

Consolidated Financial Results for the Third Quarter Ended December 31, 2013



1. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2013	As of December 31, 2013
Assets		
Current assets		
Cash and deposits	38,782	26,858
Notes receivable, accounts receivable from completed construction contracts and other	164,719	122,752
Securities	9,900	7,000
Real estate for sale	24,845	21,718
Costs on uncompleted construction contracts	20,179	32,501
Other inventories	463	608
Other	13,940	17,363
Allowance for doubtful accounts	(1,018)	(782)
Total current assets	271,811	228,021
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	16,354	15,737
Machinery, vehicles, tools, furniture and fixtures, net	724	830
Land	60,878	61,432
Lease assets, net	185	182
Construction in progress	53	5
Total property, plant and equipment	78,196	78,188
Intangible assets		
Goodwill	316	-
Other	2,721	2,843
Total intangible assets	3,037	2,843
Investments and other assets		
Investment securities	143,300	164,206
Long-term loans receivable	1,336	1,331
Other	4,000	3,444
Allowance for doubtful accounts	(1,483)	(1,349)
Total investments and other assets	147,154	167,632
Total noncurrent assets	228,387	248,664
Total assets	500,199	476,686

(Millions of yen)

As of March 31, 2013 As of December 31, 2013

Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	155,148	92,516
Short-term loans payable	41,765	41,560
Commercial paper	11,000	17,000
Income taxes payable	607	427
Advances received on uncompleted construction contracts	34,341	39,541
Provision for bonuses	1,072	1,055
Provision for warranties for completed construction	1,471	1,684
Provision for loss on construction contracts	23,195	13,037
Provision for loss on litigation	985	435
Deposits received	11,589	17,108
Other	12,814	9,632
Total current liabilities	293,993	233,998
Noncurrent liabilities		
Long-term loans payable	20,652	20,377
Deferred tax liabilities	22,372	30,871
Deferred tax liabilities for land revaluation	9,557	9,557
Provision for retirement benefits	21,355	22,570
Provision for directors' retirement benefits	181	181
Asset retirement obligations	145	146
Other	3,844	3,447
Total noncurrent liabilities	78,110	87,153
Total liabilities	372,103	321,152
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus	25,502	25,504
Retained earnings	36,723	48,224
Treasury stock	(5,987)	(6,004)
Total shareholders' equity	79,240	90,726
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	40,046	56,253
Deferred gains or losses on hedges	1	-
Revaluation reserve for land	5,940	5,886
Foreign currency translation adjustment	(1,611)	(1,082)
Total accumulated other comprehensive income	44,376	61,058
Minority interests	4,478	3,749
Total net assets	128,095	155,533
Total liabilities and net assets	500,199	476,686

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income

Nine Months ended December 31, 2012 and 2013

(Millions of yen)

	Nine Months ended December 31, 2012 (April 1 through December 31, 2012)	Nine Months ended December 31, 2013 (April 1 through December 31, 2013)
Net sales		
Net sales of completed construction contracts	329,423	300,815
Net sales of real estate business and other	10,272	11,016
Total net sales	339,695	311,831
Cost of sales		
Cost of sales of completed construction contracts	346,822	281,583
Cost of sales on real estate business and other	7,571	8,357
Total cost of sales	354,393	289,940
Gross profit		
Gross profit (loss) on completed construction contracts	(17,399)	19,231
Gross profit on real estate business and other	2,701	2,659
Total gross profit (loss)	(14,697)	21,891
Selling, general and administrative expenses	16,576	14,756
Operating income (loss)	(31,274)	7,134
Non-operating income		
Interest income	211	193
Dividend income	1,690	1,784
Other	242	346
Total non-operating income	2,143	2,324
Non-operating expenses		
Interest expenses	573	614
Other	130	199
Total non-operating expenses	703	813
Ordinary income (loss)	(29,835)	8,644
Extraordinary income		
Gain on sales of noncurrent assets	223	345
Gain on sales of investment securities	293	4,161
Other	51	683
Total extraordinary income	568	5,189
Extraordinary loss		
Impairment loss	-	288
Loss on valuation of investment securities	2,708	27
Other	87	18
Total extraordinary losses	2,796	334
Income (loss) before income taxes	(32,062)	13,499
Income taxes	17,136	243
Income (loss) before minority interests	(49,198)	13,256
Minority interests in income	159	112
Net income (loss)	(49,357)	13,144

