

# **Consolidated Financial Results for the Third Quarter Ended December 31, 2021**



## 1. Consolidated Financial Statements

### (1) Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2021	As of December 31, 2021
<b>Assets</b>		
Current assets		
Cash and deposits	95,037	86,170
Notes receivable, accounts receivable from completed construction contracts and other	209,347	191,361
Securities	10,100	200
Real estate for sale	11,080	8,115
Costs on uncompleted construction contracts	11,010	14,883
Other inventories	8,031	5,410
Other	29,788	32,897
Allowance for doubtful accounts	(1,248)	(1,164)
Total current assets	373,147	337,874
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	40,552	47,126
Machinery, vehicles, tools, furniture and fixtures, net	6,119	9,888
Land	86,493	87,188
Lease assets, net	83	63
Construction in progress	11,622	14,426
Total property, plant and equipment	144,871	158,692
Intangible assets		
Goodwill	608	734
Other	8,876	10,298
Total intangible assets	9,484	11,032
Investments and other assets		
Investment securities	200,290	196,336
Long-term loans receivable	842	818
Net defined benefit asset	1,966	1,441
Deferred tax assets	637	731
Other	4,744	4,453
Allowance for doubtful accounts	(194)	(89)
Total investments and other assets	208,285	203,694
Total noncurrent assets	362,642	373,419
<b>Total assets</b>	<b>735,789</b>	<b>711,294</b>

(Millions of yen)

	As of March 31, 2021	As of December 31, 2021
<b>Liabilities</b>		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	114,000	77,903
Short-term loans payable	48,297	61,793
Commercial papers	20,000	-
Current portion of bonds	-	15,090
Income taxes payable	8,525	3,673
Advances received on uncompleted construction contracts	27,779	27,295
Provision for bonuses	6,957	2,686
Provision for warranties for completed construction	3,641	3,553
Provision for loss on construction contracts	2,753	2,430
Deposits received	32,717	43,865
Other	17,009	16,025
Total current liabilities	281,681	254,315
Noncurrent liabilities		
Bonds payable	50,100	45,375
Long-term loans payable	32,643	35,858
Deferred tax liabilities	24,496	23,108
Deferred tax liabilities for land revaluation	6,389	6,124
Provision for directors' retirement benefits	205	274
Provision for share allocation to directors	236	201
Provision for loss on liquidation of subsidiaries and affiliates	28	1,361
Net defined benefit liability	21,470	22,184
Asset retirement obligations	1,999	2,321
Other	4,003	4,119
Total noncurrent liabilities	141,573	140,929
Total liabilities	423,255	395,245
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus	26,259	26,457
Retained earnings	189,217	194,079
Treasury stock	(9,388)	(8,462)
Total shareholders' equity	229,089	235,076
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	79,474	76,448
Deferred gains or losses on hedges	108	170
Revaluation reserve for land	3,674	3,073
Foreign currency translation adjustment	(2,174)	(1,031)
Remeasurements of defined benefit plans	(153)	(119)
Total accumulated other comprehensive income	80,928	78,540
Non-controlling interests	2,515	2,431
Total net assets	312,533	316,048
Total liabilities and net assets	735,789	711,294

**(2) Consolidated Statements of Income and Comprehensive Income****Consolidated Statements of Income**

Nine Months ended December 31, 2020 and 2021

(Millions of yen)

