



ANNUAL REPORT 2004

Profile

Established in 1881, Toda Corporation has accumulated industry-leading technical capabilities and realized numerous achievements in its history of more than 120 years, as a result of consistently focusing on construction quality, safety and on-time delivery.

We demonstrate our strengths across a wide range of fields, not only those areas in which we excel (e.g., hospitals, medical facilities and schools), but also in high-rise apartment buildings, urban redevelopment projects, mountain tunneling, shield-tunnel construction, and even the development of environment-related proprietary technologies. Our steady efforts in building a track record, both domestically and internationally, have earned us an enviable reputation. Toda Corporation will continue to offer you the highest quality and services in construction and related activities.

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Senju Mildix I

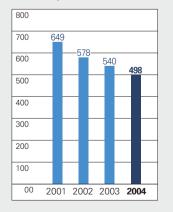


Location:	Tokyo
Owner:	Kita-Senju Eki
	Nishiguchi Urban
	Redevelopment Association
Architect:	Azusa Sekkei
Project duration:	February 2001 to January
	2004
Total Floor area:	80,437m ²
Structure and Floors:	Steel frame construction
	(partly steel frame and RC
	composite construction),
	13 aboveground,
	4 underground

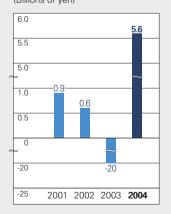
		Millions of yen			
	2004	2003	2002	2001	2004
Consolidated					
Total net revenues	498,206	539,784	578,120	648,840	4,713,839
Operating income	11,015	2,997	11,811	26,860	104,222
Net income (loss)	5,585	(20,027)	577	915	52,848
Total shareholders' equity	198,456	171,791	203,937	213,304	1,877,714
Total assets	600,019	606,492	704,818	785,312	5,677,164
Per share of common stock					
(in yen and U.S. dollars):					
Net income (loss)	17.10	(62.68)	1.82	2.88	0.162
Cash dividends applicable to the year	5.00	5.00	9.00	9.00	0.047
Net cash (used in) provided by operating activities	1,015	14,559	(9,379)	4,872	9,599
Net cash (used in) provided by investing activities	4,723	(3,059)	1,478	698	44,689
Net cash used in financing activities	(12,060)	(7,042)	(11,394)	(15,150)	(114,111
Cash and cash equivalents at end of year	70,294	76,876	72,668	91,729	665,094
Number of employees	4,779	4,977	5,289	5,406	
Non-Consolidated					
Orders received	427,774	448,013	421,249	563,871	4,047,44 1

Note: U.S. dollar amounts are converted from yen, for convenience only, at the rate of ¥105.69 = US\$1.00, the approximate exchange rate as at March 31, 2004

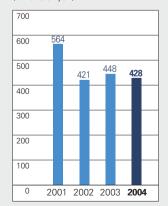




Net income (Consolidated) (Billions of yen)



Orders received (Non-Consolidated) (Billions of yen)



"Aiming to be an Excellent Corporation" — This is our basic policy to achieve renewed growth

Business Performance in Fiscal Year 2004

The Japanese economy finally started to show some signs of progress in this period (fiscal year ending March 2004) supported by the recovery of overseas economies. Employment conditions and consumer spending, however, failed to achieve full recovery. As a result, overall economic recovery remained sluggish.

Although some signs of recovery were seen in the private sector, the construction industry continued to experience extremely harsh conditions on the whole, as the number of public works declined significantly because of financial difficulties in both the government and local governments. Under these conditions, the Group reported consolidated sales of ¥498.2 billion (a decrease of 7.7% compared to the previous fiscal year). In terms of profit, the operating income increased dramatically to ¥11 billion (an increase of 267.5% compared to the previous fiscal year) as the improvement of the net profit ratio of completed works progressed steadily. This is mainly attributable to selecting projects on a strict profit ratio management basis when accepting orders and a reduction in costs due to our central purchasing strategy. Moreover, the net income in this period was ¥5.5 billion. On the other hand, the number of orders received in units decreased by 4.5% compared to the previous fiscal year, but we will focus all our efforts on acquiring orders even under these harsh conditions.

Establishment of a New Medium-term Management Plan (Fiscal Years 2005 to 2007)

The Company is implementing a medium-term management plan, ending March 31, 2005, but the income target of the final FY (an operating income of ¥10 billion or more) has already been achieved; thus, a new medium-term management plan starting from FY2005 was established.

In the new medium-term management plan, we launched a company-wide policy, "aiming to be an excellent corporation," to accommodate the scale-down of the conventional construction market and changes in the environment surrounding the management to achieve renewed growth. We will consolidate the current profit recovery trend and implement various measures for establishing our corporate brand.

[Basic Policy "Aiming to be an Excellent Corporation"]

- What is an "excellent corporation"?
- It assures good quality.

- It secures stable orders and profits.
- It maintains financial strength and a sound corporate culture that people can trust.
- It ensures that the corporate climate remains rich in vitality and enterprising spirit.

We believe that an excellent corporation achieves these requirements and satisfies all stakeholders. The Company aims to be such an "excellent corporation" by implementing various measures.

[Main Measures in the Medium-term Management Plan] Assurance of Good Quality

Based on the recognition that "quality is the basis for everything," we will conduct thorough quality control in the design and construction phases and provide stable, reliable services by clearly specifying windows that handle customer relations after delivery. Moreover, we will build a mechanism for keeping track of customer satisfaction (CS) and endeavor to heighten CS.

Identification of Focus Fields

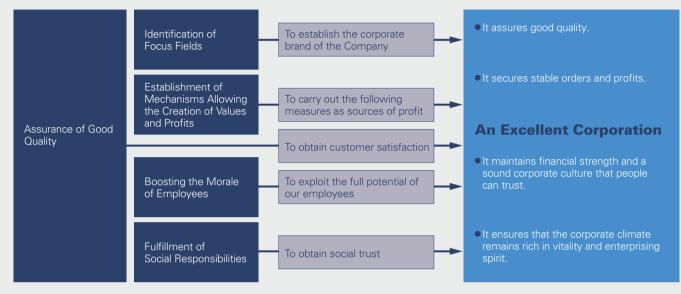
We will identify the market needs and focus our management resources in the following strategic fields to establish the corporate brand of the Company: [1] Medical field

• In addition to the know-how related to the construction technologies that we have acquired so far, we will focus efforts on proposals related to business planning and hospital operations, for which demands have been lately increasing.



Hisao Kato, President

Basic Policy "Aiming to be an Excellent Corporation"



[2] Education field

- We will propose that educational facilities be adapted to the new demands generated by the progress of the aging population combined with the diminishing number of children.
- [3] High-rise buildings
 - We will propose high-rise condominiums, for which demand is expected to grow in the future, and high-rise office buildings that can be landmarks of city centers, getting the most out of our technical capabilities in both tangible and intangible aspects.

[4] Urban renaissance projects

- We will promote urban redevelopment projects and aim to increase added value and secure profit-making sources for landowners and participants in projects.
- We will proceed with technical proposals for land readjustment projects, overhead crossing interchange projects, deep subterranean development, etc.
- [5] Environment related projects
 - We will reinforce our efforts toward becoming an ESCO business*, through proposals for reduction in running costs, including energy saving.

*ESCO(Energy Service Company) business:

Business that pursues the provision of the "technologies," "equipment," "human resources," "funds," etc. that are required to comprehensively save energy in buildings and factories, achieve energy saving without disturbing the status-quo, and guarantee the effects.

• We will engage in environment-related projects, including demolishing/newly constructing waste disposal factories, closing old/constructing new dump yards and purifying contaminated soil. [6] Renewal business

- We will categorize buildings whose construction is undertaken by us as "existing resources," and propose continuous maintenance works and renewal works even after the completion of such projects to enlarge the number of orders.
- We will also actively participate in the renewal works of existing facilities (e.g., roads, railroads and sewage systems).

Establishment of Mechanisms Allowing the Creation of Values and Profits

We will create further added value for customers through the entire lifecycle of buildings as well as carrying out the following measures as sources of profit:

[1] Solution sales and marketing

- We will actively make proposals based on a thorough understanding of the potential needs of our customers, in all the processes from planning/designing to construction, maintenance management, and demolition of buildings.
- We will aggressively work on proposals for production facilities, warehouses and distribution facilities that achieve high production efficiency and operation efficiency.
- [2] Efforts toward investment-type projects
 - We will identify certain sources of income for our future business balance and take part in the investments we regard necessary. Moreover, we will promote proposals of business plans that accurately reflect the requests of owners in our PFI* business.
 - *PFI (Private Finance Initiative): A new method that takes advantage of the funds, technologies and know-how of private corporations to provide efficient, high-quality service in communal facilities.

[3] Overseas operation

• We will aggressively engage in business operations targeted toward Japanese-affiliated firms in China, Southeast Asia and Brazil, in addition to conventional ODA projects.