Consolidated Statements of Comprehensive Income
 Nine Months ended December 31, 2012 and 2013

(Millions of yen)

	Nine Months ended December 31, 2012 (April 1 through December 31, 2012)	Nine Months ended December 31, 2013 (April 1 through December 31, 2013)
Income (loss) before minority interests	(49,198)	13,256
Other comprehensive income		
Valuation difference on available-for-sale securities	8,697	16,213
Deferred gains or losses on hedges	(31)	(1)
Foreign currency translation adjustment	(41)	546
Total other comprehensive income	8,624	16,758
Comprehensive income	(40,573)	30,014
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	(40,751)	29,879
Comprehensive income attributable to minority interests	177	135

2. (Reference) Non-consolidated Financial Statements

(1) (Reference) Non-consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2013 Condensed	As of December 31, 2013
Assets		
Current assets		
Cash and deposits	21,433	14,112
Notes receivable, accounts receivable from completed construction contracts and other	158,344	117,970
Securities	9,900	7,000
Real estate for sale	23,235	20,139
Costs on uncompleted construction contracts	19,294	28,949
Other inventories	312	457
Other	15,473	16,951
Allowance for doubtful accounts	(2,768)	(796)
Total current assets	245,226	204,784
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	14,308	13,607
Machinery, vehicles, tools, furniture and fixtures, net	618	732
Land	57,543	57,749
Lease assets, net	179	177
Construction in progress	53	5
Total property, plant and equipment	72,704	72,272
Intangible assets	2,752	2,823
Investments and other assets		
Investment securities	143,751	165,387
Long-term loans receivable	1,287	1,301
Other	3,073	2,555
Allowance for doubtful accounts	(1,472)	(1,346)
Total investments and other assets	146,639	167,898
Total noncurrent assets	222,096	242,994
Total assets	467,322	447,779

(Millions of yen)

	As of March 31, 2013 Condensed	As of December 31, 2013
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	149,332	86,714
Short-term loans payable	31,298	35,567
Commercial paper	11,000	17,000
Income taxes payable	512	361
Advances received on uncompleted construction contracts	33,349	37,161
Provision for bonuses	873	894
Provision for warranties for completed construction	1,440	1,662
Provision for loss on construction contracts	23,143	12,796
Provision for loss on litigation	985	435
Deposits received	10,675	16,586
Other	12,139	9,157
Total current liabilities	274,752	218,337
Noncurrent liabilities		
Long-term loans payable	20,652	20,377
Deferred tax liabilities	22,132	30,711
Deferred tax liabilities for land revaluation	9,557	9,557
Provision for retirement benefits	20,555	21,773
Provision for directors' retirement benefits	99	99
Provision for loss on business of subsidiaries and affiliates	199	289
Asset retirement obligations	114	114
Other	3,103	2,720
Total noncurrent liabilities	76,416	85,644
Total liabilities	351,168	303,982
Net assets		
Shareholders' equity		
Capital stock	23,001	23,001
Capital surplus		
Legal capital surplus	25,573	25,573
Total capital surplus	25,573	25,573
Retained earnings		
Legal retained earnings	5,750	5,750
Other retained earnings		
General reserve	83,274	18,774
Retained earnings brought forward	(61,432)	14,556
Total retained earnings	27,592	39,081
Treasury stock	(5,987)	(6,004)
Total shareholders' equity	70,180	81,652
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	40,032	56,258
Deferred gains or losses on hedges	1	-
Revaluation reserve for land	5,940	5,886
Total valuation and translation adjustments	45,974	62,145
Total net assets	116,154	143,797
Total liabilities and net assets	467,322	447,779

(2) (Reference) Non-consolidated Statements of Income

(Millions of yen)