	Nine Months ended December 31, 2020 (April 1 through Dec. 31, 2020)	Nine Months ended December 31, 2021 (April 1 through Dec. 31, 2021)
<b>Net sales</b>		
Net sales of completed construction contracts	340,850	333,874
Net sales of investment and development business and other	12,251	22,778
<b>Total net sales</b>	<b>353,101</b>	<b>356,652</b>
<b>Cost of sales</b>		
Cost of sales of completed construction contracts	305,597	295,981
Cost of sales on investment and development business and other	7,103	17,078
<b>Total cost of sales</b>	<b>312,700</b>	<b>313,060</b>
<b>Gross profit</b>		
Gross profit on completed construction contracts	35,253	37,893
Gross profit on investment and development business and other	5,147	5,699
<b>Total gross profit</b>	<b>40,401</b>	<b>43,592</b>
<b>Selling, general and administrative expenses</b>	<b>25,979</b>	<b>26,972</b>
<b>Operating income</b>	<b>14,421</b>	<b>16,620</b>
<b>Non-operating income</b>		
Interest income	153	161
Dividend income	2,996	3,317
Share of profit of entities accounted for using equity method	-	69
Other	383	596
<b>Total non-operating income</b>	<b>3,533</b>	<b>4,144</b>
<b>Non-operating expenses</b>		
Interest expenses	665	610
Commission fee	97	135
Other	358	92
<b>Total non-operating expenses</b>	<b>1,120</b>	<b>838</b>
<b>Ordinary income</b>	<b>16,834</b>	<b>19,926</b>
<b>Extraordinary income</b>		
Gain on sales of investment securities	2,430	1,665
Other	37	495
<b>Total extraordinary income</b>	<b>2,467</b>	<b>2,161</b>
<b>Extraordinary loss</b>		
Loss on abandonment of noncurrent assets	1,054	943
Loss on valuation of investment securities	1,014	0
Provision for loss on liquidation of subsidiaries and affiliates	-	1,331
Other	301	129
<b>Total extraordinary losses</b>	<b>2,371</b>	<b>2,405</b>
<b>Profit before income taxes</b>	<b>16,931</b>	<b>19,682</b>
<b>Income taxes</b>	<b>5,695</b>	<b>6,281</b>
<b>Profit</b>	<b>11,235</b>	<b>13,400</b>
Loss attributable to non-controlling interests	(8)	(84)
<b>Profit attributable to owners of parent</b>	<b>11,244</b>	<b>13,484</b>

## Consolidated Statements of Comprehensive Income

Nine Months ended December 31, 2020 and 2021

(Millions of yen)

	Nine Months ended December 31, 2020 (April 1 through Dec. 31, 2020)	Nine Months ended December 31, 2021 (April 1 through Dec. 31, 2021)
Profit	11,235	13,400
Other comprehensive income		
Valuation difference on available-for-sale securities	22,167	(3,026)
Deferred gains or losses on hedges	13	62
Foreign currency translation adjustment	(1,807)	830
Remeasurements of defined benefit plans	540	49
Share of other comprehensive income of entities accounted for using equity method	-	249
Total other comprehensive income	20,913	(1,834)
Comprehensive income	32,149	11,565
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	32,259	11,697
Comprehensive income attributable to non-controlling interests	(109)	(131)

## 2. (Reference) Non-consolidated Financial Statements

### (1) (Reference) Non-consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2021	As of December 31, 2021
Assets		
Current assets		
Cash and deposits	80,149	71,783
Notes receivable, accounts receivable from completed construction contracts and other	198,342	182,832
Securities	10,000	-
Real estate for sale	11,076	7,086
Costs on uncompleted construction contracts	9,322	10,036
Other inventories	7,663	5,141
Other	28,769	33,570
Allowance for doubtful accounts	(1,225)	(1,152)
Total current assets	344,096	309,299
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	31,134	36,994
Machinery, vehicles, tools, furniture and fixtures, net	1,775	1,455
Land	75,433	75,433
Lease assets, net	47	36
Construction in progress	9,634	14,114
Total property, plant and equipment	118,027	128,035
Intangible assets	9,298	10,312
Investments and other assets		
Investment securities	210,804	209,002
Long-term loans receivable	1,916	1,833
Prepaid pension cost	1,906	1,351
Other	3,380	3,314
Allowance for doubtful accounts	(201)	(92)
Total investments and other assets	217,807	215,409
Total noncurrent assets	345,133	353,756
Total assets	689,230	663,056

(Millions of yen)

As of March 31, 2021 As of December 31, 2021

Liabilities	As of March 31, 2021	As of December 31, 2021
Current liabilities		
Notes payable, accounts payable for construction contracts and other	107,018	72,679
Short-term loans payable	43,758	57,307
Commercial papers	20,000	-
Current portion of bonds	-	15,000
Income taxes payable	7,955	3,649
Advances received on uncompleted construction contracts	23,650	22,479
Provision for bonuses	6,478	1,950
Provision for warranties for completed construction	3,548	3,452
Provision for loss on construction contracts	2,521	2,292
Deposits received	32,142	43,237
Other	15,944	14,684
Total current liabilities	263,017	236,733
Noncurrent liabilities		
Bonds payable	50,000	45,000
Long-term loans payable	30,043	33,325
Deferred tax liabilities	24,251	22,896
Deferred tax liabilities for land revaluation	6,389	6,124
Provision for retirement benefits	20,219	20,665
Provision for directors' retirement benefits	127	168
Provision for share allocation to directors	236	201
Provision for loss on business of subsidiaries and affiliates	427	1,319
Asset retirement obligations	444	527
Other	2,959	3,103
Total noncurrent liabilities	135,100	133,333
Total liabilities	398,118	370,066
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus		
Legal capital surplus	25,573	25,573
Other capital surplus	-	198
Total capital surplus	25,573	25,771
Retained earnings		
Legal retained earnings	5,750	5,750
Other retained earnings		
Reserve for construction	50,000	50,000
General reserve	91,774	101,774
Retained earnings brought forward	21,187	15,498
Total retained earnings	168,712	173,024
Treasury stock	(9,388)	(8,462)
Total shareholders' equity	207,899	213,335
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	79,430	76,410
Deferred gains or losses on hedges	108	170
Revaluation reserve for land	3,674	3,073
Total valuation and translation adjustments	83,213	79,654
Total net assets	291,112	292,989
Total liabilities and net assets	689,230	663,056