[4] Technology development

- We will strive to strengthen our environment-related businesses and information-related technologies focusing on "energy saving," which is in high demand. We will also differentiate ourselves in the market by advancing high-rise reinforced concrete construction technologies and audio environment technologies even further.
- We will promote the development of technologies required for overhead crossing interchange construction in short-duration projects as well as the deep subterranean construction technologies involved in urban renaissance-related projects. Moreover, we will strengthen our technologies concerning dumping grounds for highly radioactive waste.

[5] Cost reduction

• We will not only develop our central purchasing and overseas procurement further, but will also improve the efficiency of operations in staff departments, covering facilities, production design and technology, taking advantage of information technology.

Boosting the Morale of Employees

To exploit the full potential of our employees, we will conduct organizational/structural reforms, including the clarification and transfer of responsibilities and authority, as well as reviewing our evaluation system.

Fulfillment of Social Responsibilities

To fulfill our social responsibilities as an enterprise, we will place the highest priority on compliance, and maintain a sound financial position and thoroughly manage risk. Moreover, through strengthening our public relations and Investor Relation (IR) functions, we intend to obtain social trust by disclosing relevant information to society at the appropriate time.

Promotion of Activities toward Fulfillment of Corporate Social Responsibility (CSR)

We recognize that strengthening corporate governance and continuously improving the value of the corporation are very important managerial issues. For the compliance system, in particular, we have conducted various activities to make company officials and employees thoroughly aware of compliance. For example, meetings of the enterprise ethics committee with the president as chairman are regularly held. We also established the "enterprise ethics office" as a division in charge in November 2003, and formulated the "charter of corporate behavior of Toda Corporation" and "code of conduct of Toda Corporation," and opened a corporate ethics helpline. We will upgrade the managerial system and promote necessary measures in the future as well, aiming for efficient business performance, the establishment of a supervisory system, thorough conformation to the compliance system and securing the transparency of the management.

Furthermore, we understand that environmental activities also constitute an important issue in management. In 1994, we constituted the environment philosophy of "aiming for the creative revitalization of the global environment by taking human beings and the environment into consideration" and have conducted various environment protection activities in order to contribute to forming a sustainable society. In addition to these initiatives, we will promote activities aiming for the company-wide integration of ISO14001 within FY2005. We will make further company-wide efforts to promote activities to reduce the environmental burden. In the future as well, we will carry out further effective and continuous environment activities and fulfill our social responsibilities through business activities that place little burden on the environment.

Outlook for Next Year

Regarding the economic climate in the future, it is anticipated that corporate earnings will further improve and the Japanese economy will further recover, although some uncertainties such as currency exchange rate development remain. In the construction industry, we expect severe conditions to continue, due to cutbacks in public works as well as intensified competition in private works, price increases of steel materials, etc.

Given the above factors, the company aims to report consolidated sales of ¥500 billion (an increase of 0.4% compared to the previous fiscal year), an operating income of ¥13 billion (an increase of 18.0% compared to the previous fiscal year) and a net income of ¥7 billion (an increase of 25.3% compared to the previous fiscal year) for the coming year. Note that we expect cash dividends of ¥6 per share.

Toda Corporation will ensure that each measure is carried out according to the new medium-term management plan to further increase our corporate value and fulfill our social responsibilities, living up to the trust that stakeholders have placed in us.

We look forward to your further support and guidance.

Misco Roto

Hisao Kato, President

Board of Directors and Auditors



Chairman Junnosuke Toda



President **Hisao Kato**



Director – Advisor **Moriji Toda**



Deputy President Morimichi Toda



Deputy President Tsunehiro Yoshizawa



Deputy President Satoshi Kosai

Chairman Junnosuke Toda

Director - Advisor **Moriji Toda**

President **Hisao Kato**

Deputy Presidents Morimichi Toda Tsunehiro Yoshizawa Satoshi Kosai Senior Managing Directors

Tatsuya Ando Shunzo Inoue

Michio Suzuki Managing Directors Yasuo Konishi Yojiro Ishizaka Tomotaro Ito Hiroshi Kuwahara Noriyuki Tanaka Kaichi Naruse **Akira Shimizu** Hiroyuki Kikuchi Kakushi Hamabe Hiroshi Oonishi Directors **Hideshige Toda** Director - Advisors Tadataka Yamada Shigeaki Shimizu Directors

Takaya Endo Masaaki Kawaguchi Taichi Ishige Kuniaki Ishimaru Takumi Nishiyama Hiroyuki Ushijima Shunichiro Hanazono Shozaburo Kanamori Kanji Nagano

Standing Corporate Auditors Yasuaki Kiyoura Kunihiko Hayasaka

Corporate Auditors Yoshiaki Kaji Isao Itoga

(As of June 29, 2004)

Major Completions

Domestic

Yokohama Customs

Location: Kanagawa Prefecture Owner: Ministry of land, Infrastructure and Transport Architect: Hisao Kohyama Atelier, Hidetoshi Ohno + Architects Planners League Project duration: March 2001 to November 2003 Total Floor area: 15,850m² Structure and Floors: (extension work) S construction, 7 aboveground





Leaf Minatomirai

Location: Kanagawa Prefecture Owner: Yokohama Design Center Architect: Mitsubishi Jisho Sekkei, Toda Corporation Project duration: April 2002 to March 2004 Total Floor area: 47,710m² Structure and Floors: Steel frame and RC composite construction, 12 aboveground, 4 underground



Liebell Oji

Location: Nara Prefecture Owner: Oji-ekimae Kudo Urban Redevelopment Association Architect: Urban Design Union Project duration: July 2001 to March 2004

Total Floor area: 85,578m² Structure and Floors: Steel frame and RC composite construction, 11 aboveground, 1 underground

Atras Tower Koishikawa

Location: Tokyo Owner: Asahi Kasei Homes Architect: Kume Sekkei Project duration: May 2001 to January 2004 Total Floor area: 32,745m² Structure and Floors: Steel frame and RC composite construction, 28 aboveground, 2 underground





Tateyama Motorway Kimitsu Interchange Location: Chiba Prefecture Owner: Japan Highway Public Corporation Project duration: January 2001 to October 2003 Length: 3,960m



Konohana Dome Location: Miyazaki Prefecture Owner: Miyazaki Prefectual Government Architect: Daiken Sekki Project duration: December 2002 to March 2004 Total Floor area: 11,463m² Structure and Floors: Wooden construction(roof), RC construction, 2 aboveground



Tsukuba Express Rokucho Station(south side)

Location: Tokyo Owner: Japan Railway Construction, Transport and Technology Agency Project duration: January 1999 to March 2004 Structure: Open cut method Station: 75m Tunnel: 113m

Senegal National development school and social

Location: Dakar,Senegal Owner: Senegal government Architect: Yamashita Sekkei Project duration: September 2002 to February 2004 Total Floor area: 3,661m² Structure and Floors: RC construction, 4 aboveground



Overseas

Pirelli Baiha Factory

Location: Feira de Santana, Brazil Owner: Pirelly Architect: Toda do Brazil Project duration: July 2002 to August 2003 Total Floor area: 33,462m² Structure and Floors: S construction, RC construction, 1 aboveground



Technology

An urban oasis where human beings can contact nature has become a reality. — Promotion of the amenity-type rooftop biotope.



We have established a model facility of amenity-type rooftop biotopes in our Technical Research Institute aiming for coexistence between human beings and natural life in urban areas as well as the preservation/recovery of the natural ecosystem.

This amenity-type biotope provides an environment where humans and nature can contact each other, and contains plants that represent seasonal changes, bird baths with water fountains, brooks and bridges, etc., allowing us to observe the birds and insects that visit the biotope. Moreover, it employs a system that can improve water quality by circulating rainwater using solar energy generation and wind power generation.

In the future, we will propose this system as a rooftop greenery option that can be adopted in hospitals, communal facilities, schools and condominiums in innercity districts.

2 Namikata project has commenced in Ehime prefecture for underground LPG storage. — A new phase of R & D in the radioactive waste disposal technique.

We acquired an architectural technology certificate for the steel tube cotter (TO-STC) method.

It is possible to apply guakeproof reinforcement to a building as is without chipping the finished mortar.

in guakeproof reinforcement works.



We have been importing an underground storage technique from Fortum in Finland since 1978. Fortum owns many underground caverns used for oil and LPG storage and has considerable experience in designing, building and operating such facilities.

The joint venture in which Toda Corporation has participated has already completed the Kikuma project for underground crude oil storage and is now constructing the Namikata project for underground LPG storage. In these projects, in order to prevent the leakage of oil and gas from these caverns, a water barrier system was applied.

Fortum also has an excellent technique for dealing with radioactive waste. Toda Corporation will continue solving the various technical problems associated with the radioactive waste disposal facilities through exchange with Fortum. Toda Corporation has commenced a fresh R&D effort aimed at aspects of radioactive waste disposal such as the long-term stability of the facility and the filling materials.