	Nine Months ended December 31, 2012 (April 1 through December 31, 2012)	Nine Months ended December 31, 2013 (April 1 through December 31, 2013)
Net sales		
Net sales of completed construction contracts	309,176	278,953
Sales on real estate business	5,996	6,860
Total net sales	315,172	285,813
Cost of sales		
Cost of sales of completed construction contracts	327,514	260,116
Cost of sales on real estate business	4,068	4,876
Total cost of sales	331,582	264,993
Gross profit		
Gross profit (loss) on completed construction contracts	(18,338)	18,836
Gross profit-real estate business	1,928	1,984
Total gross profit (loss)	(16,410)	20,820
Selling, general and administrative expenses	14,871	13,045
Operating income (loss)	(31,282)	7,775
Non-operating income	1,996	2,112
Non-operating expenses	709	762
Ordinary income (loss)	(29,995)	9,125
Extraordinary income	606	5,012
Extraordinary loss	3,096	1,113
Income (loss) before income taxes	(32,486)	13,024
Income taxes	17,485	33
Net income (loss)	(49,971)	12,991

- Note: 1. The non-consolidated financial statements are exempt from the quarterly review by auditors for statutory disclosure.
2. The non-consolidated financial statements were prepared pursuant to *Ordinance on Terminology, Forms, and Preparation Methods of Quarterly Financial Statements, etc.* and presented in accordance with *Ordinance for Enforcement of Construction Business Act.*, with some condensing of account entries.

3. Supplementary Information

(1) Summary of Consolidated Results and Forecasts

(Millions of yen)

	Nine-month Period from April				Full Year			
	FY2012	FY2013	YoY		FY2012	FY2013	YoY	
	Actual	Actual	Amount	Percentage	Actual	Forecast	Amount	Percentage
Net sales	339,695	311,831	-27,864	-8.2	497,048	450,000	-47,048	-9.5
Construction business	329,423	300,815	-28,608	-8.7	483,649	437,300	-46,349	-9.6
Domestic	316,687	283,494	-33,192	-10.5	463,042	411,900	-51,142	-11.0
Overseas	12,736	17,320	4,584	36.0	20,606	25,400	4,793	23.3
Real estate business	10,272	11,016	743	7.2	13,399	12,700	-699	-5.2
Domestic	9,921	10,565	644	6.5	12,924	12,100	-824	-6.4
Overseas	351	450	99	28.2	474	600	125	26.5
Gross profit	(14,697)	21,891	36,589	-	(24,643)	26,100	50,743	-
Profit margin	-4.3 %	7.0 %			-5.0 %	5.8 %		
Construction business	(17,399)	19,231	36,631	-	(27,124)	22,800	49,924	-
Profit margin	-5.3 %	6.4 %			-5.6 %	5.2 %		
Real estate business	2,701	2,659	-42	-1.6	2,481	3,300	818	33.0
Profit margin	26.3 %	24.1 %			18.5 %	26.0 %		
SG&A expenses	16,576	14,756	-1,819	-11.0	22,354	21,400	-954	-4.3
Operating income (loss)	(31,274)	7,134	38,408	-	(46,997)	4,700	51,697	-
Non-operating income (loss)	1,439	1,510	70	4.9	1,415	1,300	-115	-8.2
Ordinary income (loss)	(29,835)	8,644	38,479	-	(45,581)	6,000	51,581	-
Extraordinary income (loss)	(2,227)	4,854	7,082	-	(2,295)	4,500	6,795	-
Income (loss) before income taxes	(32,062)	13,499	45,561	-	(47,876)	10,500	58,376	-
Income taxes and minority interests	17,295	355	-16,939	-97.9	17,408	500	-16,908	-97.1
Net income (loss)	(49,357)	13,144	62,501	-	(65,285)	10,000	75,285	-

Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

(2) Summary of Non-consolidated Results and Forecasts

(Millions of yen)