**(2) (Reference) Non-consolidated Statements of Income**

	(Millions of yen)	
	Nine Months ended December 31, 2020 (April 1 through Dec. 31, 2020)	Nine Months ended December 31, 2021 (April 1 through Dec. 31, 2021)
Net sales		
Net sales of completed construction contracts	317,883	312,082
Net sales of investment and development business and other	7,114	16,789
Total net sales	324,997	328,871
Cost of sales		
Cost of sales of completed construction contracts	285,569	276,467
Cost of sales on investment and development business and other	3,401	12,283
Total cost of sales	288,971	288,751
Gross profit		
Gross profit on completed construction contracts	32,313	35,614
Gross profit on investment and development business and other	3,712	4,505
Total gross profit	36,026	40,120
Selling, general and administrative expenses	22,921	23,279
Operating income	13,104	16,840
Non-operating income	3,626	4,031
Non-operating expenses	962	783
Ordinary income	15,768	20,088
Extraordinary income	2,434	1,777
Extraordinary loss	2,415	3,148
Profit before income taxes	15,787	18,716
Income taxes	5,055	5,783
Profit	10,732	12,933



### 3. Supplementary Information

#### (1) Summary of Consolidated Results and Forecasts

(Millions of yen)

	Nine-month Period from April				Full Year			
	FY2020	FY2021	YoY (b)-(a)		FY2020	FY2021	YoY (b)-(a)	
	Actual (a)	Actual (b)	Amount	Percentage (%)	Actual (a)	Forecast (b)	Amount	Percentage (%)
Net sales	353,101	356,652	3,551	1.0	507,134	515,000	7,865	1.6
Construction business	323,443	317,510	-5,933	-1.8	455,907	453,000	-2,907	-0.6
Architectural construction	233,078	211,806	-21,272	-9.1	322,808	313,000	-9,808	-3.0
Civil engineering	90,365	105,704	15,338	17.0	133,098	140,000	6,901	5.2
Investment and development business	7,087	16,712	9,624	135.8	12,184	21,000	8,815	72.4
Domestic Group companies	21,124	20,297	-826	-3.9	37,035	37,200	164	0.4
New business	1,446	2,132	686	47.5	2,006	3,800	1,793	89.4
Gross profit	40,401	43,592	3,191	7.9	64,887	61,500	-3,387	-5.2
Profit margin	11.4 %	12.2 %			12.8 %	11.9 %		
SG&A expenses	25,979	26,972	992	3.8	37,190	37,900	709	1.9
Operating income	14,421	16,620	2,198	15.2	27,697	23,600	-4,097	-14.8
Non-operating income	2,413	3,306	893	37.0	2,666	2,100	-566	-21.2
Ordinary income	16,834	19,926	3,091	18.4	30,363	25,700	-4,663	-15.4
Extraordinary income	96	-244	-340	-	-987	-	987	-
Profit before income taxes	16,931	19,682	2,751	16.2	29,376	25,700	-3,676	-12.5
Income taxes	5,695	6,281	586	10.3	9,692	8,800	-892	-9.2
Profit	11,235	13,400	2,164	19.3	19,684	16,900	-2,784	-14.1
Profit attributable to non-controlling interests	-8	-84	-75	-	-51	-	51	-
Profit attributable to owners of parent	11,244	13,484	2,240	19.9	19,735	16,900	-2,835	-14.4

Notes: 1. These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

2. Net sales are based on business segments and intercompany sales are eliminated.

## (2) Summary of Non-consolidated Results and Forecasts

(Millions of yen)