We have been developing the steel tube cotter method into a quakeproof reinforcement method and acquired an architectural technology certificate for it through examination by the General Building Research Corporation of Japan. Now that we have obtained a performance guarantee by a third-party organization, we can omit explanation to individual examination agencies when we use this method

This method allows steel tube cotters to be used as is when the finished mortar of columns and beams has a certain strength, without chipping it off. It is thus possible to reduce chipping work and associated noise, vibration and coarse particles; it is not only friendly to the environment, but also allows reinforcement works to be conducted while people are using the buildings. In the future, we will carry out technology development so that this method can be used for the reinforcement of building exteriors as well. The biggest high-rise condominiums in Japan will appear in Koto-ku, Tokyo in April 2005. —The "Super HRC System," a structure for high-rise RC buildings developed by Toda Corporation, has been introduced.



Currently, Toda Corporation is building a pair of high-rise condominiums, the "W Comfort Towers," consisting of two buildings of 54 stories and 45 stories, respectively, in Shinonome, Koto-ku, located in a coastal area in Tokyo. To accomplish the difficult task of building high-rise condominiums on soft ground, Toda Corporation has assembled various building technologies and developed a new structure for high-rise condominiums, the "Super HRC System." By doing so, we have achieved a new level of freedom in the layout of residential areas while taking advantage of the high interior comfort and economical efficiency that are the merits of conventional RC buildings, and achieved shorter project durations as well. We aim to complete the construction of the largest, safe, comfortable highrise condominiums in Japan using this new technology, and will make efforts in research and development to support even taller buildings in the future.

Four technologies comprising the "Super HRC System"

■ Pre-cast PCa combined method



PCa units manufactured in factories in advance are used for the columns, beams, walls and floors of building frames. The only work required at the building site is to assemble the parts; it is possible to omit formwork.

reinforcement work, etc., which means that onsite tasks can be made more efficient and construction can be completed more rapidly.

■ Super-high strength RC method

For columns on first and second floors, super-high strength concrete that meets a specified design strength of 100N/mm² is used. This concrete is three to four times stronger than conventional concrete and is able to support the weight of a 180-m-tall 54-storied building.



RC studs with energy dissipation devices

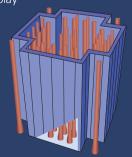


The RC studs are constructed with special embedded steel plating, which has the flexibility to be moderately deformed in earthquakes. This allows not only a reduction in the effect of earthquake tremors, but also the minimization of damage to the building.

Continuous wall foundations underground

Boxed concrete walls in a box configuration with a depth of 53 m and a thickness of up to 1.8 m are laid down continuously to form boxes, which play

the role of piles and underground frames at the same time. This reduces the effect of earthquake tremors in soft ground and contributes to shortening project durations, as it eliminates the need to temporarily set underground works.



Performance Overview for FY2004 (April 1, 2003 - March 31, 2004)

The Japanese economy in this period was supported by a general growth of export and business investments primarily caused by the recovery of overseas economies, especially China and the US, and corporate earnings have progressively improved. On the other hand, the efforts aimed at improving the employment conditions and consumer spending did not achieve significant results. Thus, the business conditions did not improve much overall.

The construction industry experienced an extremely harsh year as a whole, suffering the effects of the decline of public works due to financial difficulties in the government and local government sector, although some signs of recovery were seen in the private sector. In light of these circumstances, the Group achieved the following performance.

The consolidated sales decreased by 7.7% compared to the previous fiscal year, to ¥498.2 billion. The operating income was ¥11.0 billion, a dramatic increase of 267.5% compared to the previous fiscal year, as the total profit ratio of our completed works improved. The net income of this fiscal year was ¥5.6 billion.

Segment Overview for FY 2004

The segment performance categorized by type of business was as follows :

Construction

Due to cutbacks of domestic construction works, the sales of completed works were ¥483.7 billion, a decrease of 8.5% compared to the previous fiscal year. However, the total profit of completed works was ¥33.5 billion, an increase of 29.8% compared to the previous fiscal year, as a result of our company-wide efforts to improve our technical capacities and work profitability, and the total profit ratio of competed works was 6.9%, showing an improvement by 2.0%.

Note that the amount of orders accepted was ¥340.2 billion for private works, an increase of 8.8% compared to the previous fiscal year (in Japan), but the corresponding amount for public works was only ¥75.5 billion, a decrease of 39.8%. Thus, in total (including overseas), we reported orders of ¥419.0 billion (¥318.9 billion for construction works and ¥100.2 billion for civil engineering works), a decrease of 5.4% compared to the previous fiscal year.

Business Performance by Segment

	Billions of yen					
	2004	2003	2002	2001		
Sales of completed works	483.7	528.6	566.8	635.7		
Total profit of completed works	33.5	25.8	33.9	53.0		

Real Estate and Others

In addition to construction activities, we run real estate businesses etc., and reported total sales of \pm 14.5 billion, along with a total income from sales of \pm 3.6 billion.

Business Performance by Segment

	Billions of yen					
	2004 2003 2002 2001					
Total sales	14.5	10.6	10.7	12.7		
Total income	3.6	3.0	4.1	3.6		

Cash Flow Status

As for the conditions of cash and cash equivalents (hereinafter referred to as "capital") in this period, there was an increase in capital of ¥1.0 billion due to operating activities and ¥4.7 billion due to investing activities such as sales of marketable securities and others; on the negative side, we had a capital decrease of ¥12.1 billion in our financial activities including redemption of borrowing etc. As a result, the accumulated capital at the end of this fiscal year was ¥70.3 billion (a decrease of ¥6.6 billion, i.e., 8.6%, compared to the end of the previous fiscal year).

Cash Flow Trends

	Billions of yen					
	2004	2003	2002	2001		
Net cash (used in) provided by operating activities	1.0	14.6	(9.4)	4.9		
Net cash (used in) provided by investing activities	4.7	(3.1)	1.5	0.7		
Net cash used in financing activities	(12.1)	(7.0)	(11.4)	(15.2)		

Cash Flows from Operating Activities

Our cash flows from operating activities produced a net inflow of ¥1.0 billion, a decrease of ¥13.5 billion compared to the previous fiscal year. This can be attributed to an inflow of capital of the amount of ¥11.6 billion as income before income taxes, ¥10.1 billion resulting from collection of notes and accounts receivable, ¥5.3 billion due to a decrease in costs on uncompleted construction contracts and ¥6.9 billion due to an increase of purchase debts, while there was an outflow of capital amounting to ¥26.9 billion due to a decrease in advances received on uncompleted construction contracts.

Cash Flows from Investing Activities

Cash flows from investing activities produced a net inflow of ¥4.7 billion. This is attributable to an inflow amounting to ¥5.5 billion due to sales of marketable securities, while there was an outflow of ¥0.9 billion due to acquisition of investment securities and ¥1.1 billion due to loans advanced.

Cash Flows from Financing Activities

Cash flows from financing activities produced a net outflow of ¥12.1 billion, attributable to a decrease in interest-bearing liabilities amounting to ¥10.4 billion and amount of ¥1.6 billion paid in cash dividends.

	2004	2003	2002	2001
Capital adequacy ratio	33.1%	28.3%	28.9%	27.2%
Capital adequacy ratio based on market value	22.3%	10.9%	13.0%	22.4%
Years of debt redemption	72.7 years	5.8 years	_	19.8 years
Interest coverage ratio	1.1 times	12.9 times	_	3.0 times

Capital adequacy ratio: Shareholders' equity / Total assets Capital adequacy ratio based on market value:

Market capitalization of shares / Total assets Years of debt redemption:Interest-bearing liabilities / Operating cash flow Interest coverage ratio: Operating cash flow / Amount of interest paid

1. All indexes are calculated on the basis of consolidated financial

figures. 2. Cash flows from operating activities are used for the cash flow. Interest-bearing liabilities refer to all borrowings and loans declared in the balance sheet, for which interest is paid.