	Nine-month Period from April				Full Year			
	FY2012	FY2013	YoY		FY2012	FY2013	YoY	
	Actual	Actual	Amount	Percentage	Actual	Forecast	Amount	Percentage
Orders received	225,146	373,943	148,796	66.1	346,775	422,000	75,224	21.7
Domestic	225,142	373,269	148,126	65.8	346,734	420,900	74,165	21.4
Overseas	3	674	670	-	40	1,100	1,059	-
Construction business	219,149	367,082	147,932	67.5	339,067	415,000	75,932	22.4
Architectural construction	167,677	317,573	149,896	89.4	255,882	335,000	79,117	30.9
Civil engineering	51,472	49,508	-1,963	-3.8	83,185	80,000	-3,185	-3.8
Real estate business	5,996	6,860	864	14.4	7,708	7,000	-708	-9.2
Net sales	315,172	285,813	-29,358	-9.3	460,293	408,000	-52,293	-11.4
Construction business	309,176	278,953	-30,223	-9.8	452,585	401,000	-51,585	-11.4
Architectural construction	256,648	217,147	-39,500	-15.4	368,725	316,000	-52,725	-14.3
Domestic	255,639	216,779	-38,859	-15.2	367,367	315,510	-51,857	-14.1
Overseas	1,009	367	-641	-63.5	1,358	490	-868	-63.9
Civil engineering	52,528	61,805	9,277	17.7	83,859	85,000	1,140	1.4
Domestic	52,347	61,724	9,376	17.9	83,630	84,890	1,259	1.5
Overseas	180	81	-98	-54.8	228	110	-118	-51.9
Real estate business	5,996	6,860	864	14.4	7,708	7,000	-708	-9.2
Gross profit	(16,410)	20,820	37,231	-	(27,373)	23,000	50,373	-
Profit margin	-5.2 %	7.3 %			-5.9 %	5.6 %		
Construction business	(18,338)	18,836	37,174	-	(28,947)	21,000	49,947	-
Architectural construction	(21,089)	14,346	35,435	-	(30,992)	16,000	46,992	-
Civil engineering	2,751	4,490	1,739	63.2	2,044	5,000	2,955	144.6
Real estate business	1,928	1,984	56	2.9	1,574	2,000	425	27.0
SG&A expenses	14,871	13,045	-1,826	-12.3	20,109	18,500	-1,609	-8.0
Operating income (loss)	(31,282)	7,775	39,057	-	(47,482)	4,500	51,982	-
Non-operating income (loss)	1,286	1,350	63	4.9	1,211	1,300	88	7.3
Ordinary income (loss)	(29,995)	9,125	39,120	-	(46,270)	5,800	52,070	-
Extraordinary income (loss)	(2,490)	3,898	6,389	-	(2,750)	3,750	6,500	-
Income (loss) before income taxes	(32,486)	13,024	45,510	-	(49,021)	9,550	58,571	-
Income taxes	17,485	33	-17,452	-99.8	17,315	50	-17,265	-99.7
Net income (loss)	(49,971)	12,991	62,962	-	(66,337)	9,500	75,837	-
Dividend per share (yen)	-	-	-	-	5.0	5.0	0.0	0.0

Note: These statements include Toda Corporation's forecasts based on information currently available as of the announcement date, which are subject to a number of risks and uncertainties. Therefore, the actual results of developments may differ from those presented in these forward-looking statements due to the changes in various factors.

(3) Orders Received, Net Sales and Balance Brought Forward (non-consolidated)

1) Orders Received

(Millions of yen)

Business segment/Classification	Nine-month Period from Apr. 1, 2012 to Dec. 31, 2012		Nine-month Period from Apr. 1, 2013 to Dec. 31, 2013		Change		Previous Fiscal Year (from Apr. 1, 2012 to Mar. 31, 2013)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage	Amount	Ratio (%)
I Construction business								
(A) Architectural construction								
Domestic public sector	26,194	11.6	30,464	8.1	4,269	16.3	43,675	12.6
Domestic private sector	141,478	62.8	287,093	76.8	145,614	102.9	212,173	61.2
Overseas	3	0.0	16	0.0	12	315.3	33	0.0
Subtotal	167,677	74.5	317,573	84.9	149,896	89.4	255,882	73.8
(B) Civil engineering								
Domestic public sector	41,574	18.5	33,950	9.1	-7,624	-18.3	68,352	19.7
Domestic private sector	9,897	4.4	14,900	4.0	5,003	50.5	14,825	4.3
Overseas	-	-	658	0.2	658	-	7	0.0
Subtotal	51,472	22.9	49,508	13.2	-1,963	-3.8	83,185	24.0
(C) Total (A)+(B)								
Domestic public sector	67,769	30.1	64,414	17.2	-3,355	-5.0	112,027	32.3
Domestic private sector	151,376	67.2	301,993	80.8	150,617	99.5	226,998	65.5
Overseas	3	0.0	674	0.2	670	-	40	0.0
Subtotal	219,149	97.3	367,082	98.2	147,932	67.5	339,067	97.8
II Real estate business	5,996	2.7	6,860	1.8	864	14.4	7,708	2.2
III Total (I + II)	225,146	100.0	373,943	100.0	148,796	66.1	346,775	100.0