	Nine-month Period from April				Full Year			
	FY2020	FY2021	YoY (b)-(a)		FY2020	FY2021	YoY (b)-(a)	
	Actual (a)	Actual (b)	Amount	Percentage (%)	Actual (a)	Forecast (b)	Amount	Percentage (%)
Orders received	247,686	298,025	50,338	20.3	428,916	466,000	37,083	8.6
Construction business	240,572	281,236	40,663	16.9	415,666	445,000	29,333	7.1
Domestic architectural construction	166,315	184,805	18,489	11.1	278,128	317,000	38,871	14.0
Domestic civil engineering	73,881	94,033	20,152	27.3	134,888	120,000	-14,888	-11.0
Overseas	375	2,396	2,021	538.7	2,649	8,000	5,350	201.9
Investment and development business and other	7,114	16,789	9,674	136.0	13,249	21,000	7,750	58.5
Net sales	324,997	328,871	3,873	1.2	461,380	461,000	-380	-0.1
Construction sales	317,883	312,082	-5,801	-1.8	448,130	440,000	-8,130	-1.8
Domestic architectural construction	226,703	205,135	-21,567	-9.5	313,718	297,700	-16,018	-5.1
Domestic civil engineering	89,599	104,460	14,861	16.6	132,004	136,300	4,295	3.3
Overseas	1,580	2,485	905	57.3	2,407	6,000	3,592	149.2
Investment and development business and other	7,114	16,789	9,674	136.0	13,249	21,000	7,750	58.5
Gross profit	36,026	40,120	4,094	11.4	57,861	54,000	-3,861	-6.7
Profit margin	11.1 %	12.2 %			12.5 %	11.7 %		
Construction business	32,313	35,614	3,301	10.2	52,242	49,000	-3,242	-6.2
Domestic architectural construction	21,565	22,696	1,130	5.2	30,947	27,875	-3,072	-9.9
Domestic civil engineering	10,608	12,721	2,113	19.9	19,566	20,900	1,333	6.8
Overseas	139	196	56	40.9	1,728	225	-1,503	-87.0
Investment and development business and other	3,712	4,505	793	21.4	5,618	5,000	-618	-11.0
SG&A expenses	22,921	23,279	357	1.6	32,671	33,000	328	1.0
Operating income	13,104	16,840	3,736	28.5	25,189	21,000	-4,189	-16.6
Non-operating income	2,664	3,247	582	21.9	2,879	2,400	-479	-16.7
Ordinary income	15,768	20,088	4,319	27.4	28,069	23,400	-4,669	-16.6
Extraordinary income	18	-1,371	-1,389	-	-3,226	-	3,226	-
Profit before income taxes	15,787	18,716	2,929	18.6	24,843	23,400	-1,443	-5.8
Income taxes	5,055	5,783	728	14.4	8,182	7,700	-482	-5.9
Profit	10,732	12,933	2,201	20.5	16,660	15,700	-960	-5.8
Dividend per share (yen)	-	10.0	10.0	-	20.0	26.0	6.0	30.0

Notes: 1. These non-consolidated financial statements, exempt from the quarterly review by auditors for statutory disclosure, were prepared pursuant to Ordinance on Terminology, Forms, and Preparation Methods of Quarterly Financial Statements, etc.

2. These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

### (3) Orders Received, Net Sales and Balance Brought Forward (non-consolidated)

#### 1) Orders Received

(Millions of yen)

Business segment/Classification	Nine-month Period From April 1, 2020 to Dec. 31, 2020		Nine-month Period From April 1, 2021 to Dec. 31, 2021		Change		Previous Fiscal Year (From April 1, 2020 to March 31, 2021)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)	Amount	Ratio (%)
<b>I Construction business</b>								
(a) Architectural construction								
Domestic public sector	44,507	18.0	44,513	14.9	5	0.0	60,457	14.1
Domestic private sector	121,807	49.2	140,291	47.1	18,483	15.2	217,670	50.7
Overseas	95	0.0	1,879	0.6	1,783	-	2,338	0.5
Subtotal	166,411	67.2	186,684	62.6	20,272	12.2	280,466	65.4
(b) Civil engineering								
Domestic public sector	29,200	11.8	62,707	21.0	33,506	114.7	74,717	17.4
Domestic private sector	44,681	18.0	31,326	10.5	-13,354	-29.9	60,170	14.0
Overseas	279	0.1	517	0.2	238	85.3	311	0.1
Subtotal	74,161	29.9	94,551	31.7	20,390	27.5	135,199	31.5
(c) Total (a)+(b)								
Domestic public sector	73,708	29.8	107,220	36.0	33,512	45.5	135,174	31.5
Domestic private sector	166,488	67.2	171,618	57.6	5,129	3.1	277,841	64.8
Overseas	375	0.2	2,396	0.8	2,021	538.7	2,649	0.6
Subtotal	240,572	97.1	281,236	94.4	40,663	16.9	415,666	96.9
II Investment and development business	7,114	2.9	16,739	5.6	9,625	135.3	12,219	2.8
III New business	-	-	49	-	49	-	1,030	0.2
<b>IV Total (I + II + III)</b>	<b>247,686</b>	<b>100.0</b>	<b>298,025</b>	<b>100.0</b>	<b>50,338</b>	<b>20.3</b>	<b>428,916</b>	<b>100.0</b>