		Millions of yen	Thousands of U.S. dollars (Note 2)
Assets	2004	2003	2004
Current assets:			
Cash and time deposits (Note 6)	¥ 65,500	¥ 71,134	\$ 619,741
Notes and accounts receivable	92,643	103,719	876,550
Marketable securities (Note 7)	105	5,534	993
Inventories:		0,001	
Construction work in progress	167,654	172,638	1,586,279
Real estate for sale and others	41,705	44,283	394,597
Deferred income taxes (Note 9)	25,021	32,383	236,739
Other current assets	13,111	14,419	124,058
Allowance for doubtful receivables	(2,136)	(5,310)	(20,210)
	(2)100)	(0,010)	(20)210)
Total current assets	403,603	438,800	3,818,747
Property and equipment:			
Buildings and structures	37,773	39,951	357,396
Machinery and equipment	12,952	13,132	122,543
Land (Note 4)	51,043	52,026	482,949
Construction in progress	37	46	346
Accumulated depreciation	(30,925)	(31,975)	(292,597)
Net property and equipment	70,880	73,180	670,637
Investments and other assets:			
Investments and other assets.	113,222	72,911	1,071,266
Long-term loans receivable	9,909	15,470	93,753
Deferred income taxes (Note 9)	5,505	5.752	
Others	12,085	14,434	114,349
Allowance for doubtful receivables	(9,680)	(14,055)	(91,588)
Total investments and non-current receivables	125,536	94,512	1,187,780
Total assets	¥ 600,019	¥ 606,492	\$5,677,164

		Millions of yen	Thousands of U.S. dollars (Note 2)
Liabilities and Shareholders' Equity	2004	2003	2004
Current liabilities: Notes and accounts payable	¥ 107,513	¥ 100,616	\$1,017,251
Short-term bank loans and current portion of long-term debt (Note 11) Commercial paper Accrued income taxes Advance payments received on contracts Accrued expenses Deposits received Other current liabilities	61,997 5,000 653 124,364 5,813 28,223 14,217	75,917 	586,592 47,308 6,179 1,176,689 55,003 267,039 134,507
Total current liabilities	347,780	386,632	3,290,568
Long-term liabilities: Long-term debt less current portion (Note 11) Deferred income taxes (Note 9) Land revaluation of deferred income taxes (Note 4) Allowance for retirement benefits (Note 8) Allowance for officers' retirement benefits Allowance for loss on repurchase of land Rental security deposits for real estate	6,744 8,174 1,871 27,960 1,037 492 4,072	8,196 	63,812 77,337 17,705 264,548 9,815 4,655 38,524
Total long-term liabilities	50,350	44,597	476,396
Minority interest	3,433	3,472	32,486
Contingent liabilities (Note 5) Shareholders' equity: Common stock: Authorized —759,000,000 shares Issued —322,656,796 shares (2004) —322,656,796 shares (2003) Additional paid-in capital Retained earnings Land revaluation difference (Note 4) Unrealized gain on available-for-sale securities Translation adjustments Treasury stock, at cost	23,001 25,573 119,382 2,726 29,489 (909) (806)	23,001 25,573 115,770 2,736 6,016 (537) (768)	217,633 241,964 1,129,551 25,796 279,006 (8,604) (7,632)
Total shareholders' equity	198,456	171,791	1,877,714
Total liabilities and shareholders'equity	¥ 600,019	¥ 606,492	\$5,677,164

