16,660	-7,510	-31.1	15,700	-960	-5.8
Dividend per share (yen)	-	-	10.0	10.0	-	26.0	20.0	20.0	-6.0	-23.1	20.0	-	-

Notes: 1. These non-consolidated financial statements, exempt from the quarterly review by auditors for statutory disclosure, were prepared pursuant to *Ordinance on Terminology, Forms, and Preparation Methods of Quarterly Financial Statements, etc.*

2. These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

(3) Orders Received, Net Sales and Balance Brought Forward (non-consolidated)

1) Orders Received

(Millions of yen)

Business segment/Classification	FY2019 From Apr. 1, 2019 to Mar. 31, 2020		FY2020 From Apr. 1, 2020 to Mar. 31, 2021		Change	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)
I Construction business						
(a) Architectural construction						
Public sector	44,931	9.4	60,457	14.1	15,526	34.6
Private sector	269,900	56.2	217,670	50.7	-52,229	-19.4
Overseas	486	0.1	2,338	0.5	1,851	380.4
Subtotal	315,318	65.6	280,466	65.4	-34,851	-11.1
(b) Civil engineering						
Public sector	72,723	15.1	74,717	17.4	1,993	2.7
Private sector	77,485	16.1	60,170	14.0	-17,314	-22.3
Overseas	2,081	0.4	311	0.1	-1,770	-85.0
Subtotal	152,291	31.7	135,199	31.5	-17,091	-11.2
(c) Total (a)+(b)						
Public sector	117,655	24.5	135,174	31.5	17,519	14.9
Private sector	347,385	72.3	277,841	64.8	-69,544	-20.0
Overseas	2,568	0.5	2,649	0.6	81	3.2
Subtotal	467,609	97.3	415,666	96.9	-51,943	-11.1
II Investment and development business	12,764	2.7	12,219	2.8	-544	-4.3
III New business	101	0.0	1,030	0.2	928	915.9
IV Total (I + II + III)	480,475	100.0	428,916	100.0	-51,558	-10.7

2) Net Sales

(Millions of yen)

Business segment/Classification	FY2019 From Apr. 1, 2019 to Mar. 31, 2020		FY2020 From Apr. 1, 2020 to Mar. 31, 2021		Change	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)
I Construction business						
(a) Architectural construction						
Public sector	34,187	7.3	39,753	8.6	5,565	16.3
Private sector	306,842	65.1	273,964	59.4	-32,877	-10.7
Overseas	1,967	0.4	408	0.1	-1,559	-79.3
Subtotal	342,998	72.8	314,126	68.1	-28,871	-8.4
(b) Civil engineering						
Public sector	86,699	18.4	92,872	20.1	6,173	7.1
Private sector	25,653	5.4	39,131	8.5	13,477	52.5
Overseas	3,199	0.7	1,999	0.4	-1,199	-37.5
Subtotal	115,552	24.5	134,003	29.0	18,451	16.0
(c) Total (a)+(b)						
Public sector	120,887	25.6	132,626	28.7	11,738	9.7
Private sector	332,496	70.5	313,096	67.9	-19,399	-5.8
Overseas	5,167	1.1	2,407	0.5	-2,759	-53.4
Subtotal	458,550	97.3	448,130	97.1	-10,420	-2.3
II Investment and development business	12,764	2.7	12,219	2.6	-544	-4.3
III New business	101	0.0	1,030	0.2	928	915.9
IV Total (I + II + III)	471,416	100.0	461,380	100.0	-10,036	-2.1

3) Balance Brought Forward

(Millions of yen)

Business segment/Classification	FY2019 (As of March 31, 2020)		FY2020 (As of March 31, 2021)		Change	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)
I Construction business						
(a) Architectural construction						
Public sector	73,037	9.7	93,741	13.0	20,703	28.3
Private sector	396,765	52.8	340,471	47.4	-56,293	-14.2
Overseas	282	0.0	2,212	0.3	1,930	683.2
Subtotal	470,084	62.6	436,424	60.7	-33,659	-7.2
(b) Civil engineering						
Public sector	189,411	25.2	171,256	23.8	-18,155	-9.6
Private sector	87,698	11.7	108,737	15.1	21,039	24.0
Overseas	4,047	0.5	2,359	0.3	-1,688	-41.7
Subtotal	281,157	37.4	282,353	39.3	1,195	0.4
(c) Total (a)+(b)						
Public sector	262,448	34.9	264,997	36.9	2,548	1.0
Private sector	484,463	64.5	449,208	62.5	-35,254	-7.3
Overseas	4,330	0.6	4,572	0.6	242	5.6
Subtotal	751,242	100.0	718,778	100.0	-32,463	-4.3
II Investment and development business	-	-	-	-	-	-
III New business	-	-	-	-	-	-
IV Total (I + II + III)	751,242	100.0	718,778	100.0	-32,463	-4.3