#### 2) Net Sales

(Millions of yen)

Business segment/Classification	Nine-month Period From April 1, 2020 to Dec. 31, 2020		Nine-month Period From April 1, 2021 to Dec. 31, 2021		Change		Previous Fiscal Year (From April 1, 2020 to March 31, 2021)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)	Amount	Ratio (%)
<b>I Construction business</b>								
(a) Architectural construction								
Domestic public sector	26,394	8.1	26,198	8.0	-196	-0.7	39,753	8.6
Domestic private sector	200,308	61.6	178,937	54.4	-21,371	-10.7	273,964	59.4
Overseas	95	0.0	808	0.2	713	750.2	408	0.1
Subtotal	226,798	69.8	205,944	62.6	-20,854	-9.2	314,126	68.1
(b) Civil engineering								
Domestic public sector	61,284	18.9	62,895	19.1	1,611	2.6	92,872	20.1
Domestic private sector	28,315	8.7	41,564	12.6	13,249	46.8	39,131	8.5
Overseas	1,485	0.5	1,676	0.5	191	12.9	1,999	0.4
Subtotal	91,084	28.0	106,137	32.3	15,052	16.5	134,003	29.0
(c) Total (a)+(b)								
Domestic public sector	87,679	27.0	89,094	27.1	1,415	1.6	132,626	28.7
Domestic private sector	228,624	70.3	220,502	67.0	-8,121	-3.6	313,096	67.9
Overseas	1,580	0.5	2,485	0.8	905	57.3	2,407	0.5
Subtotal	317,883	97.8	312,082	94.9	-5,801	-1.8	448,130	97.1
II Investment and development business	7,114	2.2	16,739	5.1	9,625	135.3	12,219	2.6
III New business	-	-	49	-	49	-	1,030	0.2
<b>IV Total (I + II + III)</b>	<b>324,997</b>	<b>100.0</b>	<b>328,871</b>	<b>100.0</b>	<b>3,873</b>	<b>1.2</b>	<b>461,380</b>	<b>100.0</b>

## 3) Balance Brought Forward

(Millions of yen)

Business segment/Classification	FY 2020 3Q (As of Dec. 31, 2020)		FY 2021 3Q (As of Dec. 31, 2021)		Change		Previous Fiscal Year (As of Mar. 31, 2021)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage (%)	Amount	Ratio (%)
I Construction business								
(a) Architectural construction								
Domestic public sector	91,150	13.5	112,056	16.3	20,906	22.9	93,741	13.1
Domestic private sector	318,263	47.2	300,403	43.8	-17,860	-5.6	339,048	47.3
Overseas	283	0.0	3,282	0.5	2,999	-	2,212	0.3
Subtotal	409,697	60.8	415,742	60.6	6,044	1.5	435,002	60.7
(b) Civil engineering								
Domestic public sector	157,327	23.3	171,066	24.9	13,738	8.7	171,256	23.9
Domestic private sector	104,064	15.4	98,354	14.3	-5,709	-5.5	108,591	15.1
Overseas	2,841	0.4	1,200	0.2	-1,641	-57.8	2,359	0.3
Subtotal	264,233	39.2	270,621	39.4	6,387	2.4	282,207	39.3
(c) Total (a)+(b)								
Domestic public sector	248,478	36.9	283,122	41.2	34,644	13.9	264,997	36.9
Domestic private sector	422,327	62.7	398,757	58.1	-23,570	-5.6	447,640	62.4
Overseas	3,125	0.5	4,483	0.7	1,358	43.5	4,572	0.6
Subtotal	673,931	100.0	686,363	100.0	12,432	1.8	717,209	100.0
II Investment and development business	-	-	-	-	-	-	-	-
III New business	-	-	-	-	-	-	-	-
IV Total (I + II + III)	673,931	100.0	686,363	100.0	12,432	1.8	717,209	100.0

Note: The effect of applying the "Accounting Standard for Revenue Recognition" and other standards was added to or deducted from the balance brought forward for the previous fiscal year.