			Millions of yen	Thousands of U.S. dollars (Note 2)
Net sales: Construction business Real estate business (including other) ¥483,750 11,485 ¥528,602 11,182 \$4,577,63 13,86,776 Total net revenues 498,206 539,784 4,713,839 Costs and expenses: Cost of sales Selling, general and administrative 461,036 510,935 4,362,149 Total costs and expenses: Cost of sales 487,191 536,787 4,609,617 Operating income 11,015 2,997 104,222 Other income (expenses): Interest income 594 299 5,622 Dividend income 594 299 5,622 Dividend income 11,015 2,997 104,222 Other income (expenses): Interest income 1 33 8,436 Interest expenses (920) (1,133) (8,706) Gain on disposal of property and equipment 1 1 33 Gain on disposal of property and equipment 1 1 33 Loss from valuation of releates for sale - 4,240 - Loss from valuation of releate for sale - 4,2401 - Loss from valuation		2004	2003	2004
Construction business Reel estate business (including other) ¥483,750 14,456 ¥528,602 11,182 \$4,577,063 136,776 Total net revenues 498,206 539,784 4,713,839 Cost and expenses: Cost of sales 510,935 22,8622 4,362,149 22,74,683 510,935 22,8622 4,362,149 24,74,683 Total costs and expenses: Interest income (expenses): Interest income (expenses): Interest income (expenses): Interest income (expenses): Interest expenses 11,015 2,997 104,222 Other income (expenses): Interest income (expenses): Interest expenses 594 299 5,622 Dividend income 133 843 133 Cast of subsoal of property and equipment 1 35 133 Gain on slope of investment securities 93 - 884 Loss form valuation of rule state for sale - (12,683) - Loss form valuation of rule state for sale	Revenues:			
Real estate business (including other) 14,456 11,182 136,776 Total net revenues 498,206 539,784 4,713,839 Costs and expenses: Cost of sales Selling, general and administrative 26,155 526,852 247,468 Total costs and expenses 487,191 536,787 4,609,617 Operating income 11,015 2,997 104,222 Other income (expenses): Interest expenses 6920 611,33 (8,705) Gain on allo of investment securities 93 - 10,35 133 Gain on allo of investment securities - 120 - 13 Reversal of allowance for loss on investment in affiliates - 1(732) - - Loss from valuation of real estate for sale - - (12,683) - - Loss from valuation of real estate for sale - 1(1,263) - - - Loss from valuation of real estate for sale - (12,683) - - - - - - - - - - - <td>Net sales:</td> <td></td> <td></td> <td></td>	Net sales:			
Total net revenues 498,206 539,784 4,713,839 Costs and expenses: Cost of sales 461,036 510,935 24,362,149 Selling, general and administrative 26,155 25,852 247,468 Total costs and expenses 487,191 536,787 4,609,617 Operating income 11,015 2,997 104,222 Other income (expenses): Interest income 594 299 5,622 Dividend income 594 299 5,622 Dividend income 1 35 13 Gain on disposal of property and equipment 1 35 13 Gain on sale of investment securities - 120 - Reversal of allowance for loss on investment in affiliates - 1723 - Loss from valuation of real estate for sale - (10,084) (4,603) Others, net - 11,592 (29,163) - Income (loss) before income taxes 577 (32,160) 5,460 Income (loss) before income taxes 5,153 (9,983) 48,397	Construction business	¥483,750	¥528,602	\$4,577,063
Costs and expenses: Adel,036 510,935 24,362,149 Selling, general and administrative 26,155 25,852 24,7468 Total costs and expenses 487,191 536,787 4,609,617 Operating income 11,015 2,997 104,222 Other income (expenses): 1 35 8,336 Interest income 594 299 5,622 Dividend income 892 815 8,346 Interest expenses (920) (1,13) (8,705) Gain on sale of investment securities - 120 - Reversal of allowance for doubtful receivables - 6(20) - Loss fue to prior-period adjustments - (1,240) - Loss from valuation of investment securities (60) (10,584) - Cost of allowance for doubtful receivables - (2,965) - Early job-switching incentives (60) (10,584) - - Provision for allowance of doubtful receivables - (2,965) - - </td <td>Real estate business (including other)</td> <td>14,456</td> <td>11,182</td> <td>136,776</td>	Real estate business (including other)	14,456	11,182	136,776
Cost of sales 461,036 510,935 25,822 247,668 Total costs and expenses 487,191 536,787 4,609,617 Operating income 11,015 2,997 104,222 Other income (expenses): 594 299 5,622 Interest income 594 299 5,622 Dividend income 1 35 8,336 Interest spenses (920) (1,133) (8,705) Gain on disposal of property and equipment 1 35 13 Gain on sale of investment securities 93 - 884 Loss due to prio-period adjustments - (12,683) - Loss from valuation of rive lestate for sale - - (12,683) - Cost for allowance for doubtful receivables - - (12,683) - - Loss from valuation of rive lestate for sale - - (12,683) - - Loss from valuation of rive lestate for sale - - (12,683) - - Loss fro	Total net revenues	498,206	539,784	4,713,839
Selling, general and administrative 26,155 25,852 247,468 Total costs and expenses 487,191 536,787 4,609,617 Operating income 11,015 2,997 104,222 Other income (expenses): 594 299 5,622 Interest income 594 299 5,622 Dividend income 892 815 8,436 Interest expenses (920) (1,133) (8,705) Gain on disposal of property and equipment 1 35 13 Gain on disposal of property and equipment 1 35 13 Reversal of allowance for loss on investment in affiliates - 1(7,32) - Reversal of allowance for doubtful receivables 93 - 884 Loss from valuation of investment securities 10 1(2,683) - Loss from valuation of investment securities 1(4,663) - (2,965) - Early job-switching incentives 1(1,495) (4,663) - (2,965) - Current 29 5,315 <td>Costs and expenses:</td> <td></td> <td></td> <td></td>	Costs and expenses:			
Total costs and expenses 487,191 536,787 4,609,617 Operating income 11,015 2,997 104,222 Other income (expenses): 11,015 2,997 104,222 Other income (expenses): 892 815 8,436 Interest expenses (920) (1,133) (8,706) Gain on disposal of property and equipment 1 35 13 Gain on sale of investment securities - 120 - Reversal of allowance for looss on investment in affiliates - (732) - Reversal of allowance of robustful receivables 93 - 884 Loss from valuation of real estate for sale - (732) - Loss from valuation of real estate for sale - (12,863) - Early job-switching incentives (600) (10,584) (4,663) Others, net 4700 (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 5,834 (9,186) 55,201	Cost of sales	461,036	510,935	4,362,149
Operating income 11,015 2,997 104,222 Other income (expenses): Interest income 594 299 5,622 Dividend income 892 815 8,436 Interest expenses (920) (1,133) (8,705) Gain on disposal of property and equipment 1 35 13 Gain on sale of investment securities - 120 - Reversal of allowance for loss on investment in affiliates - 1732 - Reversal of allowance for doubful receivables 933 - 884 Loss due to prior-period adjustments - (732) - Loss from valuation of real estate for sale - (4,240) - Provision for allowance of doubful receivables - (2,965) - Early job-switching incentives (493) (1,495) (4,663) Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,604 Income taxes (Note 9): Current 719 719 719 </td <td>Selling, general and administrative</td> <td>26,155</td> <td>25,852</td> <td>247,468</td>	Selling, general and administrative	26,155	25,852	247,468
Other income (expenses): 594 299 5,622 Dividend income 892 815 8,436 Interest income 1 35 13 Gain on disposal of property and equipment 1 35 13 Gain on alse of investment securities - 120 - Reversal of allowance for loss on investment in affiliates - 1720 - Reversal of allowance for doubtful receivables 93 - 884 Loss from valuation of real estate for sale - (12,63) - Loss from valuation of investment securities (60) (10,544) (570) Loss from valuation of investment securities - (2,965) - Loss from valuation of investment securities - (2,965) - Provision for allowance of doubtful receivables - (2,965) - Early job-switching incentives 4433 (1,495) (4,4663) Others, net 11,592 (29,163) 109,682 Income (loss) before income taxes 5,834 (9,186) 55,201 </td <td>Total costs and expenses</td> <td>487,191</td> <td>536,787</td> <td>4,609,617</td>	Total costs and expenses	487,191	536,787	4,609,617
Interest income 594 299 5,622 Dividend income 892 815 6,436 Interest expenses (920) (1,133) (8,705) Gain on disposal of property and equipment 1 35 13 Gain on sale of investment securities 120 Reversal of allowance for loss on investment in affiliates 558 Reversal of allowance for doubtful receivables 93 6844 Loss due to prior-period adjustments (732) Loss from valuation of real estate for sale (12,683) Loss from valuation of investment securities (60) (10,584) (4663) Others, net (2,965) Provision for allowance of doubtful receivables (2,965) Catl other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Income taxes (Note 9): 5,315 (9,186)	Operating income	11,015	2,997	104,222
Interest income 594 299 5,622 Dividend income 892 815 8,436 Interest expenses (920) (1,133) (8,705) Gain on disposal of property and equipment 1 35 13 Gain on sale of investment securities 120 Reversal of allowance for loss on investment in affiliates 558 Reversal of allowance for doubtful receivables 93 6844 Loss due to prior-period adjustments (732) Loss from valuation of real estate for sale (4,240) Loss from valuation of real estate for sale (2,965) Loss from valuation of oubtful receivables (2,965) Droxis for allowance of doubtful receivables (2,965) Early job-switching incentives (433) (1,455) (4,663) 0109,682 Income (loss) before income taxes 5777 (32,160) 55,201 109,682 <tr< td=""><td>Other income (expenses):</td><td></td><td></td><td></td></tr<>	Other income (expenses):			
Interest expenses (920) (1,133) (8,705) Gain on disposal of property and equipment 1 35 13 Gain on sale of investment securities - 120 - Reversal of allowance for loss on investment in affiliates - 120 - Reversal of allowance for doubtful receivables 93 - 884 Loss due to prior-period adjustments - (732) - Loss from valuation of real estate for sale - (4,240) - Loss from valuation of investment securities (60) (10,584) (570) Loss from valuation of investment securities (60) (10,584) - Loss from valuation of investments - (2,965) - Early job-switching incentives (4433) (1,495) (4,663) Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,660 Income (loss) before income taxes 11,592 (29,163) 109,682 Income taxes (Note 9): - 5,834 (9,186) 55,201 Minority interest 173		594	299	5,622
Gain on disposal of property and equipment 1 35 13 Gain on sale of investment securities - 120 - Reversal of allowance for loss on investment in affiliates - 558 - Reversal of allowance for doubtful receivables 93 - 884 Loss form valuation of real estate for sale - (732) - Loss from valuation of real estate for sale - (4,240) - Loss from valuation of real estate for sale - (12,683) - Loss from valuation of real estate for sale - (12,683) - Doss from development projects - (12,683) - - Provision for allowance of doubtful receivables - (2,965) - - Early job-switching incentives (4433) (1,495) (4,663) - Others, net 470 (155) 4,443 - <	Dividend income	892	815	
Gain on sale of investment securities – 120 – Reversal of allowance for loss on investment in affiliates – 558 – Reversal of allowance for loss on investment in affiliates 93 – 884 Loss due to prior-period adjustments – (732) – Loss from valuation of real estate for sale – (4,240) – Loss from valuation of investment securities (60) (10,584) (570) Loss from valuation of investment securities (60) (10,584) (570) Loss from valuation of investment securities (60) (10,584) (570) Loss from development projects – (2,965) – Provision for allowance of doubtful receivables (4,93) (1,495) (4,663) Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Current 5,315 (9,983) 55,201 48,397 Total income taxes 5,834 (9,186) 55,201 5,333	Interest expenses	(920)	(1,133)	(8,705)
Reversal of allowance for loss on investment in affiliates – 558 – Reversal of allowance for loss on investment in affiliates – 558 – Reversal of allowance for loss on investments – (732) – Loss form valuation of real estate for sale – (4,240) – Loss from valuation of investment securities (60) (10,584) (570) Loss from development projects – (2,965) – Provision for allowance of doubtful receivables – (2,965) – Early job-switching incentives (493) (1,495) (4,663) Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Lorent taxes (Note 9): – 719 777 6,804 Current 719 719 797 6,804 Deferred 5,834 (9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) per share ¥ 17.10 ¥ (62.	Gain on disposal of property and equipment	1	35	13
Reversal of allowance for doubtful receivables 93 — 884 Loss due to prior-period adjustments — (732) — Loss from valuation of real estate for sale — (4,240) — Loss from valuation of real estate for sale — (4,240) — Loss from valuation of investment securities (60) (10,584) (570) Loss from development projects — (12,683) — Provision for allowance of doubtful receivables — (2,965) — Early job-switching incentives (493) (1,495) (4,663) Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Loreret axes (Note 9):		_	120	_
Loss due to prior-period adjustments – (732) – Loss from valuation of real estate for sale – (4,240) – Loss from valuation of investment securities (60) (10,584) (570) Loss from development projects – (12,683) – Provision for allowance of doubtful receivables – (2,965) – Early job-switching incentives (493) (1,495) (4,663) Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Current 719 719 797 6,804 Deferred 5,834 (9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) per share ¥ 17,10 ¥ (62.68) \$ 0.162	Reversal of allowance for loss on investment in affiliates	_	558	_
Loss from valuation of real estate for sale – (4,240) – Loss from valuation of investment securities (60) (10,584) (570) Loss from development projects – (12,683) – Provision for allowance of doubtful receivables – (2,965) – Early job-switching incentives (493) (1,495) (4,663) Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Current 5,115 (9,983) 48,397 Deferred 5,115 (9,983) 48,397 Total income taxes 5,834 (9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Reversal of allowance for doubtful receivables	93	_	884
Loss from valuation of investment securities (60) (10,584) (570) Loss from development projects – (12,683) – Provision for allowance of doubtful receivables (493) (1,495) (4,663) Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Current 719 797 6,804 Deferred 5,115 (9,983) 48,397 Total income taxes 5,834 (9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Loss due to prior-period adjustments	_	(732)	_
Loss from development projects – (12,683) – Provision for allowance of doubtful receivables – (2,965) – Early job-switching incentives (493) (1,495) (4,663) Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Income taxes (Note 9): 719 797 6,804 Current 719 797 6,804 Deferred 5,115 (9,983) 48,397 Total income taxes 5,834 (9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Loss from valuation of real estate for sale	_	(4,240)	—
Provision for allowance of doubtful receivables – (2,965) – Early job-switching incentives (493) (1,495) (4,663) Others, net (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Income taxes (Note 9): 719 777 6,804 Current 719 797 6,804 Deferred 5,834 (9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Loss from valuation of investment securities	(60)	(10,584)	(570)
Early job-switching incentives (4,93) (1,495) (4,663) Others, net 1150 (1,59) (4,663) Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Income taxes (Note 9): 719 797 6,804 Current 5,115 (9,983) (9,186) 55,201 Total income taxes 1173 50 1,633 \$ 52,848 Minority interest 173 50 1,633 \$ 52,848 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Loss from development projects	—	(12,683)	—
Others, net 470 (155) 4,443 Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Income taxes (Note 9): 719 797 6,804 Current 719 797 6,804 Deferred 5,834 (9,186) 55,201 Minority interest 5173 50 1,633 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Provision for allowance of doubtful receivables	—	(2,965)	—
Total other income (expenses) 577 (32,160) 5,460 Income (loss) before income taxes 11,592 (29,163) 109,682 Income taxes (Note 9): 719 797 6,804 Current 719 797 6,804 Deferred 5,115 (9,983) 48,397 Total income taxes 9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Early job-switching incentives	(493)	(1,495)	(4,663)
Income (loss) before income taxes 11,592 (29,163) 109,682 Income taxes (Note 9): 719 779 6,804 Current 5,115 (9,983) 48,397 Total income taxes 5,834 (9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Others, net	470	(155)	4,443
Income taxes (Note 9): 719 719 797 6,804 Deferred 5,115 (9,983) 48,397 Total income taxes 5,834 (9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) ¥ 5,585 ¥ (20,027) \$ 52,848 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Total other income (expenses)	577	(32,160)	5,460
Current 719 797 6,804 Deferred 5,115 (9,983) 48,397 Total income taxes 9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) ¥ 5,585 ¥ (20,027) \$ 52,848 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Income (loss) before income taxes	11,592	(29,163)	109,682
Deferred 5,115 (9,983) 48,397 Total income taxes 9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) ¥ 5,585 ¥ (20,027) \$ 52,848 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Income taxes (Note 9):			
Total income taxes 5,834 (9,186) 55,201 Minority interest 173 50 1,633 Net income (loss) ¥ 5,585 ¥ (20,027) \$ 52,848 Ver income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162		719	797	6,804
Minority interest 173 50 1,633 Net income (loss) ¥ 5,585 ¥ (20,027) \$ 52,848 Ven U.S. dollars (Note 2) Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Deferred	5,115	(9,983)	48,397
Net income (loss) ¥ 5,585 ¥ (20,027) \$ 52,848 Ven U.S. dollars (Note 2) Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Total income taxes	5,834	(9,186)	55,201
Yen U.S. dollars (Note 2 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Minority interest	173	50	1,633
Yen (Note 2 Net income (loss) per share ¥ 17.10 ¥ (62.68) \$ 0.162	Net income (loss)	¥ 5,585	¥ (20,027)	\$ 52,848
			Yen	U.S. dollars (Note 2)
	Net income (loss) per share	¥ 17.10	¥ (62.68)	\$ 0.162