2) Net Sales

(Millions of yen)

Business segment/Classification	Nine-month Period from Apr. 1, 2012 to Dec. 31, 2012		Nine-month Period from Apr. 1, 2013 to Dec. 31, 2013		Change		Previous Fiscal Year (from Apr. 1, 2012 to Mar. 31, 2013)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage	Amount	Ratio (%)
I Construction business								
(A) Architectural construction								
Domestic public sector	58,213	18.5	38,053	13.3	-20,160	-34.6	86,034	18.7
Domestic private sector	197,425	62.6	178,726	62.5	-18,699	-9.5	281,333	61.1
Overseas	1,009	0.3	367	0.1	-641	-63.5	1,358	0.3
Subtotal	256,648	81.4	217,147	76.0	-39,500	-15.4	368,725	80.1
(B) Civil engineering								
Domestic public sector	42,849	13.6	50,752	17.8	7,902	18.4	65,787	14.3
Domestic private sector	9,498	3.0	10,972	3.8	1,474	15.5	17,843	3.9
Overseas	180	0.1	81	0.0	-98	-54.8	228	0.0
Subtotal	52,528	16.7	61,805	21.6	9,277	17.7	83,859	18.2
(C) Total (A)+(B)								
Domestic public sector	101,063	32.1	88,805	31.1	-12,258	-12.1	151,821	33.0
Domestic private sector	206,923	65.7	189,698	66.4	-17,225	-8.3	299,176	65.0
Overseas	1,189	0.4	449	0.2	-740	-62.2	1,587	0.3
Subtotal	309,176	98.1	278,953	97.6	-30,223	-9.8	452,585	98.3
II Real estate business	5,996	1.9	6,860	2.4	864	14.4	7,708	1.7
III Total (I + II)	315,172	100.0	285,813	100.0	-29,358	-9.3	460,293	100.0

3) Balance Brought Forward

(Millions of yen)

Business segment/Classification	FY 2012 3Q (As of Dec. 31, 2012)		FY 2013 3Q (As of Dec. 31, 2013)		Change		Previous Fiscal Year (As of Mar. 31, 2013)	
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	Percentage	Amount	Ratio (%)
I Construction business								
(A) Architectural construction								
Domestic public sector	72,027	15.2	54,098	10.0	-17,928	-24.9	61,687	13.7
Domestic private sector	276,948	58.4	372,102	69.1	95,154	34.4	263,736	58.5
Overseas	671	0.1	-	-	-671	-	351	0.1
Subtotal	349,647	73.7	426,201	79.1	76,554	21.9	325,775	72.3
(B) Civil engineering								
Domestic public sector	94,332	19.9	81,581	15.1	-12,750	-13.5	98,171	21.8
Domestic private sector	30,125	6.4	30,424	5.6	298	1.0	26,708	5.9
Overseas	120	0.0	655	0.1	535	446.3	79	0.0
Subtotal	124,577	26.3	112,661	20.9	-11,915	-9.6	124,959	27.7
(C) Total (A)+(B)								
Domestic public sector	166,359	35.1	135,680	25.2	-30,678	-18.4	159,859	35.5
Domestic private sector	307,074	64.8	402,527	74.7	95,452	31.1	290,444	64.4
Overseas	791	0.2	655	0.1	-135	-17.2	430	0.1
Subtotal	474,225	100.0	538,863	100.0	64,638	13.6	450,734	100.0
II Real estate business	-	-	-	-	-	-	-	-
III Total (I + II)	474,225	100.0	538,863	100.0	64,638	13.6	450,734	100.0