						١	Aillions of yer
	Number of shares of common stock (Thousands)		Common stock		Additional paid-in capital		Retained earnings
Balance at March 31, 2002	322.656	¥	23.001	¥	25.573	¥	138.837
Cash dividends paid		Ŧ		Ŧ		-	(2,859)
Bonuses to directors and corporate auditors	_						(108)
Net loss for the year	_						(20,027)
Reversal of land revaluation difference	_						(73)
Balance at March 31, 2003	322,656	¥	23,001	¥	25,573	¥	115,770
Reduction due to merger of consolidated subsidiaries			_		_		(367)
Cash dividends paid	—		—		—		(1,587)
Bonuses to directors and corporate auditors	—		—		—		(19)
Net income for the year	—		_		_		5,585
Balance at March 31, 2004	322,656	¥	23,001	¥	25,573	¥	119,382

Thousands of U.S. dollars (Note 2)

	Common stock	Additional paid-in capital	Retained earnings
Balance at March 31, 2003	\$ 217,633	\$ 241,964	\$1,095,369
Reduction due to merger of consolidated subsidiaries	—	_	(3,473)
Cash dividends paid	—	<u> </u>	(15,012)
Bonuses to directors and corporate auditors	_	_	(181)
Net income for the year	—	—	52,848
Balance at March 31, 2004	\$ 217,633	\$ 241,964	\$1,129,551

		Millions of yen	Thousands of U.S. dollars (Note 2)
	2004	2003	2004
Cash flows from operating activities: Income (loss) before income taxes Depreciation and amortization (Reversal) provision for doubtful accounts (Reversal) provision for retirement benefits (Reversal) provision for other reserves Loss from valuation of real estate for sale Loss from valuation of investment securities (Gain) loss on sale of investment securities Loss from development projects Gain on disposal of property and equipment Interest and dividend income Interest expenses Bonuses to directors and corporate auditors Decrease (increase) in notes and accounts receivable Decrease (increase) in costs on uncompleted construction contracts Decrease (increase) in real estate and uncompleted real estate	¥ 11,592 1,891 (790) (879) 1,985 60 50 (1) (1,486) 920 (41) 10,126 5,328	¥ (29,163) 1,947 2,447 (1,817) (390) 4,240 10,584 (118) 12,683 (34) (1,115) 1,133 (131) 25,985 40,468	\$ 109,682 17,890 (7,473) (8,314) 18,779 570 469 (13) (14,058) 8,705 (387) 95,807 50,412
development projects Increase (decrease) in notes and accounts payable Increase (decrease) in advances received on uncompleted construction contracts Other, net	4,898 6,897 (26,889) (12,486)	1,733 (10,437) (33,064) (8,868)	46,345 65,255 (254,411) (118,136)
Subtotal Interest and dividends received Interest paid Income taxes paid	1,175 1,182 (920) (422)	16,083 1,093 (1,133) (1,484)	11,122 11,177 (8,705) (3,995)
Net cash (used in) provided by operating activities	1,015	14,559	9,599
Cash flows from investing activities: Increase in time deposits Decrease in time deposits Acquisition of marketable securities Proceeds from sales of marketable securities Acquisition of property and equipment Proceeds from disposal of property and equipment Acquisition of investment securities Proceeds from sales of investment securities Loans advanced Proceeds from collection of loans Other, net	(857) 902 (100) 5,516 (311) 24 (896) 103 (1,088) 589 841	(1,149) 3,033 (100) 100 (3,090) 119 (2,087) 332 (2,298) 862 1,219	(8,109) 8,534 (946) 52,190 (2,941) 223 (8,474) 979 (10,296) 5,576 7,953
Net cash (used in) provided by investing activities	4,723	(3,059)	44,689
Cash flows from financing activities: Increase in short-term borrowings Decrease in short-term borrowings Increase (decrease) in commercial paper Proceeds from long-term borrowings Repayments of long-term borrowings Cash dividends paid by the parent company Cash dividends paid to minority shareholders Other, net	10,491 (23,576) 5,000 1,380 (3,668) (1,587) (63) (37)	5,956 (10,462) 3,960 (3,503) (2,859) (67) (67)	99,262 (223,063) 47,308 13,057 (34,704) (15,012) (597) (362)
Net cash used in financing activities	(12,060)	(7,042)	(114,111)
Effect of exchange rate changes on cash and cash equivalents	(260)	(250)	(2,458)
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year	(6,582) 76,876	4,208 72,668	(62,281) 727,375
Cash and cash equivalents at end of year (Note 6)	¥ 70,294	¥ 76,876	\$ 665,094

1. Basis of Presenting Consolidated Financial Statements

Toda Corporation (the "Company") and its consolidated subsidiaries (together, the "Companies") prepared their consolidated financial statements in accordance with accounting principles generally accepted in Japan. The accompanying consolidated financial statements

2. U.S. Dollar Amounts

The U.S. dollar amounts are included solely for convenience and have been translated as a matter of arithmetical computation only at the rate of ¥105.69=US\$1, the exchange rate prevailing on the Tokyo foreign

3. Summary of Significant Accounting Policies

1) Consolidation

The accompanying consolidated financial statements include the accounts of Toda Corporation, Toda Road Co., Ltd., Chiyoda Reform Co., Ltd., Chiyoda Kenko Co., Ltd., Sipco Industries Co., Ltd., Seiken Construction Co., Ltd., Chiyoda Tochi Tatemono Co., Ltd., Yachiyo Urban Co., Ltd., Toda Finance Co., Ltd., Towa Kanko Kaihatsu Co., Ltd., Toda America, Inc., Toda Development, Inc., Construtora Toda do Brasil S/A and Toda Construction (Shanghai) Co., Ltd.

Other subsidiaries were not consolidated, as they were not significant in terms of total assets, net sales, retained earnings or net income.

All unconsolidated subsidiaries and affiliates were not accounted for using the equity method, as these companies were not significant in terms of retained earnings or net income of the consolidated financial statements.

The number of consolidated subsidiaries and companies which are stated at cost is summarized below:

Consolidated subsidiaries	13
Stated at cost:	
Unconsolidated subsidiaries	3
Affiliates	1

2) Marketable securities and investment securities

Held-to-maturity securities are stated at amortized cost based on the straight-line method. Available-for-sale securities are stated at fair value with changes in unrealized holding gains or losses recorded as capital, using the moving average method to calculate the selling price. Non-marketable equity securities are stated at cost based on the moving average method.

3) Depreciation and amortization

Property and equipment are stated at cost. Depreciation of property and equipment is principally computed by the straight-line method for buildings acquired from April 1, incorporate certain modifications in format so as to make the financial statements more meaningful to readers outside Japan.

These modifications have no effect on net income or shareholders' equity.

exchange market on March 31, 2004. This translation should not be construed as a representation that the yen amounts actually represent, have been or could be converted into U.S. dollars at this or any other rate.

1998 (with the exception of building fixtures) and by the declining-balance method for all other items. The amortization of intangible assets is computed by the straight-line method.

The amortization of software used by the Companies are computed using the straight-line method based on an estimated useful life of five years.

4) Allowance for doubtful receivables

An allowance for doubtful receivables has been provided for by the Companies at the aggregate amount of the estimated loss for doubtful receivables and a general reserve for other receivables calculated based on historical loss experience.

5) Allowance for retirement benefits

Funds for retirement benefits for employees were based on estimates of unfunded retirement benefit obligations and pension assets in the fiscal year.

6) Allowance for loss on repurchase of land

We declared the loss expected to be incurred in the event of buying back the land sold to the Organization for Promoting Urban Development, considering that the right to sell it back is likely to be exercised.

7) Foreign currency translation

Receivables and payables denominated in foreign currencies are translated into yen using the prevailing exchange rate on the balance sheet date, and exchange rate discrepancies are recorded as loss (income). Assets, liabilities, income, and expenses of overseas subsidiaries are translated into yen using the prevailing exchange rate on the balance sheet date, and exchange rate discrepancies are charged to minority interest and shareholders' equity as translation adjustments.

8) Leases

Finance leases, other than those where ownership of the lease assets is transferred to the lessee, are accounted for as operating leases.

9) Construction contracts

All short- and long-term construction contracts are accounted for using the completed contract method. Accordingly, the consolidated statements of income reflect sales prices and costs of contracts completed during each year.

Expenditures in connection with uncompleted contracts to be charged to cost of contracts at the time of completion are included in current assets. These expenditures are not offset against advances received and progress billings on

4. Revaluation of Land for Business Use

Based on the Land Revaluation Law, we have revaluated land for business use, and have recorded any discrepancies in the Consolidated Balance Sheets. •Method of Revaluation

In accordance with item 3 of article 2 of the Land Revaluation Law, revaluation is calculated by making uncompleted contracts, which are instead included in current liabilities. No profits or losses, therefore, are recognized before the completion of the work.

10) Cash and cash equivalents

For the Statements of Consolidated Cash Flows, cash and cash equivalents are defined as cash on hand, deposits that can be withdrawn at any time, and highly liquid shortterm investments with a maturity date within three months of acquisition.

11) Net income per share

The computation of the net income per share of common stock is based on the weighted average number of shares of common stock outstanding during the period.

rational adjustments to values listed in the land tax book or supplementary land tax book.

•Date of revaluation: March 31, 2002

•Difference between year-end fair value and postrevaluation book value

¥(4,063million) \$(38,438thousand)

5. Contingent Liabilities

Contingent liabilities at March 31, 2004 and 2003 were as follows:

			Millic	ons of yen	ousands of U.S. dollars
		2004		2003	2004
Guarantees of loans	¥	979	¥	93	\$ 9,267
Guarantees of advances		130		240	1,229
Contingent liabilities	¥	1,109	¥	333	\$ 10,496

6. Components of Cash and Cash Equivalents

Components of cash and cash equivalents at March 31, 2004 and 2003 were as follows:

		Millions of yen	Thousands of U.S. dollars
	2004	2003	2004
Cash and time deposits	¥ 65,500	¥ 71,134	\$ 619,741
Without time deposits with maturities of more than three months	(1,406)	(1,457)	(13,312)
Cash equivalents	6,200	7,199	58,665
Cash and cash equivalents	¥ 70,294	¥ 76,876	\$ 665,094

7. Marketable Securities and Investment Securities

					Millions	s of yen
March 31, 2004	recorde cons balance	Amount ed in the olidated sheets		Market value	Diffe	rence
Held-to-maturity debt securities:						
Items with a fair value that exceeds the amount recorded in the						
consolidated balance sheets	¥	25	¥	25	¥	0
Items with a fair value that does not exceed the amount recorded in the						
consolidated balance sheets				—		—
Total	¥	25	¥	25	¥	0

			Millions of yer
March 31, 2004	Acquisition cost	Amount recorded in the consolidated balance sheets	Difference
Other securities with a fair value: Items with a fair value that exceeds the amount recorded in the consolidated balance sheets			
Stocks	¥ 54,786	¥105,009	¥ 50,223
Bonds	13	13	0
Others	—	—	—
Subtotal	54,799	105,022	50,223
Items with a fair value that does not exceed the amount recorded in the consolidated balance sheets			
Stocks	3,880	3,385	(495)
Bonds	5	5	(0)
Others	_	_	_
Subtotal	3,885	3,390	(495)
Total	¥ 58,684	¥108,412	¥ 49,728

Millions	of	yen
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March 31, 2003	Amount recorded in the consolidated balance sheets		consolidated		consolidated		consolidated		consolidated		consolidated		consolidated			Market value	Diffe	erence
Held-to-maturity debt securities:																		
Items with a fair value that exceeds the amount recorded in the consolidated																		
balance sheets	¥	194	¥	194	¥	0												
Items with a fair value that does not exceed the amount recorded in the																		
consolidated balance sheets		—		_		—												
Total	¥	194	¥	194	¥	0												

			Millions of yen
March 31, 2003	Acquisition cost	Amount recorded in the consolidated balance sheets	Difference
Other securities with a fair value:			
Items with a fair value that exceeds the amount recorded in the consolidated			
balance sheets			
Stocks	¥ 26,671	¥ 43,685	¥ 7,014
Bonds	5,364	5,378	14
Others	9	9	
Subtotal	32,044	49,072	7,028
Items with a fair value that does not exceed the amount recorded in the			
consolidated balance sheets			
Stocks	32,042	25,126	(6,916)
Bonds	5	5	0
Others	_	_	
Subtotal	32,047	25,131	(6,916)
Total	¥ 64,091	¥ 74,203	¥ 10,112

Thousands of U.S. dollars

March 31, 2004	COL	Amount ded in the solidated ce sheets	Market value	Diff	ference
Held-to-maturity debt securities:					
Items with a fair value that exceeds the amount recorded in the consolidated					
balance sheets	\$	234	\$ 235	\$	1
Items with a fair value that does not exceed the amount recorded in the					
consolidated balance sheets		—	—		—
Total	\$	234	\$ 235	\$	1

Thousands of

			U.S. dollars
March 31, 2004	Acquisition cost	Amount recorded in the consolidated balance sheets	Difference
Other securities with a fair value:			
Items with a fair value that exceeds the amount recorded in the consolidated			
balance sheets			
Stocks	\$518,370	\$993,560	\$475,190
Bonds	123	124	1
Others	—	—	—
Subtotal	518,493	993,684	475,191
Items with a fair value that does not exceed the amount recorded in the			
consolidated balance sheets			
Stocks	36,712	32,023	(4,689)
Bonds	47	47	(0)
Others	—	—	—
Subtotal	36,759	32,070	(4,689)
Total	\$555,252	\$1,025,754	\$470,502

8. Retirement Benefits

The Company has a defined benefit plan that consists of a qualified pension plan and a lump-sum benefit plan. When employees take advantage of the Company's early retirement incentive scheme, additional retirement

benefits may be paid. Domestic consolidated subsidiaries have lump-sum benefit plans.

Projected benefit obligation

		Millions of yen	Thousands of U.S. dollars
	2004	2003	2004
Retirement benefit obligation	¥ (55,842)	¥ (53,737)	\$(528,363)
Eligible retirement pension assets	23,496	21,569	222,315
Unfunded retirement benefit obligation	(32,346)	(32,168)	(306,048)
Unrecognized actuarial differences	4,386	3,329	41,500
Retirement benefit reserves	¥ (27,960)	¥ (28,839)	\$(264,548)

Retirement benefit expenses

			Milli	ons of yen	TI	housands of U.S. dollars
		2004		2003		2004
Service costs	¥	1,917	¥	2,027	\$	18,137
Interest costs		1,568		1,804		14,840
Expected return on plan assets		(22)				210
Amount of actuarial differences		708		140		6,697
Retirement benefit expenses	¥	4,171	¥	3,971	\$	39,464

Basis of calculating retirement benefit obligation

	2004	2003
Periodic allocation method of projected retirement benefit obligation	Straight-line	Straight-line
	method	method
Discount rate	2,50%	3.00%
Expected return rate on plan assets	1.20%	1.20%
Amortized period of unrecognized actuarial differences	5 years	5 years

9. Income Taxes

Taxes on income applicable to the Companies resulted in a statutory tax rate of approximately 42% in 2004 and 2003.

The tax effects of significant temporary differences and loss carryforwards, which resulted in deferred tax assets and liabilities at March 31, 2004 and 2003 were as follows:

		Millions of yen	Thousands of U.S. dollars
	2004	2003	2004
Deferred tax assets:			
Loss from valuation of real estate	¥ 14,039	¥ 18,195	\$ 132,831
Allowance for retirement benefits	10,206	9,321	96,569
Allowance for doubtful receivables	2,156	4,121	20,397
Accrued bonuses	2,104	1,165	19,907
Loss from valuation of investment securities	965	1,053	9,130
Others	6,351	4,101	60,088
Tax loss carryforwards	3,912	7,326	37,014
Less: valuation allowance	(464)	(765)	(4,389)
Deferred tax assets	39,269	44,517	371,547
Deferred tax liabilities:			
Unrealized gain on available-for-sale securities	(20,239)	(4,095)	(191,494)
Property and equipment	(2,183)	(2,172)	(20,651)
Land revaluation difference	(1,871)	(1,862)	(17,705)
Others	_	(115)	_
Deferred tax liabilities	(24,293)	(8,244)	(229,850)
Net deferred tax assets	¥ 14,976	¥ 36,273	\$ 141,697

The reconciliation between the normal effective statutory tax rate for the years ended March 31, 2004 and the actual

effective tax rate reflected in the accompanying consolidated statements of income is as follows:

	2004	2003
Normal effective statutory tax rate	42.0%	
Expenses not deductible for income tax purposes	8.5	
Non-taxable income	(1.4)	
Others	1.2	
Actual effective tax rate	50.3%	_

This information was omitted because loss before income taxes was declared in FY 2003.

10. Segment Information

The Companies are primarily engaged in the following three major industry segments: Construction.....Building construction and civil engineering, etc.

Real estateResale and rental of land, houses and

buildings, etc. Other businessFinancing, leasing and hotel business Information by industry segment for the years ended March 31, 2004 and 2003 is summarized as follows:

March 31, 2004	Construction	е	Real state	Othe	er Total		nination and/or rporate	Consolidated
Net sales:								
Customers	¥ 483,750	¥ 13,	890	¥ 56	6 ¥ 498,206	¥	_	¥ 498,206
Inter-segment	124	1,	013	26	2 1,399	(1,399)	—
Total	483,874	14,	903	82	7 499,605	(1,399)	498,206
Costs and expenses	474,744	13,	054	75	1 488,549	(1,358)	487,191
Operating income	¥ 9,130	¥ 1 ,	849	¥ 7	7 ¥ 11,056	¥	(41)	¥ 11,015
Assets	¥ 335,898	¥ 86,	721	¥ 11,23	9 ¥ 433,856	¥ 16	6,161	¥ 600,014
Depreciation	988		840	6	3 1,891		—	1,891
Capital expenditures	749		40		9 798		_	798

Millions of yen

Millions of yen

March 31, 2003	Construction	Real estate	Other	Total	Elimination and/or corporate	Consolidated
Net sales:						
Customers	¥ 528,602	¥ 10,630	¥ 552	¥ 539,784	¥ —	¥ 539,784
Inter-segment	33	792	239	1,064	(1,064)	_
Total	528,635	11,422	791	540,848	(1,064)	539,784
Costs and expenses	527,149	9,912	741	537,802	(1,015)	536,787
Operating income	¥ 1,486	¥ 1,510	¥ 50	¥ 3,046	¥ (49)	¥ 2,997
Assets	¥ 362,654	¥ 93,226	¥ 12,849	¥ 468,729	¥ 137,763	¥ 606,492
Depreciation	1,009	871	67	1,947	—	1,947
Capital	623	2,583	2	3,208		3,208

Thousands of U.S. dollars

March 31, 2004	Construction	Real estate	Other	Total	Elimination and/or corporate	Consolidated
Net sales:						
Customers	\$4,577,063	\$ 131,425	\$ 5,351	\$4,713,839	\$ —	\$4,713,839
Inter-segment	1,174	9,581	2,485	13,240	(13,240)	—
Total	4,578,237	141,006	7,836	4,727,079	(13,240)	4,713,839
Costs and expenses	4,491,857	123,510	7,100	4,622,467	(12,850)	4,609,617
Operating income	\$ 86,380	\$ 17,496	\$ 735	\$ 104,611	\$ (390)	\$ 104,222
Assets	\$3,178,139	\$ 820,526	\$ 106,342	\$4,105,007	\$1,572,157	\$5,677,164
Depreciation	9,358	7,944	594	17,891	—	17,891
Capital expenditures	7,083	381	88	7,552	_	7,552

11. Short-Term Bank Loans and Long-Term Debt

			Millions of yen	Thousands of U.S. dollars
	Average interest rate (%)	2004	2003	2004
Short-term bank loans	1.176	¥ 58,332	¥ 71,416	\$ 551,915
Current portion of long-term debt	1.577	3,665	4,501	34,677
Long-term debt less current portion	1.532	6,744	8,196	63,812
Commercial paper	0.015	5,000		47,308
	1.127	¥ 73,741	¥ 84,113	\$ 697,712

The annual maturities of long-term debt are as follows:

				Millions of yen
Year ending March 31,	2006	2007	2008	2009
Long-term debt	¥ 3,943	¥ 1,446	¥ 864	¥ 349

				Thousands of U.S. Dollars
Year ending March 31,	2006	2007	2008	2009
Long-term debt	\$ 37,309	\$ 13,678	\$ 8,177	\$ 3,301

The interest rate and balance at year-end are used in the calculation of the average interest rate.

To the Board of Directors Toda Corporation

We have audited the accompanying consolidated balance sheets of Toda Corporation and consolidated subsidiaries as of March 31, 2004 and 2003, and the related consolidated statements of income, shareholders equity, and cash flows for the years then ended, all expressed in Japanese Yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and discloseres in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Toda Corporation and consolidated subsidiaries as of March 31, 2004 and 2003, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

We have also reviewed the translation of the 2004 consolidated financial statements into United States dollars on the basis described in Note 2. In our opinion, such statements have been properly translated on such basis.

Tokyo, Japan June 29, 2004

Seinan Andit Corporation

Seinan Audit Corporation

Network of Companies

Head Office

7-1, Kyobashi 1-chome, Chuo-ku, Tokyo 104-8388, Japan Phone: 03-3535-1591 Fax: 03-3561-5745

Branch Offices

Tokyo/Chiba/Kanto/ Yokohama/Osaka/ Hokuriku/Nagoya/ Sapporo/Tohoku/Hiroshima/ Shikoku/Kyushu

Laboratory

Toda Institute of Construction Technology 315, Kaname, Tsukuba City, Ibaraki 300-2622, Japan

Subsidiaries and Affiliates

Toda Road Co., Ltd. 3-3, Kyobashi 1-chome, Chuo-ku, Tokyo 104-0031, Japan

Chiyoda Reform Co., Ltd. 3-1, Kanda Suda-cho 1-chome, Chiyoda-ku, Tokyo 101-0041, Japan

Chiyoda Kenko Co., Ltd. 9-2, Higashi Nihonbashi 2-chome, Chuo-ku, Tokyo 103-0004, Japan Sipco Industries Co., Ltd.

28, Sanbancho

Chiyoda-ku, Tokyo 102-0075, Japan **Seiken Construction Co., Ltd.** 4, Shimomiyahi-machi 1-chome,

Shinjuku-ku, Tokyo 162-0822, Japan

Chiyoda Tochi Tatemono Co., Ltd. 1-10, Nihonbashi Kayabacho 2-chome, Chuo-ku, Tokyo 103-0025, Japan Yachiyo Urban Co., Ltd. 3-3, Kyobashi 1-chome, Chuo-ku, Tokyo 104-0031, Japan Toda Finance Co., Ltd. 7-1, Kyobashi 1-chome, Chuo-ku, Tokyo 104-0031, Japan Towa Kanko Kaihatsu Co., Ltd. 9, Funeiri Hon-machi 1-chome, Naka-ku, Hiroshima 730-0843,

Japan

Overseas Subsidiaries

Toda America, Inc. 5816 Corporate Avenue, Suite 160, Cypress, CA 90630, U.S.A. Phone: 714-220-3141 Fax: 714-220-1360

Toda Development, Inc.

5816 Corporate Avenue, Suite 160, Cypress, CA 90630, U.S.A. Phone: 714-220-3141 Fax: 714-220-1360 **Construtora Toda do**

Brasil S/A

Rua Manoel da Nobrega, 1280-3°Andar. Sao Paulo, Brazil Phone: 11-3886-5844 Fax: 11-3885-0705

Toda Construction (Shanghai) Co., Ltd.

282 Hu Nan Road, Shanghai, China Phone: 21-6471-5870 Fax: 21-6433-3065

Thai Toda Corporation Ltd.

174/5 Soi Sukhumvit 16, Sukhumvit Road, Klongtoey, Bangkok 10110, Thailand Phone: 2-258-1773 Fax: 2-259-3912

Toda Corporation(Malaysia) Sdn. Bhd.

C/O Logan Sabpathy & Co 20Th Floor, Wisma Hamazah-Kwong Hing, No.1 Leboh Ampang, 50100 Kuala Lumpur, Malaysia

Overseas Offices

Bangkok Regional Office 174/5 Soi Sukhumvit 16, Sukhumvit Road, Klongtoey, Bangkok 10110, Thailand Phone: 2-258-1773 Fax: 2-259-3912

Singapore Branch

c/o Murata Electronics Singapore (Pte) Ltd., 200 Yishun Ave. 7, Singapore Phone: 6752-7543 Fax: 6755-0064

Hanoi Representative Office

120-H2 Thanh Cong, Ba Dinh District, Hanoi, Vietnam Phone: 4-772-1319 Fax: 4-772-1275 Shanghai Representative Office

(As of June 29, 2004)



Head Office 7-1, Kyobashi 1-chome Chuo-ku, Tokyo 104-8388, Japan Phone: 03-3535-1591 Fax: 03-3561-5745



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